



Gainesville-Alachua County  
Regional Airport Authority

Proposed FY2023-2024 Budget

Finance, Audit & Operations Committee  
September 25, 2023

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**Gainesville Regional Airport  
Summary of Expense and Revenue**

	Budget 2023	Projected Ending 2023	Variance Over (Under)	Comments 2023 Proj. Actual vs. 2023 Budget (Highlights)	Proposed Budget 2024	Difference 2023 vs. 2024 Budget	Notes Index Budget Difference
<b>Expenses: (Before Depreciation)</b>							
<b>200 Administration</b>							
Payroll	702,021	687,299	(14,722)	Mostly due to unused merit	766,964	64,943	A D E
Payroll Related	206,753	201,287	(5,466)	Savings related to above	230,922	24,169	
Department Expenses	782,305	662,082	(120,223)	Mostly savings from prof fees by \$77k, ins by \$8k and travel by \$15.6k	882,187	99,882	
	1,691,079	1,550,668	(140,411)		1,880,073	188,994	
<b>300 Operations</b>							
Payroll	420,817	417,703	(3,114)	Mostly due to unused merit	463,487	42,670	B B&D H
Payroll Related	122,735	118,965	(3,770)	Savings related to above	135,373	12,638	
Department Expenses	1,275,436	1,391,481	116,045	Over budget due to City billing for police/fire \$99k over what they provided FY23 budget, bal is gate repairs	1,451,196	175,760	
	1,818,988	1,928,149	109,161		2,050,056	231,068	
<b>380 Parking Lot</b>							
Payroll	65,893	57,392	(8,501)	P/T parking attendant worked less hrs. than budgeted for	79,379	13,486	G G,D C
Payroll Related	17,702	16,686	(1,016)		31,903	14,201	
Department Expenses	107,991	131,526	23,535	Mostly due to credit card/transaction fees related to over budget parking revenue	162,632	54,641	
	191,586	205,604	14,018		273,914	82,328	
<b>400 Facilities and Maintenance</b>							
Payroll	985,709	853,574	(132,135)	Mainly due to several unfilled positions	1,017,289	31,580	F D&F I
Payroll Related	380,986	317,702	(63,284)	Savings related to above	414,912	33,926	
Department Expenses	985,131	960,134	(24,997)	Under budget items:PBB \$16k, Airfield maint \$14k & o/s contractors \$15k. Over budget utilities \$15k and equip maint \$7k	1,029,908	44,777	
	2,351,826	2,131,410	(220,416)		2,462,109	110,283	
<b>330 FAA Facilities Expense</b>							
Payroll	-	0	0		-	0	J
Payroll Related	-	0	0		-	0	
Department Expenses	2,300	1,500	(800)	Maintenance incurred as needed	2,500	200	
	2,300	1,500	(800)		2,500	200	
<b>340 General Aviation</b>							
Department Expenses	69,152	65,974	(3,178)	In line	72,668	3,516	J
	69,152	65,974	(3,178)		72,668	3,516	
<b>360 Fuel Farm</b>							
Department Expenses	56,988	48,985	(8,003)	Building/equip maint \$4.5k under budget, fuel disposed \$2.8k under budget/ supplies \$700 under budget	49,869	(7,119)	K
	56,988	48,985	(8,003)		49,869	(7,119)	
<b>370 Rental Car QTF</b>							
Department Expenses	426,379	385,694	(40,685)	Mainly due to fuel expense being lower than anticipated	443,835	17,456	L
	426,379	385,694	(40,685)		443,835	17,456	
<b>659 Interest</b>							
Total Department Expense	6,608,298	6,317,984	(290,314)		7,235,024	626,726	
Interest Expense	-	0	0		-	0	
<b>TOTAL EXPENSES</b>	<b>6,608,298</b>	<b>6,317,984</b>	<b>(290,314)</b>		<b>7,235,024</b>	<b>(626,726)</b>	

**Expense Assumptions and Comments FY23 vs. FY24 Budget:**

- Wages are increased by 3.4% COLA
- Health insurance premiums increased by 7.5%
- Any merit increases are discretionary
- Notes:** (Highlighted comments below)
- A) Due to COLA \$24.2k, impact of merit increase at end of FY23 on FY24 \$18.9k, merit increase of \$15k & transition/training staff \$6.8k
- B) Due to COLA \$13.9k, impact of merit increase FY23 on FY24 \$13k, add P/T badge assistant \$6.8k & increase merit by \$6k/OT \$3k
- C) Increase due to credit card/transaction fees (new in FY23) by \$50.3k & \$17.4k, respectively; offset by decrease in equip maintenance by \$14k
- D) Mainly due to COLA/Merit impact on fringes
- E) Mainly due to increase in advertising & insurance by \$66k and \$73k, respectively; offset by decrease in professional fees of \$40k
- F) Due to COLA \$33.6k, net affect of adding tech \$30.9k less FTE to parking (\$32.9k)
- G) Replacing FTE (custodian) \$32.9k with P/T (\$21.9k), COLA affect \$1.3k & increase OT \$1.1k
- H) Mainly due to increase in City Police/Fire services by \$58.6k & \$75.8k, respectively; curb security by \$17.7k and ARFF vehicle by \$19.6k
- I) Increase mostly related to utility cost by \$48.5k (rates/anticipated fuel adjustment) less net decrease in various maint costs of \$3.7k
- J) Increase due to credit card fees by \$900, utilities by \$1.6k and grounds maintenance by \$1k
- K) Decrease driven by reducing monitoring of wells by \$5k and waste fuel disposal by \$2k
- L) Increase mainly due to anticipated fuel purchase increase by \$13k and utility (electric) by \$2.6k

**Gainesville Regional Airport  
Summary of Expense and Revenue**

	Budget 2023	Projected Ending 2023	Variance Over (Under)		Proposed Budget 2024	Difference 2023 vs. 2024 Budget
<b>SUMMARY</b>						
Total Revenues	7,409,316	9,150,895	1,741,579		8,571,304	1,161,988
Less: Total Expenses	6,608,298	6,317,984	(290,314)		7,235,024	(626,726)
Income/Loss Pre- Depreciation	<u>801,018</u>	<u>2,832,911</u>	<u>2,031,893</u>		<u>1,336,280</u>	<u>535,262</u>
Capital Items (see Capital Budget)	-	-	-		-	-
Subtotal	-	-	-		-	-
<b>Net</b>	<u>801,018</u>	<u>2,832,911</u>		<b>Net</b>	<u>1,336,280</u>	
<b>Land Sales</b>	459,000	213,726		<b>Laurel Ridge land sale</b>	240,000	
	-	-		<b>City of G'ville - Fire services prior yrs.</b>	(50,360)	
<b>ACRGP</b>	568,528	568,528		<b>(\$151,079.31/3yrs)</b>	-	
<b>Adjusted Net income</b>	<u>1,828,546</u>	<u>3,615,165</u>		<b>Adjusted Net income</b>	<u>1,525,920</u>	

