

**RESOLUTION 24-021
EFFECTIVE SEPTEMBER 30, 2024**

A RESOLUTION OF THE GAINESVILLE-ALACHUA COUNTY REGIONAL AIRPORT AUTHORITY, RELATING TO ITS ANNUAL BUDGET FOR THE FISCAL YEAR BEGINNING OCTOBER 1, 2024 AND ENDING SEPTEMBER 30, 2025; ADOPTING AN ANNUAL BUDGET.

WHEREAS, the Gainesville-Alachua County Regional Airport Authority has complied with all conditions precedent to its adoption of an annual budget;

NOW, THEREFORE, BE IT RESOLVED BY THE GAINESVILLE-ALACHUA COUNTY REGIONAL AIRPORT AUTHORITY, as follows:

1. The annual budget consisting of amounts for Operating and Capital Expenses as detailed in Attachment "A" (GACRAA 2024-2025 Budget) is hereby adopted.

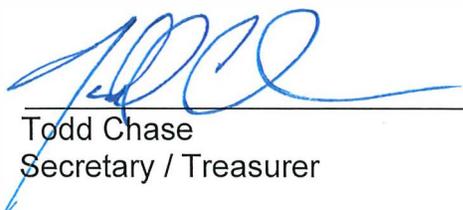
ADOPTED this 30th day of September, 2024.

**GAINESVILLE-ALACHUA COUNTY
REGIONAL AIRPORT AUTHORITY**



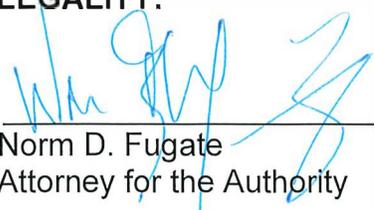
Craig Carter
Chair

ATTEST:



Todd Chase
Secretary / Treasurer

**APPROVED AS TO FORM AND
LEGALITY:**



Norm D. Fugate
Attorney for the Authority



Gainesville-Alachua County
Regional Airport Authority

FY2024-2025 Budget

Resolution 24-021
Attachment A

Adopted September 30, 2024

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**Gainesville Regional Airport
Summary of Expense and Revenue**

	Budget 2024	Projected Ending 2024	Variance Over (Under)	Comments 2024 Proj. Actual vs. 2024 Budget (Highlights)	Proposed Budget 2025	Difference 2024 vs. 2025 Budget	Notes Index Budget Difference
Expenses: (Before Depreciation)							
200 Administration							
Payroll	766,964	736,103	(30,861)	Mostly due to unused merit	758,945	(8,019)	A
Payroll Related	230,922	220,517	(10,405)	Savings related to above	229,299	(1,623)	D
Department Expenses	882,187	827,534	(54,653)	Mostly savings from prof fees by \$25k, ins by \$6k	983,056	100,869	E
	1,880,073	1,784,154	(95,919)	travel by \$7k & advertising by \$11k	1,971,300	91,227	
300 Operations							
Payroll	463,487	463,433	(54)	Market increases offset by vacancies and	587,287	123,800	B
Payroll Related	135,373	136,231	858	unused merit	183,337	47,964	B&D
Department Expenses	1,451,196	1,518,096	66,900	Over budget mainly due to ARFF vehicle maint over by	1,629,926	178,730	H
	2,050,056	2,117,760	67,704	\$30.5k & City police by \$43k for est true up, offset by decrease of \$7k other expenses	2,400,550	350,494	
repairs							
380 Parking Lot							
Payroll	79,379	77,182	(2,197)	Unused merit by \$500 + decrease in OT by \$1.6k	80,544	1,165	G
Payroll Related	31,903	32,253	350		32,881	978	G,D
Department Expenses	162,632	169,071	6,439	Mostly due to credit card fees related	189,458	26,826	C
	273,914	278,506	4,592	to over budget parking revenue	302,883	28,969	
400 Facilities and Maintenance							
Payroll	1,017,289	873,261	(144,028)	Mainly due to several unfilled positions	1,052,521	35,232	F
Payroll Related	414,912	321,153	(93,759)	Savings related to above	394,439	(20,473)	D&F
Department Expenses	1,029,908	878,807	(151,101)	Under budget items: Utilities by \$93k, PBB \$12k,	1,065,995	36,087	I
	2,462,109	2,073,221	(388,888)	o/s contractors by \$14k, temp labor and gas used by airport vehicles combined by \$19k.	2,512,955	50,846	
330 FAA Facilities Expense							
Payroll	-	0	0		-	0	
Payroll Related	-	0	0		-	0	
Department Expenses	2,500	647	(1,853)	Maintenance incurred as needed	2,500	0	
	2,500	647	(1,853)		2,500	0	
340 General Aviation							
Department Expenses	72,668	59,348	(13,320)	Utilities expense under budget by \$7k and	69,026	(3,642)	J
	72,668	59,348	(13,320)	maintenance/supplies under by \$6k	69,026	(3,642)	
360 Fuel Farm							
Department Expenses	49,869	32,752	(17,117)	Building/equip maint \$11k under budget & fuel	40,181	(9,688)	K
	49,869	32,752	(17,117)	disposed \$6k under budget.	40,181	(9,688)	
budget							
370 Rental Car QTF							
Department Expenses	443,835	404,804	(39,031)	Mainly due to fuel expense being lower than	451,132	7,297	L
	443,835	404,804	(39,031)	anticipated by \$30k, the balance is related to	451,132	7,297	
maintenance being under budget							
659 Interest							
Total Department Expense	7,235,024	6,751,192	(483,832)		7,750,527	515,503	
Interest Expense	-	0	0		-	0	
TOTAL EXPENSES	7,235,024	6,751,192	(483,832)		7,750,527	(515,503)	

Expense Assumptions and Comments FY24 vs. FY25 Budget:

Wages are increased by 3% COLA

Health insurance premiums increased by 3.9%

Any merit increases are discretionary

Notes: (Highlighted comments below)

A) Savings from lower merit & decrease in staff position by \$33.8k combined offset an increase in position rate by \$4.1k and FY2025 COLA of \$21.7k

B) Two new positions combined is \$79k, FY24 market increase impact on FY25 at \$29k plus FY25 COLA \$15.8K

C) Mainly due to Increase due to credit card/transaction fees by \$19k, increase in equip maintenance by \$3.2k & crash phone \$2.8k

D) Mainly due to COLA + affect on payroll line for each dep't. Exception is F&M where 3 positions declined health ins/1 decreased coverage

E) Mainly due to increase in advertising & insurance by \$9k and \$84k, respectively; the balance of \$8k is spread over various accounts

F) Mostly due to FY25 COLA of \$30.7k + merit increase of \$14.9k less replacing a maint tech with another at a \$9.3k savings & \$1.1k alloc to parking lot

G) Increase in custodian allocation and FY25 COLA by \$1.2k each +\$335 increase in merit offset by decrease in OT by \$1.6k

H) Mainly due to increase in City Police/Fire services by \$99k & \$39k, respectively; curb security by \$39K

I) Increase mostly related to temp labor & airfield maint by \$48k & \$11k, respectively; offset by decrease in utilities by \$35k. Bal. net increase of \$12k

J) Increase of credit card fees by \$1.2k, offset by a decrease in utilities by \$4.8k

K) Decrease driven by removing monitoring of wells by \$5k from budget, the balance is a reduction in maintenance

L) Increase mainly due to mulching project for \$14k and new landscaping contract by \$8k, fuel down by \$17k

Gainesville Regional Airport

	Budget 2024	Projected Ending 2024	Variance Over (Under)		Proposed Budget 2025	Difference 2024 vs. 2025 Budget
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SUMMARY