					Difference Proj. 2023 vs. 2024 Budget
Total Payroll	2,174,440	2,015,968	(158,472)	2,327,119	311,151
Total Payroll Related	728,176	654,640	(73,536)	813,110	158,470
Total Department Expenses	3,705,682	3,647,376	(58,306)	4,094,795	447,419
Total Interest	0	0	0	0	-
<b>Total Expense</b>	<b>6,608,298</b>	<b>6,317,984</b>	<b>(290,314)</b>	<b>7,235,024</b>	<b>917,040</b>
	(1)	(1)		(1)	(1)

Note (1): See Expense analysis attachment

Though the FY 24 budget has been increased over FY23, it remains conservative due to the concern that we might have a recession.

A CPI increase of .034 has been applied to those leases specifying the application of a CPI increase during the 2024 fiscal year. This rate is the same being applied by the City of Gainesville in 2024 under like circumstances.

Total proposed FY 24 revenue is \$8,571,304. This is \$1,161,988 more than budgeted in FY 23, but \$579,591 less than FY 23 estimated ending. This difference of \$579,591 is intended to provide sufficient coverage for those revenue items subject to factors we cannot control such as changes in flight schedules due to pilot shortages, airline route changes, changes in fleet mix, etc.

AREA	FY23 BUDGET	FY24 BUDGET	(+/-)	ASSUMPTIONS
Airline Related	1,838,771	2,103,130	264,358	<p>Airline leases allow an annual CPI increase to be applied to landing fees. This increase has not been applied. In FY 23 the \$2.00 landing fee rate was applied for only the last 6 months of the fiscal year. The FY 24 budget is based on the current landing fee being applied the full year. Silver is excluded from landing fees for two years of service.</p> <p>Airline Related Revenues conservatively budgeted in FY 23 due to AA’s announcement to cut flights, namely Signatory Fuel Storage Fees, and PBB Variable Use Fees, have been budgeted consistent with Estimated FY 23 ending.</p>
General Aviation	1,207,896	1,217,901	10,006	<p>Budgeted flat. A CPI increase in aircraft storage rates has been applied. The 130K credit to Consortia for proposed hangar door modifications, approved by the Authority January 18, 2022 was not used in FY 23 and remains in the FY 24 budget as a \$130K reduction in revenue. Consortia has an annual CPI applied on May 1.</p>
Concession	3,946,558	4,592,099	645,542	<p>The increase in the FY 24 budget reflects the changes in the new Tailwind contract. The contract sets MAG for year 1 at 150K with the amount over MAG calculated at 15% of gross revenue &gt; 1 million.</p> <p>Advertising sales continue to over perform with Departure Media showing 19K over MAG in FY 23, for a total of 34K. Combined with in-terminal display advertising contracts this totals 42K.</p> <p>FY 23 estimated ending revenue for Uber and LYFT totals \$112K. This amount has been allied to the FY 24 budget.</p> <p>Rental Car MAG represents 943K and above MAG represents an estimated \$335K in FY 23.</p> <p>Parking revenue is included in this category. FY 24 revenue is based on estimated FY 23 ending.</p>

Other & Non-Recurring	416,091	658,174	242,083	<p>The budget increase reflects the estimated difference in interest revenue from 2023 to 2024. Interest revenue is budgeted at 350,000K and is based on using 5.5 million in current cash for Federal and FDOT required grant matches.</p> <p>The majority of the 5.5 million will be expended on the parking garage, which except for a federal grant of \$1,677,250 is funded by the FDOT which requires a 50% match.</p> <p>Nordstrom rental of the driving pad continues thru April and represents 65K.</p> <p>We might consider taking interest income out of the Other and Non-Recurring revenue category and including it separately as we do with land sales.</p>
	7,409,316	8,571,304	1,161,988	

**AIRPORT SCHEDULE OF RATES AND CHARGES FY23  
OCTOBER 1, 2023 THROUGH SEPTEMBER 30, 2024**

<u>Aircraft Storage</u>	CPI of 0.034 Applied FY 24	Indicates Updated Items
Hangar, Port-A-Port and Sunshade		FY 24 RATES
T-Hangar - Row A		234.10
T-Hangar - Row D		231.29
T-Hangar - Row F		250.91
T-Hangar - Row I		460.00
T-Hangar - Row J		241.12
T-Hangar - Row K		427.61
T-Hangar - Row L		342.25
Sunshade		138.25
Port-A-Port Hangar - Small		154.30
Port-A-Port Hangar - Medium		198.83
Port-A-Port Hangar - Ground Lease		68.63
Damage Deposit - New Lease - All Units		200.00
Rent Deposit - New Lease - All Units		One Month Rent

Tie down (Transient and Based)	Daily	Weekly	Monthly
Single Engine Piston	5.25	21.00	40.26
Single Engine Turboprop	6.30	25.20	48.08
Multiengine Piston	6.30	25.20	48.08
Multiengine Turboprop	7.35	29.40	55.91
Small Jet	7.35	29.40	55.91
Medium Jet	10.50	42.00	79.40
Large Jet	15.75	63.00	119.65
Blimp	31.00	120.00	213.00

Unimproved Land Rate 0.30 PSFPY

Airline Passenger Terminal Rents - Signatory

Signatory Airline - Fixed Rent	
Covered Baggage Make-up Area per Sq. Ft. per year includes conveyor	52.00
Office Space - per Sq. Ft. per year	52.00
Ticket Counter - per Sq. Ft. per year	52.00
Gate	52.00
Passenger Boarding Bridge - per month use/maint	725.00
Passenger Boarding Bridge - per turn fee use/maint	85.00
Signatory Airline - Variable Rent	
Passenger Hold Room - per Sq. Ft. per year (80% enplanement based, 20% carrier based)	35.03
Baggage Claim Space and Offload Canopy- per Sq. Ft. per year	35.03
Signatory - Passenger Boarding Bridge Variable Fee per Scheduled Departure	
Aircraft Capacity < 100 passengers	7.00
Aircraft Capacity = 100-149 passengers	12.50
Aircraft Capacity ≥ 150 passengers	18.25

Rental Car Concession Fees

Counter and Office Rent - Per Square Foot Per Year		45.00
(Years 2-5 of Concession Agreement Annual Increase)	The Greater of CPI or 3%	
Ready Return Lot 1 (84 spaces)	Per Space	15.00
CFC - per rental car day		1.00
Concession Privilege Fee	The Greater of 10% of Gross Receipts or MAG	

Landing Fees

Signatory	Per 1,000 Pounds of Maximum Certified Landing Weight	2.00
Non-Signatory	Per 1,000 Pounds of Maximum Certified Landing Weight	2.49

Airline Passenger Terminal Rents - Non-Signatory & Charter

Passenger Boarding Bridge	Per Enplaned Passenger	1.00
Terminal Use Fee, per enplaned/deplaned aircraft		
	Aircraft Capacity < 150 passengers	350.00
	After 11:00 PM	450.00
	Aircraft Capacity ≥ 150 passengers	500.00
	After 11:00 PM	600.00
Ramp Fee		
Signatory (Non-Charter)		No Charge
Non-Signatory (Or Charter)	Every 24 hours	150.00
After 11:00 PM	Arrivals After 11 PM	200.00

Boardroom and Conference Room Rental

Boardroom Non-tenants per hour	45.00
Reception in the Boardroom Non-tenants per hour	125.00
Conference Room per hour	25.00
Tenants	No Charge

Automobile Parking (Airline Passenger Terminal)

Public Parking - Short Term	0-30 minutes	1.00
	31-60 minutes	2.00
	> 1 hour - 2 hours	3.00
	> 2 hours - 3 hours	5.00
	> 3 hrs - 4 hrs	7.00
	> 4 hrs - 5 hrs	9.00
	> 5 hrs - 6 hrs	11.00
	> 6 hours - 24 hours and Daily Rate per Day Thereafter (Daily Max)	13.00
Public Parking - Long Term	0-30 minutes	1.00
	>30-2 hours	2.00
	> 2 hours - 3 hours	4.00
	> 3 hrs - 4 hrs	6.00
	> 4 hrs - 5 hours	8.00
	> 5 hours - 24 hours and Daily Rate per Day Thereafter (Daily Max)	10.00
Parking - Other	Tenant Employee Parking - per Employee per Month	5.00
	Non-Based Airline Employee - per month	35.00
	Charter Parking Billed to a Single Entity per Vehicle per Day	5.50



Ground Support Equipment Use Fees

Fees are for local use, additional fees may be added for distance. Distance use must be pre-approved.

Truck Airstairs	Per Use	125.00
Push Airstairs	Per Use	75.00
Baggage Cart	Per Cart per Use	15.00
Light Stands	Per Hour	25.00
Call Out Fee	After Hours-per Person	40.00
DPL Disabled Passenger Boarding Lift		75.00
TBR Towable Passenger Boarding Ramp		75.00
Per Plane Per Day		30.00

Banner Towing Fee

Driving Pad Rental Fee

Reservation	(Under Lease to Amazon)	Per Day	100.00
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Field Rental-Old Horseshow Grounds

Per Day	700.00
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Fuel Fees

Flowage	Signatory Airlines Paying Landing Fees	No Charge
	Retail Sales (FBO)	Per Gallon 0.10
Storage	Per Gallon Received into Fuel Farm	0.060

Identification/Security Badges

Initial Issuance of SIDA Badge (Plus Fingerprint Fee + Material Cost)	50.00
Renewal of SIDA Badge (Plus Fingerprint Fee If Required)	50.00
Renewal of SIDA Badge (Fingerprinting Not Required)	20.00
Initial Issuance of Non-SIDA Badge (Material Cost)	20.00
Deposit for ALL Airport Badges (refunded upon return)	50.00
Replacement of Damaged or Expired Badge	20.00
Replacement of Unaccounted, Lost, Stolen Badge	50.00
Second Replacement of Unaccounted, Lost, Stolen Badge if within 9 months from date of last issue	100.00
Departed Tenant/Employees Badge not Returned	150.00
Fingerprint Fee	57.00
Contractor Fine for badges not returned	each badge 300.00
Contractor Fine for hats not returned	each hat 500.00
Replace Lost Keys	per key 5.00
Replace Lost Padlock	65.00
Replace Lost Keys/Lock	Cost of Key Plus Padlock and/or Core 100.00

Landing Fees

Per 1,000 Lbs Maximum Certified Gross Landing Weight

Signatory	Terminal Side	2.00
Non-Signatory	Terminal Side	2.49
Signatory	GA Side ≥ 12,000 lbs	2.00
Non-Signatory	GA Side ≥ 12,000 lbs	2.49

Office Machines

Passenger Terminal Administration Office

FAX	Local	1.00 plus .25 per page
FAX	Long Distance	1.00 plus 1.00 per page
Copy Machine	Per Page B&W	0.15
Copy Machine	Per Page Color	0.20

Public Information Request Fees

Hard Copy and/or Scan of Public Records - Letter or Legal Size		Black & White
1 Sided - 10 pages per month per person		No Charge
1 Sided > 10 pages per month per person	per Page	0.15
2 Sided - 10 pages per month per person		No Charge
2 Sided > 10 pages per month per person	per Page	0.20
Certified Copy of a Public Record		1.00
Copies of Audio and Video Tapes		Cost of Duplication
Research	Research, collect, copy and/or supervise public record retrieval > 45 minutes	Hourly rate of personnel performing the task
Copies of Documents on Disk.		Cost of Compact Disk plus duplication time.
E-Mail Documents		Employee Time - Cost to Scan and Email.
Reports Requiring Accounting Software Support		Direct hourly Cost as quoted by software support

Taxi, Hotel Shuttle and Limousine Operating Fees

Que/Hail Permit	Per Vehicle per Year	100.00
Pre-Arranged Pick-up	Per Year	50.00
Single Use	One Time Pickup Permit	10.00
TNC / TAXI	Per Pick Up 01/01/21 to 09/30/22	3.00

Display Advertising

Large Case	Annual	3,000.00
	Monthly	300.00
Small Case	Annual	2,040.00
	Monthly	170.00
Sm Conference	Annual	3,000.00
	Monthly	300.00