Total Revenues	8,534,556	10,014,358	1,479,802		9,667,191	1,132,635
Less: Total Expenses	7,235,024	6,751,192	(483,832)		7,750,527	(515,503)
Income/Loss Pre- Depreciation	<u>1,299,532</u>	<u>3,263,166</u>	1,963,634		<u>1,916,664</u>	<u>617,132</u>
Capital Items (see Capital Budget)	-	-	-		-	-
Subtotal	<u>-</u>	<u>-</u>			<u>-</u>	
Net	<u>1,299,532</u>	<u>3,263,166</u>		Net	<u>1,916,664</u>	

Land Sales	240,000	-		Laurel Ridge land sale	-
	(50,360)	(50,360)		City of G'ville - Fire services prior yrs.	(50,360)
ACRGP	-	-		(\$151,079.31/3yrs)	-
Adjusted Net income	<u>1,489,172</u>	<u>3,212,806</u>		Adjusted Net income	<u>1,866,304</u>

					Difference 2024 vs. 2025 Budget
Total Payroll	2,327,119	2,149,979	(177,140)	2,479,297	(152,178)
Total Payroll Related	813,110	710,154	(102,956)	839,956	(26,846)
Total Department Expenses	4,094,795	3,891,059	(203,736)	4,431,274	(336,479)
Total Interest	0	0	0	0	-
Total Expense	7,235,024	6,751,192	(483,832)	7,750,527	(515,503)
	(1)	(1)		(1)	(1)

Note (1): See Expense analysis attachment

REVENUE ASSUMPTIONS

The revenue budget for FY25 makes the following assumptions:

AIRLINE RELATED REVENUE

Exclusive and Non-exclusive Rent

- The budgeted figure assumes we will not be making any changes to the square footage assigned to each airline or to the square footage rate, for the FY25 fiscal year. Due to the ATO and in-line baggage system project currently underway some adjustments to the amount of square footage assigned to each airline might be changed in FY26.

Landing Fees

- The budget includes a 3% increase in signatory and non-signatory landing fees. This increases signatory from \$2.00 to \$2.06 and non-signatory from \$2.49 to \$2.56

GA RELATED REVENUE

Aircraft Storage Rates

- The budget includes a 3% increase in Aircraft storage rates. The annual impact on tenants is outlined in the chart below.

Facility	CURRENT RATE		Annual Impact 3%	NEW RATE	
	Monthly	Annual		Monthly	Annual
Row A	234.10	2,809.20	84.28	241.12	2,893.44
Row D	231.29	2,775.48	83.26	238.23	2,858.76
Row F	250.91	3,010.92	90.33	258.44	3,101.28
Row I	460.00	5,520.00	165.60	473.80	5,685.60
Row J	241.12	2,893.44	86.80	248.35	2,980.20
Row K	427.61	5,131.32	153.94	440.44	5,285.28
Row L	342.25	4,107.00	123.21	352.52	4,230.24
SS	138.25	1,659.00	49.77	142.40	1,708.80
POP Sm	154.30	1,851.60	55.55	158.93	1,907.16
POP Med	198.83	2,385.96	71.58	204.79	2,457.48
POP Grd	68.63	823.56	24.71	70.69	848.28
TD	40.26	483.12	14.49	41.47	497.64
					34,454.16

ANNUAL DIFFERENCE PER HANGAR

CONCESSION RELATED REVENUE

Advertising, Food, and TNC Activity

- These line items have been increased to reflect the amounts estimated to be received in FY24.

Parking

- Parking Revenue assumes the parking garage will become operational mid FY 25.

Rental Car QTF Fees

- Car wash fee has been raised to \$.60 from \$.50.

OTHER AND NON-RECURRING

TSA LEO

This revenue has been lost, the Federal Government has suspended this grant program.

Interest Revenue

- Revenue earned from interest has been reduced based on the amount of GACRAA funds needed to address grant match requirements on projects with expected completion in FY25. These include, among others, the Intermodal Transit Facility and the modifications to the Airline Ticket Offices.

**AIRPORT SCHEDULE OF RATES AND CHARGES FY25
OCTOBER 1, 2024 THROUGH SEPTEMBER 30, 2025**

Aircraft Storage

CPI of 3% Applied FY 25

Indicates Updated Items

Hangar, Port-A-Port and Sunshade	FY 25 RATES
T-Hangar - Row A	241.12
T-Hangar - Row D	238.23
T-Hangar - Row F	258.44
T-Hangar - Row I	473.80
T-Hangar - Row J	248.35
T-Hangar - Row K	440.44
T-Hangar - Row L	352.52
Sunshade	142.40
Port-A-Port Hangar - Small	158.93
Port-A-Port Hangar - Medium	204.79
Port-A-Port Hangar - Ground Lease	70.69
Damage Deposit - New Lease - All Units	200.00
Rent Deposit - New Lease - All Units	One Month Rent

Tie down (Transient and Based)	Daily	Weekly	Monthly
Single Engine Piston	5.50	24.00	48.00
Single Engine Turboprop	10.00	40.00	80.00
Multiengine Piston	15.00	60.00	120.00
Multiengine Turboprop	25.00	100.00	200.00
Small Jet	25.00	100.00	200.00
Medium Jet	35.00	140.00	280.00
Larger Biz Jet	50.00	200.00	400.00
Blimp	75.00	225.00	700.00

Unimproved Land Rate

0.30 PSFPY

Airline Passenger Terminal Rents - Signatory

Signatory Airline - Fixed Rent

Covered Baggage Make-up Area per Sq. Ft. per year includes conveyor	52.00
Office Space - per Sq. Ft. per year	52.00
Ticket Counter - per Sq. Ft. per year	52.00
Gate	52.00
Passenger Boarding Bridge - per month use/maint	725.00
Passenger Boarding Bridge - per turn fee use/maint	85.00

Signatory Airline - Variable Rent

Passenger Hold Room - per Sq. Ft. per year (80% enplanement based, 20% carrier based)	35.03
Baggage Claim Space and Offload Canopy- per Sq. Ft. per year	35.03

Signatory - Passenger Boarding Bridge Variable Fee per Scheduled Departure

Aircraft Capacity < 100 passengers	7.00
Aircraft Capacity = 100-149 passengers	12.50
Aircraft Capacity ≥ 150 passengers	18.25

Rental Car Concession Fees

Counter and Office Rent - Per Square Foot Per Year		46.35
(Years 2-5 of Concession Agreement Annual Increase)	The Greater of CPI or 3%	
Ready Return Lot 1 (84 spaces)	Per Space	15.00
CFC - per rental car day		1.00
Car Wash Fee	Per Wash	0.60
Fuel Fees	Cost of fuel +.24 per gallon	
Concession Privilege Fee	The Greater of 10% of Gross Receipts or MAG	

Landing Fees

Signatory	Per 1,000 Pounds of Maximum Certified Landing Weight	FY 24 \$2.00	2.06
Non-Signatory	Per 1,000 Pounds of Maximum Certified Landing Weight	FY 24 \$2.49	2.56

Airline Passenger Terminal Rents - Non-Signatory & Charter

Passenger Boarding Bridge

Per Enplaned Passenger	1.00
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Terminal Use Fee, per enplaned/deplaned aircraft

Aircraft Capacity < 150 passengers	350.00
After 11:00 PM	450.00
Aircraft Capacity ≥ 150 passengers	500.00
After 11:00 PM	600.00

Ramp Fee

Signatory (Non-Charter)	No Charge
Non-Signatory (Or Charter) Every 24 hours	150.00
After 11:00 PM Arrivals After 11 PM	200.00

Boardroom and Conference Room Rental

Boardroom Non-tenants per hour	45.00
Reception in the Boardroom Non-tenants per hour	125.00
Conference Room per hour	25.00
Tenants	No Charge

Automobile Parking (Airline Passenger Terminal)

Public Parking - Short Term

0-30 minutes	1.00
31-60 minutes	2.00
> 1 hour - 2 hours	3.00
> 2 hours - 3 hours	5.00
> 3 hrs - 4 hrs	7.00
> 4 hrs - 5 hrs	9.00
> 5 hrs - 6 hrs	11.00
> 6 hours - 24 hours and Daily Rate per Day Thereafter (Daily Max)	13.00

Public Parking - Long Term

Surface Parking	
0-30 minutes	1.00
>30-2 hours	2.00
> 2 hours - 3 hours	4.00
> 3 hrs - 4 hrs	6.00
> 4 hrs - 5 hours	8.00
> 5 hours - 24 hours and Daily Rate per Day Thereafter (Daily Max)	10.00

PARKING GARAGE	PER DAY	16.00
0-30 minutes		2.00
>30 min-2 hours		3.00
> 2 hours - 3 hours		6.00
> 3 hrs - 4 hrs		9.00
> 4 hrs - 5 hours		12.00
> 5 hours - 24 hours and Daily Rate per Day Thereafter (Daily Max)		16.00

Parking - Other

Tenant Employee Parking - per Employee per Month	5.00
Non-Based Airline Employee - per month	35.00
Charter Parking Billed to a Single Entity per Vehicle per Day	5.50

Ground Support Equipment Use Fees

Fees are for local use, additional fees may be added for distance. Distance use must be pre-approved.

Truck Airstairs	Per Use	125.00
Push Airstairs	Per Use	75.00
Baggage Cart	Per Cart per Use	15.00
Light Stands	Per Hour	25.00
Call Out Fee	After Hours-per Person	40.00
DPL Disabled Passenger Boarding Lift		75.00
TBR Towable Passenger Boarding Ramp		75.00
Per Plane Per Day		30.00

Banner Towing Fee

Driving Pad Rental Fee

Reservation	Per Day	1,500.00
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Field Rental-Old Horseshow Grounds

Per Day	700.00
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Fuel Fees

Flowage	Signatory Airlines Paying Landing Fees	No Charge
	Retail Sales (FBO)	Per Gallon 0.10
Storage	Per Gallon Received into Fuel Farm	0.060

Identification/Security Badges

Badge Application Fee	20.00
Renewal of Airport Badge	20.00
Deposit for Airport Badges (refunded upon return)	50.00
Replacement of Damaged Badge	20.00
Replacement of Unaccounted, Lost, Stolen Badge	50.00
Second Replacement of Unaccounted, Lost, Stolen Badge if within 9	100.00
Departed Tenant/Employees Badge not Returned	150.00
Fingerprint Fee	37.00
Contractor Fine for badges not returned	each badge 300.00
Contractor Fine for hats not returned	each hat 500.00
Replace Lost Keys	Cost of Replacement
Replace Lost Padlock	65.00
Replace Lost Keys/Lock	Cost of Key Plus Padlock and/or Core 100.00

Landing Fees

Per 1,000 Lbs Maximum Certified Gross Landing Weight

Signatory	2.06
Non-Signatory	2.56

Office Machines

Passenger Terminal Administration Office

FAX	Local	1.00 plus .25 per page
FAX	Long Distance	1.00 plus 1.00 per page
Copy Machine	Per Page B&W	0.15
Copy Machine	Per Page Color	0.20

Public Information Request Fees

Hard Copy and/or Scan of Public Rec

	Black & White	
1 Sided - 10 pages per month per person		No Charge
1 Sided > 10 pages per month per person	per Page	0.15
2 Sided - 10 pages per month per person		No Charge
2 Sided > 10 pages per month per person	per Page	0.20
Copies of Audio and Vid Certified Copy of a Public Record		1.00
Research	Cost of Duplication	
Research, collect, copy and/or supervise public	Hourly rate of personnel performing the task	
Copies of Documents or record retrieval > 45 minutes		
E-Mail Documents	Cost of Compact Disk plus duplication time.	
Reports Requiring Accounting Software Support	Employee Time - Cost to Scan and Email.	
	Direct hourly Cost as quoted by software support	

Taxi, Hotel Shuttle and Limousine Operating Fees

Que/Hail Permit	Per Vehicle per Year	100.00
Pre-Arranged Pick-up	Per Year	50.00
Single Use	One Time Pickup Permit	10.00
TNC / TAXI	Per Pick Up	3.00

Display Advertising

Large Case	Annual	3,000.00
	Monthly	300.00
Small Case	Annual	2,040.00
	Monthly	170.00
Sm Conference	Annual	3,000.00
	Monthly	300.00

Work Order Fee

Time and Materials plus 20%

Returned Check Fee

35.00

	2019 Actual	2020 Actual	2021 Actual	2022 Actual	2023 Ending	2024 Budget	2024 Ending Estimated	2025 Budget	NOTES AND ASSUMPTIONS
AIRLINE RELATED REVENUE									
411-300-000 Air Carrier Fixed Rent-Exclusive(Includes 2.0% non-exclusive)	527,993	450,994	504,290	545,324	607,168	582,305	582,305	611,804	Non-exclusive 20% = \$175,556.35. Delta \$316146.17 AA = \$295,658.17 Removes Silver Credit to non-exclusive. Sq Ft rate and space assigned to each airline remains as in FY24.
412-300-000 Air Carrier Non-Exclusive Rent 80% (Enplanement Based)	624,325	559,291	572,298	624,325	695,734	702,225	702,226	702,225	Based on new 2023 lease rates. Not changed 2025.
424-300-000 Air Carrier Landing Fees	442,688	338,347	343,886	509,932	578,485	570,000	642,842	662,436	No CPI Applied FY 24. CPI of 3% applied FY25. Based on FY24 est ending landings.
457-360-001 Fuel Storage Fees-Signatory	124,768	100,556	95,337	138,156	146,595	145,000	151,214	151,214	Based on FY24 estimated ending.
417-300-000 Non-Scheduled Landing Fees	11,105	17,962	19,105	19,748	24,740	20,000	20,057	20,188	Charters. Based on FY 24 Activity & Rate Increase of 3%
443-300-003 Terminal Passenger Charge	5,200	3,050	2,000	2,350	5,644	4,000	12,600	13,470	Based on FY 24 est ending. Charter Driven.
443-300-004 Terminal Ramp Charge	750	1,050	1,950	1,050	3,000	2,000	900	900	Based on FY 24 est ending. Charter Driven.
463-300-000 PBB Variable Use Fee	52,587	44,447	37,634	50,548	88,182	45,000	37,223	36,908	Based on fleet, flights. Budget figure based on FY24 est ending.
463-300-001 PBB Monthly Maintenance Fee					0	26,100	26,100	26,100	No rate change in FY 25
463-300-002 PBB Single Use & Per-Turn Fee					0	6,500	1,092	1,000	Generated by Charter Activity. Budget figure based on FY24 Est Ending.
Total Airline Related Revenue	1,789,415	1,515,997	1,576,500	1,891,433	2,149,548	2,103,130	2,176,559	2,226,245	FY25 Budget (+/-) over FY24 Budget 123,116 FY 25 Budget (+/-) over FY24 Est Ending 49,686