Work Order Fee

Time and Materials plus 20%

Returned Check Fee

35.00

AIRLINE RELATED REVENUE												NOTES AND ASSUMPTIONS			
	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	2023 BUDGET	2023 Mos 1-10	2023 Mos 11-12	2023 Est Ending	Variance (+/-)	2024 BUDGET
411-300-000 Air Carrier Fixed Rent-Exclusive( Includes 20% non-exclusive	324,621	331,600	371,262	367,773	528,233	527,993	450,994	504,290	545,324	590,120	509,837	101,727	611,564	21,444	582,305
412-300-000 Air Carrier Non-Exclusive Rent 80% (Enplanement Based)	719,204	719,204	719,204	749,251	624,325	624,325	559,291	572,298	624,325	702,225	578,696	123,529	702,225	0	702,225
424-300-000 Air Carrier Landing Fees	270,262	319,918	294,930	373,344	397,981	442,688	338,347	343,886	509,932	366,000	474,326	99,599	573,925	63,993	570,000
457-360-001 Fuel Storage Fees-Signatory	92,099	79,263	74,496	69,562	85,230	124,768	100,556	95,337	138,156	115,000	122,225	24,000	146,225	31,225	145,000
417-300-000 Non-Scheduled Landing Fees	10,695	14,670	7,695	10,515	13,982	11,105	17,962	19,105	19,748	17,000	23,627	0	23,627	6,627	20,000
443-300-003 Terminal Passenger Charge	6,600		9,200	11,300	12,250	5,200	3,350	2,000	2,350	4,326	4,644	0	4,644	318	4,000
443-300-004 Terminal Ramp Charge	450	1,100		0	450	750	1,050	1,950	1,050	2,000	2,000	0	2,000	0	2,000
463-300-000 PBB Variable Use Fee	42,830	49,280	48,909	50,028	50,559	52,587	44,447	37,634	50,548	42,100	50,436	10,000	60,436	18,336	45,000
463-300-001 PBB Monthly Maintenance Fee										0	0	0	0	0	26,100
463-300-002 PBB Single Use & Per-Turn Fee										9,568	8,364	1,204	8,364	0	6,500
<b>Total Airline Related Revenue</b>	1,423,930	1,465,755	1,476,787	1,581,745	1,662,451	1,789,415	1,515,997	1,576,500	1,891,433	1,838,771	1,774,156	358,856	2,133,012	141,944	2,103,130

GA RELATED REVENUE												NOTES AND ASSUMPTIONS			
	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	2023 BUDGET	2023 Mos 1-10	2023 Mos 11-12	2023 Est Ending	Variance (+/-)	2024 BUDGET
416-300-000 Fuel Flowage Fees	101,934	89,771	91,626	96,124	113,670	124,767	100,556	97,977	101,280	105,200	74,601	14,920	89,521	15,679	89,000
457-360-002 Fuel Storage-Non Signatory	68,878	63,806	72,760	74,244	83,263	83,467	66,024	76,462	87,116	105,000	85,323	17,064	102,387	2,613	100,000
417-340-000 GA Landing Fees	369	3,003	7,022	7,636	11,273	11,205	4,094	5,295	10,147	5,000	28,369	0	28,369	23,369	17,000
433-340-000 GA T-Hangar Rent	180,123	190,051	198,948	217,283	209,246	229,076	209,196	212,588	242,967	290,825	218,892	40,000	258,892	31,933	250,000
434-340-000 GA Sunshade Rent	7,401	5,443	4,233	3,002	2,933	2,996	3,290	2,865	3,127	3,209	3,796	535	4,331	1,122	3,318
451-340-001 GA POP Rent (GACRAA's)	9,234	8,632	8,122	8,809	9,886	9,038	8,285	7,957	9,161	3,582	5,965	1,193	7,158	3,576	3,582
451-340-000 GA POP Land Rent	6,919	7,497	7,551	6,863	6,988	7,408	7,700	7,823	8,194	9,157	7,256	1,451	8,707	450	8,707
449-340-000 GA Tie downs	3,955	3,465	4,254	4,848	3,406	3,413	3,465	3,423	3,109	3,382	2,962	592	3,554	173	3,497
448-340-000 GA Ground Support Equip	7,220	5,260	770	585	1,585	1,020	5,745	5,460	8,010	3,000	4,650	0	4,650	1,650	3,500
459-340-000 GA Storage Fees	1,332	1,332	1,332	1,332	1,383	1,940	1,940	1,940	4,915	4,040	3,367	673	4,040	0	4,000
418-340-000 FBO Rent	217,829	222,413	222,824	226,741	226,437	241,379	240,230	241,231	252,241	252,241	210,201	42,040	252,241	0	260,817
418-340-003 FBO Charter Passenger Fees	1,069	558	774	126	1,098	558	198	288	414	0	54	0	54	54	0
418-340-004 FBO Ramp Parking Fees	4,503	2,972	3,482	1,957	1,686	2,741	722	4,004	4,437	2,000	1,882	0	1,882	119	2,000
435-340-004 WWII Hangar	41,468	42,564	42,557	42,922	44,022	45,058	45,511	46,489	49,621	51,294	43,844	9,202	53,046	1,752	53,038
435-340-007 Execlet Land Lease	28,647	29,024	29,189	29,613	29,832	30,440	31,068	31,455	32,928	34,850	29,313	6,066	35,378	528	36,035
435-340-003 Bi-Fold Hangar Rent	18,744	17,182	9,372	19,917	20,129	20,469	20,929	21,278	22,549	23,328	19,982	4,101	24,082	755	24,341
420-340-001 Air Methods Hangar Rent	63,771	64,168	64,658	65,912	67,430	66,303	65,053	65,053	65,053	65,053	54,211	10,842	65,053	0	66,067
415-300-000 Corporate Aviation = Collier, Kenn, UAA, Gulf A	22,428	22,586	23,059	22,376	25,548	25,661	25,973	27,744	38,773	38,126	33,191	6,638	39,829	1,703	53,288
415-300-001 Ed & Nate										NEW FY 24					7,762
435-340-002 Joint Aviation Unit	14,148	14,148	14,148	14,148	14,148	14,148	14,148	23,092	22,404	22,404	18,670	3,734	22,404	0	23,166
435-340-006 Consortia Hangar & AFSS	340,000	340,000	8,389	45,233	73,496	117,851	116,414	201,959	288,152	186,204	263,077	55,675	318,752	132,548	208,784
443-300-005 Banner Towing Fees	210	30	0	0	90	60	0	30	0	0	60	0	60	60	0
443-300-006 Blimp Tie down Fees	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total GA Related Revenue</b>	1,140,184	1,133,903	815,072	889,669	947,550	1,038,998	970,539	1,084,414	1,254,598	1,207,896	1,109,664	214,727	1,324,390	116,495	1,217,901