	2019 Actual	2020 Actual	2021 Actual	2022 Actual	2023 Ending	2024 Budget	2024 Ending Estimated	2025 Budget	NOTES AND ASSUMPTIONS
GA RELATED REVENUE									
416-300-000 Fuel Flowage Fees	124,767	100,556	97,977	101,280	89,115	89,000	143,156	140,000	Based on FY24 Est Ending w/ UAC reporting corrected.
416-300-001 UAC Fuel Flowage Oversight						0	0	139,189	New Account effective 10/01/24. \$76,075 due Oct 2024. \$10,519 monthly effective April 2025. Total due over term = \$454,760.
457-360-002 Fuel Storage-Non Signatory	83,467	66,024	76,462	87,116	97,231	100,000	101,653	100,000	Base on FY24 est Ending
417-340-000 GA Landing Fees	11,205	4,094	5,295	10,147	28,369	17,000	30,573	30,000	FY25 based on FY24 est ending.
433-340-000 GA T-Hangar Rent	229,076	209,196	212,588	242,967	262,055	250,000	290,963	289,860	Based on Current Occupancy and applied 3% rate increase effective Dec 1.
434-340-000 GA Sunshade Rent	2,996	3,290	2,865	3,127	4,633	3,318	5,994	5,126	Based on FY 24 Est Ending
451-340-001 GA POP Rent (GACRAA's)	9,038	8,285	7,957	9,161	6,861	3,582	4,524	3,814	
451-340-000 GA POP Land Rent	7,408	7,700	7,823	8,194	8,716	8,707	7,626	5,938	Units removed for hangar development.
449-340-000 GA Tie downs	3,413	3,465	3,423	3,109	3,606	3,497	2,990	2,973	1 @ 41.47 & UAC @5 @ 41.47 = 207 per mo. 3% > applied 10 mos.
448-340-000 GA Ground Support Equip	1,020	5,745	4,460	8,010	4,755	3,500	1,905	2,000	Generated by Charter Activity. Based on FY 24 est Ending.
459-340-000 GA Storage Fees	1,940	1,940	1,940	4,915	4,040	4,000	4,000	4,000	Lease Driven. FAA use of end unit. = 1,940. UAC former FedEx Canopy = 2,100.
418-340-000 FBO Rent	241,379	240,230	241,231	252,241	252,241	260,817	252,241	252,741	Next CPI 10/1/25
418-340-003 FBO Charter Passenger Fees	558	198	288	414	702	0	198	0	Can't assume activity
418-340-004 FBO Ramp Parking Fees	2,741	722	4,004	4,437	2,257	2,000	2,527	2,000	Based on FY24 Est Ending.
435-340-004 WWII Hangar	45,058	45,511	46,489	49,621	52,793	53,038	54,361	55,844	Annual JUN 1 CPI applied to current rate at 3%
435-340-007 GNV Aircraft Sales (RD Air)	30,440	31,068	31,455	32,928	35,214	36,035	36,514	36,980	Annual JUN 1 CPI applied to current rate at 3%
435-340-003 Bi-Fold Hangar Rent	20,469	20,929	21,278	22,549	24,052	24,341	10,605	27,000	New short term lease begins 9/1/24.
420-340-001 Air Methods Hangar Rent	66,303	65,053	65,053	65,053	65,053	66,067	65,053	66,029	Lease renewed April 2019. CPI every 5 years in April.
415-300-000 Corporate Aviation = Collier, Kenn, UAA, Gulf A, Ed & Nate	25,661	25,973	27,744	38,773	39,858	53,288	40,229	47,508	Collier Aviation = \$10,176, Kenn = \$7,952 UAA = \$11,107, Gulf Atlantic = \$11,665Ed & Nate = \$6,607 (Partial Year)
435-340-002 Joint Aviation Unit	14,148	14,148	23,092	22,404	22,468	23,166	23,165	23,571	Annual CPI at 3% applied March 1, 2025.
435-340-006 Consortia Hangar & AFS	117,851	116,414	201,959	288,152	318,752	179,798	339,514	219,288	Annual CPI May 1, beginning 2024. FY25 budget reduced by 130K for door mods as approved by Authority, 1/18/22.
443-300-005 Banner Towing Fees	60	0	30	0	60	0	0	0	Can't assume activity
443-300-006 Blimp Tie down Fees	0	0	0	0	0	0	0	0	Can't assume activity
Total GA Related Revenue	1,038,998	970,539	1,084,414	1,254,598	1,322,832	1,181,153	1,417,791	1,453,862	FY25 Budget (+/-) over FY25 Budget 272,709 FY 25 Budget (+/-) over FY24 Est Ending 36,071

CONCESSION RELATED REVENUE		2019 Actual	2020 Actual	2021 Actual	2022 Actual	2023 Ending	2024 BUDGET	2024 Ending Estimated	2025 BUDGET	NOTES AND ASSUMPTIONS
410-300-000	Advertising Sales	46,143	37,619	22,276	38,724	45,843	42,000	76,448	63,000	Departure Media continues to exceed \$15K MAG by almost 40K.
462-300-000	Food Concession Rent	60,808	39,701	40,435	100,930	221,561	200,000	270,040	268,000	Tailwind. Based on FY24 est ending. Est over MAG based on: sales of 1 mill = 15% of gross, Next level 16% of gross. Sales over 1.5 mill = 17% of gross
422-300-000	Ground Transport Taxi/TNC	40,389	30,524	44,102	100,846	113,927	112,000	138,783	135,000	Based on FY24 est Ending.
427-300-000	Rental Car Exclusive Rent (Counter & Ready Return)	95,773	82,188	81,868	86,794	92,211	94,937	95,094	97,947	Lease driven. New rate Oct 1, 2025 based on application of 3% CPI
428-300-000	Rental Car (MAG)	794,292	681,866	898,047	925,598	934,394	943,517	943,517	943,517	Based on Year 5 of current contract.
432-300-000	Rental Car Above MAG	273,338	126,539	173,509	316,984	374,367	335,000	603,012	450,000	Based on FY24 est Ending.
436-300-000	Rental Car Overflow Parking		735	0	1,980	1,980	0	0	0	Cannot assume activity.
443-300-000	ATM Concessions	2,200	2,200	2,200	1,400	400	578	0	0	Contract renewed though we have insufficient activity to have an ATM.
414-380-000	Parking Revenue	2,149,977	1,355,267	1,267,603	2,332,956	2,552,687	2,300,000	2,725,007	3,000,000	Based on Est FY24 est ending. 200K added for garage mid-year.
464-300-000	Cell Phone Tower Rent	19,044	19,044	21,555	21,901	21,901	19,044	21,901	21,901	Set by contract.
436-300-002	Rental Car QTF Land Rent	49,048	51,451	53,005	55,655	59,273	61,248	61,248	63,000	Set by contract. 3% CPI Applied
436-300-003	Rental Car QTF Fuel. Balance against expense.	266,872	204,777	218,329	344,506	320,111	347,700	320,270	331,500	Actual revenue from fuel is a "wash" with expense. EXCEPT for the overhead charge of 0.24 per gal. Actual FY25 rev to GACRAA is est to be \$22,800 based on 95,000 gal sold @ \$3.49 per gal.
436-300-004	Rental Car QTF Wash	22,122	20,382	13,995	10,583	24,763	24,000	28,864	32,321	Based on FY24 Estimated Ending. FY24 Avg = 4,500 washes per month. Car wash fee raised to \$.60 per wash.
436-300-005	Rental Car QTF Maint/O&M.	95,456	77,868	84,399	115,365	109,022	112,075	100,287	140,669	O&M rev is a "wash" with expense. Actual revenue to GACRAA is 20% of material & labor cost or \$28,134
Total Concession Related Rev		3,915,463	2,730,160	2,918,811	4,453,877	4,872,439	4,592,099	5,384,471	5,546,855	FY25 Budget (+/-) over FY24 Budget 954,756 FY 25 Budget (+/-) over FY24 Est Ending 162,384

OTHER & NON-RECURRING REVENUES		2019 Actual	2020 Actual	2021 Actual	2022 Actual	2023 Ending	2024 BUDGET	2024 Ending Estimated	2025 BUDGET	NOTES AND ASSUMPTIONS
413-300-001	Airport LEO TSA Grant	75,285	76,505	89,070	96,440	92,871	50,000	69,677	0	This Federal Government has terminated this program.
411-302-000	TSA Office Rent	41,716	42,606	43,235	43,235	43,235	43,235	43,235	43,235	Contract based.
411-302-001	TSA Checkpoint Fees	22,336	13,211	4,086	4,086	4,086	4,086	5,563	7,040	reimbursement for electric. Avg = 586.66
411-301-000	Aeronautical Radio	1,997	1,997	1,997	1,997	1,997	1,997	1,997	1,997	ARINC 24 sq ft. 10 year lease thru FY28. No CPI
423-300-000	Non-Aeronautical Rent SKEET	9,479	9,699	9,846	10,279	10,918	7,200	11,338	11,030	Contingent upon the Authority not terminating their lease.
421-300-000	Access Badge Fees.	6,891	8,941	11,454	13,651	12,918	10,500	15,366	13,000	Per Shaun. Non-Rev producing item. Rev recorded to balance w/expense.
430-330-000	FAA Airways Facility Rent	40,006	41,134	42,262	43,390	44,518	45,552	45,552	45,552	Contract based @ \$3,796 per month.
431-330-000	FAA AFSS Rent	1,950	0	0	0	0	0	0	0	Leased to Consortia rent included in Consortia Revenue
437-300-000	Other Income	6,066	651,317	6,166	17,034	26,310	0	4,265	0	Can't assume activity.
438-300-000	Interest Income	65,940	70,584	8,546	39,185	507,837	350,000	654,000	238,375	Reduced FY 25 due to reduction of interest bearing funds to cover local project costs of intermodal, ATO, BHS, CEP and other FDOT projects @50% and FAA projects @ 90%.
440-300-000	Solar FIT Revenue	86,446	93,423	90,247	88,395	81,675	80,000	81,127	80,000	Based on FY24 est ending.
442-300-000	Sales of Surplus Equipment	0	1,965	0	0	0	0	0	0	No activity assumed.
446-300-000	Driving Pad Amazon/Nordstrom	106,759	108,433	110,009	112,466	120,660	65,604	103,420	0	Periodic use only. Can't assume activity.
Total Other & Non-Recurring Rev		358,112	1,011,380	416,918	470,158	947,024	658,174	1,035,540	440,229	FY25 Budget (+/-) over FY24 Budget -217,945 FY 25 Budget (+/-) over FY24 Actual (595,311)

TOTAL OPERATING REVENUE	7,101,987	6,228,077	5,996,643	8,070,066	9,291,844	10,014,361	8,534,556	9,667,191	1,132,635	FY25 Budget (+/-) over FY24 Budget 1,132,635 FY 25 Budget (+/-) over FY24 Actual (19,681,552)
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439-300-000	Land Sales Non-Opr	0			0	0	0	0	0	No Sales Pending
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EXPENSE ANALYSIS FY25 BUDGET COMPARED TO BUDGET FY24

FY25 proposed total budget expense of \$7,750,527 compared to FY24 budget expense of \$7,235,024 has a \$515.5k increase or up by 7.12%, based on the following:

Total payroll FY25 is budgeted at \$2,479,297 compared to a budget FY24 at \$2,327,119 or a \$152.2k increase. The increase is broken down as follows: COLA by \$69.4k, adding two new positions for Operations (due to TSA requirements) \$79K and net affect on change of rates for various positions by \$3.8k. Also, all our merit increases are discretionary and any new positions will be filled based on the Airport's performance during the fiscal year.

Total Payroll related (fringes) FY25 is budgeted at \$839.9k compared to budget FY24 at \$813.1k or a \$26.8k increase. This increase is essentially driven by the fringes (FICA & Retirement) that would increase due to the added payroll.

Total Department expenses FY25 is budgeted at \$4,431,274 compared to a budget FY24 of \$4,094,795 or a \$336.4k increase (8.2%). This increase breaks down by department as follows:

Administration department expense FY25 is budgeted at \$983.1k compared to FY24 budget at \$882.3k or a \$100.8k increase. This increase primarily comes from insurance and advertising by \$84k and \$8.6k, respectively; the balance of \$8.2k is spread over various expense accounts . The insurance increase was mainly driven by the property appraisal done this past year.

Operations department expense FY25 is budgeted at \$1,629,926 compared to FY24 budgeted at \$1,451,196 or a \$178.7k increase. This increase is essentially from contractual services as follows: City Police by \$99k, City Fire by \$39k and curb security (Allied Universal) by \$39k. There has been an issue with getting accurate numbers from the City in recent years, especially with Police services that they typically underbill during the year with a significant true up at year end.

Parking lot department expense FY25 is budgeted at \$189.4k compared to FY24 budget at \$162.6k, with a \$26.8k increase. The increase is mainly due to credit card fees/transaction fees by \$19k (related to increase in parking revenue), equipment maintenance by \$3.2k & upkeep on crash phone by \$2.8k. The balance of \$1.8k is spread over several other parking lot expense accounts.

Facilities and Maintenance department expense FY25 is budgeted at \$1,065,995 compared to FY24 budget at \$1,029,908 or a \$36.1k increase. This increase is primarily due to an increase in temp labor by \$48k and airfield maintenance by \$11k (driven by tree cutting); offset by a net decrease in utilities of \$35K. The net balance of all other F&M expenses yielded a \$12.1k increase.

FAA department expense budget FY25 is \$2.5k and FY24 at \$2.5k with no change.

General Aviation department expense FY25 is budgeted at \$69k compared to FY24 budget of \$72.6k or about a \$3.6k decrease. Utilities is budgeted for a \$4.8k decrease offset by a \$1.2k increase in credit card fees.

Fuel Farm department expense FY25 is budgeted at \$40.2k compared to FY24 budget at \$49.9k or a \$9.7k decrease. The decrease is due to the elimination for monitoring wells by \$5k and the \$4.7k balance is essentially a decrease in maintenance expense.

Rental Car QTF facility department expense FY25 is budgeted at \$451.1k compared to FY24 budget at \$443.8k or a \$7.3k increase. The increase at the QTF is mostly due to the mulching project for \$14k and new landscaping contract by \$8k, offset by fuel expense expected to be \$17k less. However, it should be noted all costs for this department are either paid with CFC's or billed to the rental car companies.

EXPENSE ANALYSIS FY24 BUDGET COMPARED TO PROJECTED ACTUAL FY24

FY24 total budget expense is \$7,235,024 compared to a projected FY24 total expense of \$6,751,192 or an estimated savings of about \$483.8k, based on the following:

Total payroll FY24 is budgeted at \$2,327,119 compared to a projected \$2,149,979 or \$177.1k under budget. This was mainly due to essentially 3 unfilled facilities maintenance positions for approximately \$144k and about \$31.8k unused merit (Admin \$29.5k, Parking \$500 and projected \$1.8k for F&M). Overtime in the operations department is expected to be \$8.2k over budget offset by an unfilled badge assistant position of \$6.9k makes up for the balance. Market increases provided to the Operations department essentially offset savings from positions vacated during FY24 along with unused merit.

Total payroll related (fringes) FY24 is budgeted at \$813.1k compared to a projected \$710.1k or a \$103k savings. The lower payroll would directly decrease fringes (FICA & Pension) by \$18.2k. The balance is primarily savings from health and life insurance budgeted for unfilled positions/new staff that did not participate in the health plan, as well as any changes in coverage.

Total department expenses were budgeted at \$4,094,795 FY24 compared to a projected \$3,891,059 or about \$203.7k under budget. This difference breaks down by department as follows:

Administration department expense FY24 is budgeted at \$882.2k compared to a projected \$827.5k or \$54.7k under budget. This difference mainly comes from the following areas anticipated to be under budget: professional fees by \$25k, insurance by \$6k, travel/training by \$7k and advertising by \$11k. The remaining \$5.7k of savings is spread amongst various administration expense accounts.