CONCESSION RELATED REVENUE		2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	2023 BUDGET	2023 Mos 1-10	2023 Mos 11-12	2023 Est Ending	Variance (+/-)	2024 BUDGET	NOTES AND ASSUMPTIONS
410-300-000	Advertising Sales	19,871	21,306	33,096	32,172	39,712	46,143	37,619	22,276	38,724	36,000	44,763	2,000	46,763	10,763	42,000	Departure Media. New contract 10/01/22 MAG yrs 1-5 = \$15K Est over MAG = \$17,500K Display and Web -UF, Visit GNV, Chamber, Holiday Inn = \$9.5K
462-300-000	Food Concession Rent	41,237	45,210	43,424	43,669	48,966	60,808	39,701	40,435	100,930	81,000	180,584	32,000	212,584	131,584	200,000	Tailwind. New Contract FY23 MAG year 1 =150,000. Est over MAG based on: sales of 1 mil = 15% of gross, Next level 16% of gross. Sales over 1.5 mil = 17% of gross Based on FY23 Ending.
422-300-000	Ground Transport Taxi/TNC	10,780	8,650	8,835	21,717	31,493	40,389	30,524	44,102	100,846	72,250	93,952	18,682	112,634	40,384	112,000	Lease driven. New rate Oct 1, 2022 based on application of 0.034%
427-300-000	Rental Car Exclusive Rent (Counter & Ready Return)	81,791	87,675	89,852	91,904	94,207	95,773	82,188	81,868	86,794	92,556	76,842	15,800	92,642	86	94,937	Lease Driven.
428-300-000	Rental Car (MAG)	611,619	746,354	748,247	768,453	783,792	794,292	681,866	898,047	925,598	933,565	777,971	155,594	933,565	0	943,517	Based on FY23 Ending.
432-300-000	Rental Car Above MAG	208,870	142,335	172,209	201,132	248,669	273,338	126,539	173,509	316,984	256,400	306,879	39,500	346,379	89,979	335,000	Based on FY23 Ending.
436-300-000	Rental Car Overflow Parking	2,580	2,470	1,932	3,430	750	2,200	735	0	1,980	0	250	0	250	250	0	Cannot assume activity.
443-300-000	ATM Concessions	2,400	2,400	2,400	2,400	2,400	2,200	2,200	2,200	1,400	578	400	178	578	0	578	Contract renewed at lower rate so we could have an ATM.
414-380-000	Parking Revenue	1,636,677	1,782,775	1,805,573	1,805,192	1,964,529	2,149,977	1,355,267	1,267,603	2,332,956	1,945,000	2,092,379	441,621	2,534,000	589,000	2,300,000	Budgeted flat from FY23 estimated ending.
464-300-000	Cell Phone Tower Rent	16,560	16,560	16,560	18,630	19,044	19,044	19,044	19,044	21,555	19,044	18,251	794	19,044	19,044	19,044	Set by contract.
436-300-002	Rental Car QTF Land Rent	46,815	46,500	46,674	47,374	48,115	49,048	51,451	53,005	55,655	59,273	49,394	9,872	59,266	3,611	61,248	Set by contract. 0.034% CPI Applied
436-300-003	Rental Car QTF Fuel. Balance against expense.	323,404	254,534	200,788	256,294	267,339	266,872	204,777	218,329	344,506	333,200	266,033	24,924	290,957	42,243	347,700	Actual revenue from fuel is a "wash" with expense. EXCEPT for the overhead charge of 0.24 per gal. Actual FY24 rev to GACRAA is est to be \$21,960 based on 91,500 gal sold. Pass through cost of \$347,700 = 91,500 gals at avg \$3.80 per gallon.
436-300-004	Rental Car QTF Wash	15,181	18,068	20,321	21,326	21,675	22,122	20,382	13,995	10,583	15,000	20,066	4,000	24,066	9,066	24,000	Based on FY23 Estimated Ending. FY23 Avg = 4,000 washes per month.
436-300-005	Rental Car QTF Maint/O&M.	73,557	68,445	74,831	87,396	91,931	95,456	77,868	84,399	115,365	102,692	94,954	13,850	108,804	6,112	112,075	O&M rev is a "wash" with expense. Actual revenue to GACRAA is 20% of material & labor cost.
<b>Total Concession Related Rev</b>		3,091,344	3,243,282	3,264,741	3,401,089	3,662,623	3,915,463	2,730,160	2,918,811	4,453,877	3,946,558	4,022,717	118,096	4,781,532	857,635	4,592,099	FY24 Budget (+/-) over FY23 Budget <b>645,542</b> FY 24 Budget (+/-) over FY23 Actual <b>(189,432)</b>

OTHER & NON-RECURRING REVENUES		2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	2023 BUDGET	2023 Mos 1-10	2023 Mos 11-12	2023 Est Ending	Variance (+/-)	2024 BUDGET	NOTES AND ASSUMPTIONS
413-300-001	Airport LEO TSA Grant	102,200	102,200	50,400	102,100	96,000	75,285	76,505	89,070	96,440	90,000	24,761	65,239	90,000	0	50,000	Qtr 1 only. Can't predetermine funding availability.
411-302-000	TSA Office Rent	47,020	48,549	43,549	40,245	41,097	41,716	42,606	43,235	43,235	43,235	36,029	7,206	43,235	0	43,235	Contract based.
411-302-001	TSA Checkpoint Fees	5,772	13,664	21,633	21,865	22,157	22,336	13,211	4,086	4,086	4,086	3,405	681	4,086	0	4,086	reimbursement for electric. Avg = 340. per mo.
411-301-000	Aeronautical Radio	599	599	599	675	1,321	1,997	1,997	1,997	1,997	1,997	1,664	333	1,997	0	1,997	ARINC 24 sq ft. 10 year lease thru FY28. No CPI
423-300-000	Non-Aeronautical Rent SKEET	16,753	16,544	13,469	14,510	13,386	9,479	9,699	9,846	10,279	10,866	9,080	1,787	10,866	0	7,200	Requested Rent reduction. Allan's decision.
421-300-000	Access Badge Fees.	12,710	9,355	8,485	9,340	8,685	6,891	8,941	11,454	13,651	8,000	10,717	0	10,717	2,717	10,500	Per Shaun. Non-Rev Item. Rev recorded to balance w/expense.
430-330-000	FAA Airways Facility Rent	32,742	32,742	32,742	35,288	38,878	40,006	41,134	42,262	43,390	44,424	37,020	7,404	44,424	0	45,552	GA Apron, ATO, CEP BHS projects
431-330-000	FAA AFSS Rent	11,700	11,700	42,971	14,258	11,700	1,950	0	0	0	0	0	0	0	0	0	Contract based @ \$3,796 per month.
437-300-000	Other Income	25,569	21,349	16,578	10,935	10,528	6,066	651,317	6,166	17,034	0	26,037	0	26,037	26,037	0	Leased to Consortia rent included in Consortia Revenue FY23 \$19,497 closeout of FAA reimbursable agreement. Remaining \$6,640 misc. reimbursements. Can't assume activity.
438-300-000	Interest Income	379	184	215	760	30,407	65,940	70,584	8,546	39,185	67,250	399,856	99,234	499,090	431,840	350,000	This assumes using 5.5 million in FY24 for GACRAA share of project costs. Includes PK Garage, BHS,ATO,CEP, Ed and Nate, GA Apron etc. Includes Debt Serv & Invest
440-300-000	Solar FIT Revenue	113,992	108,825	116,715	120,789	102,360	86,446	93,423	90,247	88,395	90,000	67,693	13,540	81,233	8,767	80,000	Based on FY23.
442-300-000	Sales of Surplus Equipment	7,308	0	0	0	7,879	0	1,965	0	0	0	0	0	0	0	0	No activity assumed.
446-300-000	Driving Pad Amazon/Nordstrom					30,832	106,759	108,433	110,009	112,466	56,233	100,276	0	100,276	44,044	65,604	Oct to Apr @ \$9,372 mo. Renewal not assumed.
<b>Total Other &amp; Non-Recurring Rev</b>		376,744	365,712	347,358	370,767	384,397	358,112	1,011,380	416,918	470,158	416,091	716,538	195,423	911,962	495,870	658,174	FY24 Budget (+/-) over FY23 Budget <b>242,083</b> FY 24 Budget (+/-) over FY23 Actual <b>(253,788)</b>