EXPENSE ANALYSIS FY24 BUDGET COMPARED TO PROJECTED ACTUAL FY24 (continued)

Operations department expense FY24 is budgeted at \$1,451,196 and projected at \$1,518,096 or \$66.9k over budget. This is primarily due to the City providing a flawed projection FY24 for police services that will result in them billing an estimated true-up of at least \$43.4k more than what was forecasted a year ago. In addition, ARFF vehicle maintenance is over budget by \$30.5k offset by a decrease in other expenses by \$7k.

Parking lot department expense FY24 is budgeted at \$162.6k and projected at \$169.1k or \$6.5k over budget. This is primarily due to credit card fees being over budget (see related over budget parking revenue).

Facilities and Maintenance department expense FY24 is budgeted at \$1,029,908 and projected at \$878.8k or \$151.1k under budget. Some highlighted expenses that are projected to be under budget are as follows: PBB maintenance by \$12k, Outside contractors by \$14k, Utilities by \$93k, Temporary labor by \$10k and Fuel/fluids used by Airport vehicles by \$9k. The balance of \$13.1k is a net savings from various F&M expense accounts.

FAA department expense FY24 is budgeted at \$2,500 and projected at about \$647 or \$1.8k under budget. Maintenance is incurred at this facility as needed.

General Aviation expense FY24 is budgeted at \$72.7k and projected at \$59.4k or \$13.3K under budget. This was mainly due to utilities by \$7k and maintenance/supplies are under budget by \$6k.

Fuel Farm expense FY24 is budgeted at \$49.9k and projected at \$32.8k or \$17.1k under budget. Building and Equipment maintenance are about \$11k under budget. Also, fuel disposal is projected to be \$6k under budget.

Rental Car (QTF) facility department expense FY24 is budgeted at \$443.8k and projected at \$404.8k or \$39k under budget. This is mainly due to fuel expense being under budget by \$30k. The other items such as supplies, maintenance and utilities netted out to a projected \$9k savings. It should be noted that all costs here are either paid with CFC's or directly billed to the rental car companies.

Budget Proposal
For the Fiscal Year October 1, 2024 - September 30, 2025

**DEPARTMENTAL EXPENSES
ADMINISTRATION**

	2022 Actual	2023 Actual	2024 Period 1-10 Actual	2024 Period 11-12 Est	2024 Projected	2024 Budget	2025 Proposed Budget	2025 Budget notes
622-200-000	2,808	-	0	0	-	500	500	Allowance for any staff change
625-200-000	4,776	7,724	5,515	900	6,415	8,054	7,650	Based on proj. needs
628-200-000	(1,038)	395	0		-			
630-200-000	5,912	8,128	10,931	2,798	13,729	10,200	14,040	Increased fees that will be offset by interest rev. Based on last year actual
631-200-000	2,724	3,120	7,643	-	7,643	3,250	6,250	Based on last year budget
632-200-000	340	1,214	372	75	447	500	500	Based on last year budget
633-200-000	4,882	5,136	3,881	1,059	4,940	5,450	5,450	Based on last year budget
634-200-000	18	220	284	-	284	200	250	Based on L Y budget
636-200-000	8,414	7,250	6,119	1,221	7,340	8,084	8,084	Based on L Y budget
637-200-000	1,745	1,253	1,288	402	1,690	1,750	1,750	Estimate based on prior year actual
638-200-000	105,753	126,111	134,385	42,309	176,694	187,691	196,300	Based on planned aggressive advertising
638-200-003	2,373	4,403	6,387	-	6,387	6,295	7,745	Based on planned events
638-200-002	8,245	6,963	4,598	-	4,598	8,000	8,000	Based on planned fly-in event
638-200-004	6,186	4,280	5,020	687	5,707	3,785	5,200	Based on proj activity & LY actual
642-200-000	-	233	325	-	325	200	275	Based on projected local usage
643-200-000	17,154	12,005	16,236	5,812	22,048	29,055	25,070	Based on projected travel & training planned
644-200-000	10,042	11,314	9,285	2,500	11,785	15,869	15,862	Based on planned activity
646-200-000	8,754	10,056	9,324	1,502	10,826	9,833	9,833	Based on L Y budget
647-200-000	78,152	88,435	89,010	13,605	102,615	127,600	127,625	Based on projected needs/ in line with LY budget
648-200-000								
650-200-000	6,975	6,949	5,791	1,158	6,949	6,949	6,949	Based on contract
651-200-000	481	329	269	331	600	1,250	1,250	Misc. equip. repair/est. color copies usage
655-200-000	284,324	306,090	313,387	69,142	382,529	388,552	472,553	Based on Ins. broker rates, increase in property values per appraisal is the main driver here
659-200-001			0		-			
659-200-002			0		-			
660-200-000	-	30		-	-	5,000	5,000	Estimate required by accountants
669-200-000	39,995	58,039	46,007	7,976	53,983	54,120	56,920	Based on prior years + increases for upgrades
674-200-000	6,609	-	0		-	-	-	
	<u>605,624</u>	<u>669,677</u>	<u>676,057</u>	<u>151,477</u>	<u>827,534</u>	<u>882,187</u>	<u>983,056</u>	

Budget Proposal
For the Fiscal Year October 1, 2024- September 30, 2025

**DEPARTMENTAL EXPENSES
OPERATIONS**

	<u>2022</u> <u>Actual</u>	<u>2023</u> <u>Actual</u>	<u>2024</u> <u>Period 1-10, Actual</u>	<u>2024</u> <u>Period 11-12, Est.</u>	<u>2024</u> <u>Projected</u>	<u>2024</u> <u>Budget</u>	<u>2025</u> <u>Proposed</u> <u>Budget</u>	<u>2025</u> <u>Budget notes</u>
626-300-000 Security/Access Control System	38,867	60,765	34,205	3,299	37,504	39,300	37,600	Based on projected activity
631-300-000 One Time Expenditures		2,610	0		-	-		
632-300-000 Materials and Supplies-Opns.	6,349	5,820	5,188	1,562	6,750	9,725	10,225	Based on projected activity
632-310-000 Materials and Supplies-K9	2,816	4,286	2,980	670	3,650	3,500	3,750	Based on LY activity
632-300-001 Materials and Supplies-ARFF	9,198	4,046	7,427	123	7,550	5,150	5,150	Based on LY budget
632-300-330 Materials and Supplies Grounds								
633-300-000 Office Supplies	38	-						
634-300-000 Printing & Binding								
635-300-000 Uniforms Expense	1,000	1,357	1,355	150	1,505	1,500	2,000	Based on projected activity
636-300-000 Telephone Expense	5,477	4,150	3,500	648	4,148	5,088	5,088	Based on LY budget
637-300-000 Postage								
638-300-000 Advertising Expense								
639-300-000 Utilities Expense Ops	20,002	20,521	14,528	3,178	17,706	22,064	18,600	Based on GRU projected rates
640-300-000 Vehicle Fuel and Oil								
643-300-000 Travel/Training	9,658	12,334	9,745	2,650	12,395	19,400	21,500	Increase due to firefighting training
644-300-000 Dues and Subscriptions	412	65	75	275	350	375	375	Based on LY budget
646-300-000 Misc. Expense								
647-300-000 Professional Services								
648-300-000 Other Contractual Service	133,882	172,420	169,430	31,964	201,394	197,484	236,439	Increase due to TSA requirements
648-300-002 Airport Police Services	379,032	439,919	351,470	112,712	464,182	421,181	520,620	Based on City projections
648-300-003 Airport Fire Services	572,772	639,497	553,527	112,190	665,717	660,009	699,000	Same as above
649-300-000 Vehicle Maintenance	20,214	30,974	76,650	2,438	79,088	48,500	48,500	Based on LY budget
650-300-000 Equipment Rental Ops								
651-300-000 Equipment Maintenance	1,062	628	394	300	694	1,000	1,000	Based on LY budget
652-300-000 Building Maint Ops	6,732	17,110	4,148	1,482	5,630	7,295	7,454	Based on projected needs
653-300-000 Airfield Maintenance								
654-300-000 Grounds Maintenance								
657-300-000 Licenses and Permits	122	105	105	120	225	325	325	Based on LY budget
658-300-000 Hazardous Waste Disposal	82	2	0	0	-	100	100	Based on LY budget
669-300-000 Computer Systems Expense	8,953	8,095	7,679	1,929	9,608	9,200	12,200	Increase due to Virtower
	<u>1,216,668</u>	<u>1,424,704</u>	<u>1,242,406</u>	<u>275,690</u>	<u>1,518,096</u>	<u>1,451,196</u>	<u>1,629,926</u>	

Capital & Prepaid items 2023:

Fire extinguishers (58) - 12 yrs	\$ 8,816	See GA
Wheeled extinguisher - 10 yrs	\$ 5,000	
ARFF handheld radio - 10 yrs	\$ 6,600	

Budget Proposal
For the Fiscal Year October 1, 2024 - September 30, 2025

**DEPARTMENTAL EXPENSES
FACILITIES AND MAINTENANCE**

	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2024</u>	<u>2024</u>	<u>2024</u>	<u>2024</u>	<u>2025</u>	
	<u>Actual</u>	<u>Actual</u>	<u>Period 1-10 Actual</u>	<u>Period 11-12 Est</u>	<u>Projected</u>	<u>Projected</u>	<u>Budget</u>	<u>Proposed</u>	<u>Budget notes</u>
625-400-000	12,575	46,850	11,897	17,932	29,829	39,516	87,747		Based on projected needs
631-400-000	7,672	13,604	6,312	2,084	8,396	11,395	9,250		Projected small tools needed
631-400-310					-				
632-400-000									
632-400-310	21,159	26,053	10,745	2,896	13,641	20,640	19,295		Based on proj needs -FY23 high due to Silver
632-400-320	22,520	25,525	24,482	3,990	28,472	22,500	28,500		Based on projected needs
632-400-330	10,279	11,838	5,654	2,246	7,900	15,900	15,000		Based on LY budget
633-400-000									
633-400-310									
634-400-000									
635-400-000	1,808	1,570	2,846	533	3,379	3,200	3,200		Based on LY budget
636-400-000	2,580	2,372	1,633	497	2,130	3,150	3,150		Based on LY budget
637-400-000									
639-400-000	490,366	517,715	370,009	87,120	457,129	550,100	514,721		Est. per GRU projections/fuel surcharge
640-400-000	50,596	52,576	37,453	8,747	46,200	55,250	55,250		Based on PY budget
642-400-000									
643-400-000	485	608	71	459	530	3,000	3,000		Based on Facilities mgr. proj
644-400-000									
646-400-000	2,410	4,213	1,944	456	2,400	3,000	3,000		Maintain safety supplies
648-400-000	110,958	113,643	90,017	19,653	109,670	123,683	119,708		Based on sheduled contracts
649-400-000	10,723	12,649	14,370	1,530	15,900	10,500	16,500		Based on projected needs
650-400-000									
651-400-000	45,191	42,439	41,935	2,395	44,330	38,350	42,650		Based on proj needs
651-400-001	10,953	6,871	10,181	2,819	13,000	25,000	25,000		Based on LY budget/proj needs
652-400-000	33,297	36,379	23,910	3,164	27,074	30,150	34,050		Based on proj needs - FY23 is high
652-400-310									due to extra HVAC/door repairs
653-400-000	52,776	55,011	48,642	16,380	65,022	69,024	80,174		Based on proj needs - increase due to
652-400-310									\$13k for tree trimming
654-400-000	200	157	0	750	750	3,150	3,150		Based on LY budget/proj needs
652-400-330									
657-400-000	1,256	1,043	1,423	21	1,444	1,650	1,650		Based on prior year budget
658-400-000	598	201	1,504	107	1,611	750	1,000		Based on projected needs
	<u>888,402</u>	<u>971,317</u>	<u>705,028</u>	<u>173,779</u>	<u>878,807</u>	<u>1,029,908</u>	<u>1,065,995</u>		

Budget Proposal
For the Fiscal Year October 1, 2024 -September 30, 2025

**DEPARTMENTAL EXPENSES
PARKING**

	2022 Actual	2023 Actual	2024 Period 1-10 Actual	2024 Period 11-12 Est	2024 Projected	2024 Budget	2025 Proposed Budget	2025 Budget notes
625-380-000	0	0	0		-	-		
629-380-000	76,406	105,013	103,934	21,261	125,195	120,375	138,000	Based on \$3 million (net) parking @.046
631-380-000					-			
630-380-000		9,822	14,060	3,019	17,079	17,400	18,720	Based on avg \$1,485 and \$1,635 per mo., 1st & last 6 mos
632-380-000	781	1,803	2,319	330	2,649	650	1,750	Based on avg prior year budget/actual
633-380-000					-			
634-380-000	4,606	6,164	4,453	949	5,402	5,832	6,480	Based on 10k tickets used per mo @ 5.4cents per ticket
635-380-000	225	206	188	37	225	225	225	Based on prior year budget
636-380-000	1,583	2,255	2,096	938	3,034	2,400	5,200	Increase due to support crash phone
638-380-000					-			
646-380-000	670	15	140	170	310	650	650	Based on LY budget
650-380-000					-			
651-380-000	28,439	7,084	7,245	1,800	9,045	11,750	15,083	Based on proj needs - 2 yr warranty on new system
652-380-000	714	837	905	-	905	850	850	Projected R&M to booth
654-380-000	2,300	2,059	5,227	-	5,227	2,500	2,500	Add sidewalk to booth area/ islands per LY budget
657-380-000	<u>115,724</u>	<u>135,258</u>	<u>140,567</u>	<u>28,504</u>	<u>169,071</u>	<u>162,632</u>	<u>189,458</u>	

Budget Proposal
For the Fiscal Year October 1, 2024 - September 30, 2025

**DEPARTMENTAL EXPENSES
FAA FACILITIES**

	<u>2022</u> Actual	<u>203</u> Actual	<u>2024</u> Period 1-10 Actual	<u>2024</u> Period 11-12 Est	<u>2024</u> Projected	<u>2024</u> Budget	<u>2025</u> Proposed Budget	2025 Budget notes
632-330-000 Materials and Supplies	218	133	237	105	342	650	650	Based proj. needs by facilities mgr
648-330-000 Other Contractual Services								
650-330-000 Equipment Rental								
651-330-000 Equipment Maintenance	74	1,173	0	305	305	1,850	1,850	Based proj. needs by facilities mgr
652-330-000 Building Maintenance								
654-330-000 Grounds Maintenance								
656-200-000 AFSS Rent to City	<u>292</u>	<u>1,306</u>	<u>237</u>	<u>410</u>	<u>647</u>	<u>2,500</u>	<u>2,500</u>	

Budget Proposal
For The Fiscal Year October 1, 2024 -September 30, 2025

**DEPARTMENTAL EXPENSES
GENERAL AVIATION**

	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2024</u>	<u>2024</u>	<u>2024</u>	<u>2024</u>	<u>2025</u>	
	<u>Actual</u>	<u>Actual</u>	<u>Period 1-10 Actual</u>	<u>Period 11-12 Est</u>	<u>Projected</u>	<u>Budget</u>	<u>Budget</u>	<u>Proposed</u>	<u>2025 Budget notes</u>
629-340-000	7,315	8,408	8,047	1,715	9,762	8,562	9,762	9,762	Based on projected needs
632-340-000	2,927	5,399	2,202	1,398	3,600	5,100	5,100	5,100	Based on LY budget
631-340-000					-	-	-		
639-340-000	38,513	40,185	30,725	5,361	36,086	43,021	38,179	38,179	Based on GRU projections
648-340-000					-	-	-		
650-340-000					-	-	-		
651-340-000	3,255	1,304	0	600	600	1,500	1,500	1,500	Based on prior year budget
652-340-000	20,039	8,707	6,384	1,101	7,485	8,485	8,485	8,485	Based on proj maint./LY budget
653-340-000	1,115	635	0	1,000	1,000	3,000	3,000	3,000	Based on PY budget
653-340-001					-	-	-		
654-340-000	159	640	498	317	815	3,000	3,000	3,000	Based on projected needs
659-340-000					-	-	-		
	<u>73,323</u>	<u>65,278</u>	<u>47,856</u>	<u>11,492</u>	<u>59,348</u>	<u>72,668</u>	<u>69,026</u>		