<b>TOTAL OPERATING REVENUE</b>		6,032,202	6,208,652	5,903,957	6,243,270	6,657,021	7,101,987	6,228,077	5,996,643	8,070,066	7,409,316	887,102	9,150,895	1,611,944	8,571,304	1,161,988	FY24 Budget (+/-) over FY23 Budget <b>1,161,988</b> FY 24 Budget (+/-) over FY23 Actual <b>(579,591)</b>
439-300-000	Land Sales Non-Opr	4,168	3,621	0	0	0	0	0	0	0	459,000	311,650	0	311,650	147,350	240,000	FY23 Milliken 215k, & Laurel Ridge 244k. Laurel Ridge now in FY24.

## EXPENSE ANALYSIS FY24 BUDGET COMPARED TO BUDGET FY23

FY24 proposed total budget expense of \$7,235,024 compared to FY23 budget expense of \$6,608,298 has a \$626.7k increase or up by 9.5%, based on the following:

Total payroll FY24 is budgeted at \$2,327,119 compared to a budget FY23 at \$2,174,440 or \$152.7k increase. The increase is broken down as follows: COLA by \$71.5k, increase OT by \$5.3k (\$3.3k for Operations & \$2k for F&M/Parking), market increases impact given at end of FY23 impact on FY24 by \$43.4K ( \$18.2k for Admin, \$13.1k for Operations & \$12.1k for F&M), the net change of shifting F&M positions by \$10k and increasing merit pool by \$22.5k. Also, all our merit increases are discretionary and any new positions will be filled based on the Airport's performance during the fiscal year.

Total Payroll related (fringes) FY24 is budgeted at \$813.1k compared to budget FY23 at \$728.2k or a \$84.9k increase. This increase breaks down as follows: the fringes (FICA & Retirement) would increase by about \$26.3k per added payroll above, the balance of \$58.6k increase is for health (mainly)/life insurance.

Total Department expenses FY24 is budgeted at \$4,094,795 compared to a budget FY23 of \$3,705,682 or a \$389.1k increase (10.5%). This increase breaks down by department as follows:

Administration department expense FY24 is budgeted at \$882.2k compared to FY23 budget at \$782.3k or a \$99.9k increase. This increase primarily comes from insurance and advertising by \$72.9k and \$65.9k, respectively; offset by a decrease in professional fees by \$39.4k. The insurance increase was mainly driven by approximately a 30% increase in property rates.

Operations department expense FY24 is budgeted at \$1,451,196 compared to FY23 budgeted at \$1,275,436 or a \$175.8k increase. This increase is essentially from contractual services as follows: City Police by \$58.6k, City Fire by \$75.8k and curb security (Allied Universal) by \$17.7k. In addition, ARRF vehicle maintenance is increased by \$19.6k to cover new tires for truck #63. There has been an issue with getting accurate numbers from the City in recent years, hence the significant increase.

Parking lot department expense FY24 is budgeted at \$162.6k compared to FY23 budget at \$108k, with a \$54.6k increase. The increase is mainly due to credit card/transaction fees by \$50.4k/\$17.4, respectively; with a decrease in equipment maintenance by \$14k (due to warranty on new system). Transaction fees were unbudgeted FY23 due to being an unknown cost of the new parking system.

Facilities and Maintenance department expense FY24 is budgeted at \$1,029,908 compared to FY23 budget at \$985.1k or a \$44.8k increase. This increase is driven by a projected utility (GRU) increase of \$48.5K (about half due to rate increase, half due to anticipated fuel adjustment). The net balance of all other F&M expenses yielded a \$3.7k decrease.

FAA department expense budget FY24 is \$2.5k and FY23 at \$2.3k for only a \$200 increase.

General Aviation department expense FY24 is budgeted at \$72.7k compared to FY23 budget of \$69.2k or about a \$3.5k increase. Utilities is budgeted to be \$1.6k higher than last year. In addition, \$1k is added to grounds maintenance for pot hole repairs and \$900 to credit card fees.

Fuel Farm department expense FY24 is budgeted at \$49.9k compared to FY23 budget at \$57k or a \$7.1k decrease. The decrease is due to reducing budget for monitoring wells by \$5k (\$10k -\$5k) and disposal of waste fuel by \$2k (\$10k to \$8k).

Rental Car QTF facility department expense FY24 is budgeted at \$443.8k compared to FY23 budget at \$426.4k or a \$17.4k increase. The increase at the QTF is primarily for fuel expense by \$13k and utility (electric) by \$2.6k. However, it should be noted all costs for this department are either paid with CFC's or billed to the rental car companies.

#### **EXPENSE ANALYSIS FY23 BUDGET COMPARED TO PROJECTED ACTUAL FY23**

FY23 total budget expense is \$6,608,298, compared to a projected FY23 total expense of \$6,317,984 or an estimated savings of about \$290.3k, based on the following:

Total payroll FY23 is budgeted at \$2,174,440 compared to a projected \$2,015,968 or \$158.5k under budget. This was mainly due to approximately 3.5 unfilled facilities maintenance positions for about \$135.2k. In addition, there was unused merit of \$16.2k (Admin \$12.3k, Op's \$2.6k, F&M \$800 & Parking \$500) and \$7.1k less Parking lot payroll due to P/T person resigning.

Total payroll related (fringes) FY23 is budgeted at \$728.2k compared to a projected \$654.7k or a \$73.5k savings. The lower payroll would directly decrease fringes (FICA & Pension) by \$13k. The balance is primarily savings from health and life insurance budgeted for unfilled positions/new staff that did not participate in the health plan, as well as any changes in coverage.

Total department expenses were budgeted at \$3,705,682 FY23 compared to a projected \$3,647,376 or about \$58.3k under budget. This difference breaks down by department as follows:

Administration department expense FY23 is budgeted at \$782.3k compared to a projected \$662.1k or \$120.2k under budget. This difference mainly comes from the following areas anticipated to be under budget: professional fees by \$77k, insurance by \$8k, travel/training by \$15.6k and dues/subscriptions by \$5.1k. The remaining \$14.5k of savings is spread amongst various administration expense accounts.

## EXPENSE ANALYSIS FY23 BUDGET COMPARED TO PROJECTED ACTUAL FY23 (continued)

Operations department expense FY23 is budgeted at \$1,275,436 and projected at \$1,391,481 or \$116k over budget. This is primarily due to the City providing a flawed projection FY23 for police and fire services that resulted them billing the Airport \$99k (\$44.8k for police/\$54.1k for fire) more than what was forecasted a year ago. The balance of \$17k was mainly due to gate/access repairs due to lightening strikes.

Parking lot department expense FY23 is budgeted at \$108k and projected at \$131.5k or \$23.5k over budget. This is primarily due to credit card/transaction fees being over budget (see related over budget parking revenue).

Facilities and Maintenance department expense FY23 is budgeted at \$985.1k and projected at \$960.1k or \$25k under budget. Some highlighted expenses that are under budget are as follows: PBB maintenance by \$16k, Airfield maintenance by \$14k & Outside contractors by \$15k. This is offset by highlighted areas over budget as follows: Utilities by \$15k and Equipment maintenance by \$7k.

FAA department expense FY23 is budgeted at \$2,300 and projected at about \$1,500 or \$800 under budget. Maintenance is incurred at this facility as needed.

General Aviation expense FY23 is budgeted at \$69.2k and projected at \$66k or \$3.2K under budget. This was mainly due to maintenance items projected to be slightly under budget.

Fuel Farm expense FY23 is budgeted at \$57k and projected at \$49k or \$8k under budget. Building and Equipment maintenance are about \$4.5k under budget. Also, fuel disposal is projected to be \$2.8k under budget as well as supplies used by \$700.

Rental Car (QTF) facility department expense FY23 is budgeted at \$426.4k and projected at \$385.7k or \$40.7k under budget. This is mainly due to fuel expense being under budget by \$41k. The other items such as supplies, maintenance and utilities netted out to a projected \$300 over budget. It should be noted that all costs here are either paid with CFC's or directly billed to the rental car companies.

Budget Proposal  
For the Fiscal Year October 1, 2021 - September 30, 2022

**DEPARTMENTAL EXPENSES  
ADMINISTRATION**

	2021 Actual	2022 Actual	2023 Period 1-10 Actual	2022 Period 11-12 Est	2022 Projected	2023 Budget	2024 Proposed Budget	2024 Budget notes
622-200-000	-	2,808	0	0	-	500	500	Allowance for any staff change
625-200-000	6,939	4,776	5,499	1,938	7,437	9,156	8,054	Based on proj. needs- less due to Cox retiring
628-200-000	1,261	(1,038)	0	-	-	-	-	
630-200-000	8,012	5,912	6,265	1,620	7,885	7,200	10,200	Increased fees that will be offset by higher interest
631-200-000	2,661	2,724	3,120	-	3,120	3,000	3,250	Based on last year budget
632-200-000	599	340	1,166	16	1,182	475	500	Based on last year budget
633-200-000	5,888	4,882	3,642	1,433	5,075	5,565	5,450	Based on last year budget
634-200-000	-	18	220	-	220	150	200	Based on LY budget
636-200-000	11,044	8,414	6,072	1,206	7,278	8,084	8,084	Based on LY budget
637-200-000	1,605	1,745	882	568	1,450	2,250	1,750	Estimate based on prior year actual
638-200-000	60,140	105,753	105,061	17,125	122,186	121,782	187,691	Based on planned aggressive advertising
638-200-003	7,477	2,373	3,643	652	4,295	6,795	6,295	Based on planned events
638-200-002	46	8,245	6,963	-	6,963	8,000	8,000	Based on planned fly-in event
638-200-004	3,964	6,186	2,961	414	3,375	5,595	3,785	Based on proj activity - less for employ ads
642-200-000	-	-	233	-	233	150	200	Based on projected local usage
643-200-000	5,603	17,154	11,923	3,497	15,420	31,020	29,055	Based on projected travel planned
644-200-000	6,267	10,042	8,864	1,800	10,664	15,829	15,869	Based on planned activity
646-200-000	7,297	8,754	8,623	1,367	9,990	9,240	9,833	Based on LY actual
647-200-000	102,174	78,152	64,852	25,108	89,960	166,960	127,600	Based on projected needs/decreased consulting fees for ASD/FBO proposal
648-200-000	-	-	-	-	-	-	-	Based on contract
650-200-000	7,105	6,975	5,791	1,158	6,949	6,949	6,949	Misc. equip. repair/est. color copies usage
651-200-000	1,040	481	190	110	300	1,500	1,250	Based on ins. broker rates, increase in property insurance rates by 30% is the main driver here
655-200-000	237,742	284,324	254,259	53,366	307,625	315,625	388,552	
659-200-001	-	-	0	-	-	-	-	
659-200-002	-	-	0	-	-	-	-	
660-200-000	44,022	39,995	42,269	8,206	50,475	5,000	5,000	Estimate required by accountants
669-200-000	709	6,609	0	-	-	51,480	54,120	Based on prior years + increases for upgrades
674-200-000	521,595	605,624	542,498	119,584	662,082	782,305	882,187	