Budget Proposal
For the Fiscal Year October 1, 2024 - September 30, 2025

**DEPARTMENTAL EXPENSES
FUEL FARM**

	<u>2022</u> <u>Actual</u>	<u>2023</u> <u>Actual</u>	<u>2024</u> <u>Period 1-10 Actual</u>	<u>2024</u> <u>Period 11-12 Est</u>	<u>2024</u> <u>Projected</u>	<u>2024</u> <u>Budget</u>	<u>2025</u> <u>Proposed</u> <u>Budget</u>	<u>2025</u> <u>Budget notes</u>
631-360-000	0	0	0		-			
632-360-000	3,653	3,571	2,998	982	3,980	4,380	4,580	Based on LY budget/proj needs
633-360-000					-			
634-360-000					-			
636-360-000					-			
639-360-000	3,342	3,365	2,656	545	3,201	3,528	3,290	Based on GRU projected increase
643-360-000	1,015	1,528	0	445	445	1,450	1,000	Based on projected needs
646-360-000					-			
647-360-000					-			
648-360-000	2,870	1,400	0	2,075	2,075	3,975	2,775	Annual oil/water separator pump out and generator maint.
650-360-000					-			
651-360-000	5,283	8,077	5,860	1,645	7,505	10,305	10,305	Based on proj. tank maintenance
652-360-000	980	753	0	500	500	5,000	2,000	Removed roof repair/ painting from LY budget- \$3k
654-360-000	11,645	13,959	4,525	-	4,525	5,000	-	Removed monitoring of wells from LY budget- \$5k
655-360-000	4,204	4,233	3,547	760	4,307	4,381	4,381	Based on Gallagher (broker) est.
657-360-000	1,175	1,405	1,405	-	1,405	1,500	1,500	Based on prior year budget
658-360-000	3,097	6,451	2,809	2,000	4,809	10,350	10,350	Based on LY budget
659-360-000					-			
669-360-000					-			
	<u>37,264</u>	<u>44,742</u>	<u>23,800</u>	<u>8,952</u>	<u>32,752</u>	<u>49,869</u>	<u>40,181</u>	

Capital item: Purchase vehicle to replace Traverse.

Budget Proposal
For the Fiscal Year October 1, 2024 - September 30, 2025

**DEPARTMENTAL EXPENSES
Rental Car Quick Turn Facility**

	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2024</u>	<u>2024</u>	<u>2024</u>	<u>2025</u>	
	<u>Actual</u>	<u>Actual</u>	<u>Period 1-10, Actual</u>	<u>Period 11-12, Est</u>	<u>Projected</u>	<u>Budget</u>	<u>Proposed</u>	<u>Budget notes</u>
631-370-000	10,934	115	1,377	-	1,377	500	14,500	Increase due to mulching project \$14k
632-370-000	1,690	1,918	544	336	880	2,000	2,000	Based on proj needs
639-370-000	24,499	26,683	21,762	5,065	26,827	29,038	31,370	Based on GRU/WCA projected rates
648-370-000	21,356	22,619	19,340	3,004	22,344	23,574	31,420	Increase due to new landscaping contract
651-370-000	18,842	15,073	5,340	2,514	7,854	15,000	16,225	Based on planned maint.
652-370-000	11,754	17,338	14,633	3,178	17,811	11,485	18,004	Based on minimum proj. labor hours/rates
655-370-000	7,433	7,471	8,076	1,616	9,692	10,932	3,511	Based on broker's proj. rates
658-370-000								
631-370-001								
632-370-001	3,323	3,966	5,554	1,199	6,753	5,326	8,600	Based on proj soap & any misc supplies
639-370-001	9,256	5,895	4,132	959	5,091	7,740	5,752	Based on GRU proj.
651-370-001	6,991	26,803	7,326	1,674	9,000	8,500	8,500	Based on LY budget
658-370-001	2,400	1,400	0	1,440	1,440	4,000	2,500	Based on current projected cost
640-370-002	324,480	299,507	245,956	49,779	295,735	325,740	308,750	Based on est. usage of 95k gals. @ 3.25
	<u>442,958</u>	<u>428,788</u>	<u>334,040</u>	<u>70,764</u>	<u>404,804</u>	<u>443,835</u>	<u>451,132</u>	

CAPITAL BUDGET FY 25

FROM OPERATING FUNDS

PRIORITY	ITEM	DESCRIPTION / JUSTIFICATION	AMOUNT
1	Vehicle for Maintenance	New/Used van for maintenance 3 position	35,000
1	Hustler Mower	Replace aging airfield equipment	16,000
1	Tractor w/ batwing mower	Equipment to maintain Runway Safety Area	120,000
1	Digital Way Finding Sign	add digital signage to terminal entrance road	23,000
1	Terminal Cross Walk Rehab	replace aging thermoplastic and cross walk signs	8,500
1	Paint Terminal front building & canopy	paint on terminal frontage is aging	50,000
1	Fire Station duct insulation repair	duct work gotten soaked from fresh air intake not working properly	5,000
2	FAA Building Kitchen Rehab	kitchen floor is in poor condition, cabinets and counter tops need replacing	8,000
2	FAA Building Seal Coat & Stripe Parking Lot	parking lot is aging and parking bay lines no longer visible	10,000
2	Carpet for Jet Bridges 3, 4, 5	replace aging carpet in bridges	17,500
2	Terminal Upholstery Repairs	30 seat cushions 1 sofa	9,500
Total potential capital purchase 100% from operating funds			302,500

IT Required Replacements and Upgrades

1	Premises 3 Year Support Plan	Security Access Control Software	5,340
1	Replace NVR in the fire station	Machine dates to original installation and is problematic	3,000
1	Replace Video Display Machine in Fire Station	As above	1,500
1	Network Switch Upgrades	Gate 6 replacement at critical level. Others can potentially wait.	5,000
1	Replace Aging Workstations	Avg. age of workstations 5-6 years. Microsoft is retiring Windows 10 in Oct 2025 (no more security)	15,000
1	Backup System and Video Storage System Drive	Aging Out. Total cost = \$3,000. 50% payable from CFC.	1,500
2	Replace 1 Server.	Currently running 3. One is aging out. Remanufactured Dell	5,000
Total IT Replacements and Upgrades			36,340

FROM CFCs

ITEM	DESCRIPTION / JUSTIFICATION	AMOUNT
1	Premises 3 Year Support Plan:	5,340
1	Backup System and Video Storage System Drive	1,500
Total Potential Capital Outlay from CFC		6,840

Total Facility and Maintenance	302,500
Total IT	36,340
Total CFC	6,840
Less FDOT 443800-1 participation in Batwing Mower	-60,000
	285,680

The cost of these items are taken from quotes and rounded up, unless indicated as an estimate.

State Grant FDOT 443800-1 will pay 50% of the cost to purchase this item.

To be paid for from CFCs. CFCs are restricted funds and can only be used for expenditures related to items that benefit the rental car business.

Assumes use of 100% of balance remaining in FDOT Terminal and Parking Grant for ATO project as allocated.