Budget Proposal  
For the Fiscal Year October 1, 2021- September 30, 2022

**DEPARTMENTAL EXPENSES  
OPERATIONS**

	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2023</u>	<u>2023</u>	<u>2023</u>	<u>2024</u>	
	<u>Actual</u>	<u>Actual</u>	<u>Period 1-10 Actual</u>	<u>Period 11-12 Est</u>	<u>Projected</u>	<u>Budget</u>	<u>Proposed</u>	<u>2024 Budget notes</u>
							<u>Budget</u>	
626-300-000	36,774	38,867	45,181	11,150	56,331	39,500	39,300	Actual FY23 is high due to greater than
631-300-000			2,300	0	2,300	400	-	usual gate damage caused by lightning
632-300-000	5,227	6,349	4,801	895	5,696	7,700	9,725	Increase due to vehicle light package/cones
632-310-000	3,031	2,816	1,774	1,326	3,100	3,500	3,500	Based on recommendation for (K9) per year
632-300-001	2,120	9,198	2,138	2,608	4,746	5,150	5,150	Based on LY budget
632-300-330								
633-300-000		38						
634-300-000								
635-300-000	1,014	1,000	1,227	173	1,400	1,500	1,500	Based on projected needs for staff
636-300-000	5,327	5,477	3,644	948	4,592	5,583	5,088	Based on current usage/rates
637-300-000								
638-300-000								
639-300-000	19,638	20,002	16,740	3,783	20,523	21,898	22,064	Based on GRU proj rates/fuel adjustment
640-300-000								
643-300-000	8,531	9,658	11,801	2,800	14,601	16,600	19,400	Based on planned training
644-300-000	287	412	65	275	340	375	375	Based on prior yr. budget
646-300-000								
647-300-000								
648-300-000	109,383	133,882	143,168	30,658	173,826	179,821	197,484	Based on contract - Allied Universal
648-300-002	299,374	379,032	291,150	116,182	407,332	362,567	421,181	Based on projection from the City
648-300-003	556,092	572,772	516,070	122,236	638,306	584,232	660,009	Based on projection from the City
649-300-000	29,313	20,214	28,529	4,420	32,949	28,950	48,500	Based on LY budget + tires for Fire truck#63
650-300-000								
651-300-000	1,420	1,062	626	-	626	500	1,000	Based on prior yrs average
652-300-000	7,346	6,732	16,818	291	17,109	7,535	7,295	Based on proj requirements for building
653-300-000								by Facility manager - FY23 actual was
654-300-000								high due to HVAC/door repairs
657-300-000	-	122	105	-	105	325	325	Based on PY budget
658-300-000	-	82	2	50	52	100	100	Allowance for disposal of oil dry
669-300-000	7,501	8,953	6,347	1,200	7,547	9,200	9,200	Part 139 software + est. maint.
	<u>1,092,378</u>	<u>1,216,668</u>	<u>1,092,486</u>	<u>298,995</u>	<u>1,391,481</u>	<u>1,275,436</u>	<u>1,451,196</u>	

Capital & Prepaid items 2023:

Fire extinguishers (58) - 12 yrs	\$ 8,816	See GA
Wheeled extinguisher - 10 yrs	\$ 5,000	
ARFF handheld radio - 10 yrs	\$ 6,600	

Budget Proposal  
For the Fiscal Year October 1, 2021 - September 30, 2022

**DEPARTMENTAL EXPENSES  
FACILITIES AND MAINTENANCE**

	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2023</u>	<u>2023</u>	<u>2023</u>	<u>2024</u>	<u>2024</u>
	<u>Actual</u>	<u>Actual</u>	<u>Period 1-10 Actual</u>	<u>Period 11-12 Est.</u>	<u>Projected</u>	<u>Budget</u>	<u>Proposed</u>	<u>Budget</u>
625-400-000	41,598	12,575	40,277	7,287	47,564	36,696	39,516	1 cust/1 maint for approx 1/2 yr for backup
631-400-000	10,571	7,672	12,425	560	12,985	11,995	11,395	Projected small tools needed
631-400-310					-			
632-400-000								
632-400-310	23,491	21,159	19,147	4,469	23,616	26,970	20,640	Based on proj needs -FY23 high due to Silver
632-400-320	15,828	22,520	19,513	3,989	23,502	22,500	22,500	Based on LY budget
632-400-330	5,553	10,279	10,309	1,566	11,875	15,900	15,900	Based on LY budget
633-400-000								
633-400-310								
634-400-000								
635-400-000	1,921	1,808	2,667	533	3,200	3,200	3,200	Based on LY budget
636-400-000	2,742	2,580	1,930	420	2,350	3,150	3,150	Based on LY budget
637-400-000								
639-400-000	320,420	490,366	415,687	99,413	515,100	501,544	550,100	Est. per GRU projections/fuel surcharge
640-400-000	26,322	50,596	41,242	9,008	50,250	55,250	55,250	Based on PY budget
642-400-000								
643-400-000	116	485	582	-	582	3,000	3,000	Based on Facilities mgr. proj
644-400-000								
646-400-000	2,246	2,410	3,877	105	3,982	2,000	3,000	Maintain safety supplies
648-400-000	66,288	110,958	95,707	15,815	111,522	128,521	123,683	Based on sheduled contracts
649-400-000	6,554	10,723	9,428	2,372	11,800	10,500	10,500	Based on prior year budget
650-400-000								
651-400-000	27,543	45,191	38,196	1,355	39,551	32,050	38,350	Based on proj needs
651-400-001	7,227	10,953	6,383	2,617	9,000	25,000	25,000	Based on LY budget/proj needs
652-400-000	27,752	33,297	35,114	2,500	37,614	29,810	30,150	Based on proj needs - FY23 is high
652-400-310								due to extra HVAC/door repairs
653-400-000	35,889	52,776	48,566	5,418	53,984	67,995	69,024	Based on proj needs
652-400-310	90	200	157	-	157	6,650	3,150	Removed Masterlawn care from LY budget
654-400-000								
652-400-330	1,693	1,256	1,042	208	1,250	1,650	1,650	Based on prior year budget
657-400-000	1,062	598	117	133	250	750	750	Based on prior year budget
658-400-000	624,906	888,402	802,366	157,768	960,134	985,131	1,029,908	

Budget Proposal  
For the Fiscal Year October 1, 2021 -September 30, 2022

**DEPARTMENTAL EXPENSES  
PARKING**

	2021 Actual	2022 Actual	2023 Period:1-10,Actual	2023 Period:11-12,Est	2023 Projected	2023 Budget	2024 Proposed Budget	2024 Budget notes
625-380-000	0	0	0					
629-380-000	40,697	76,406	83,458	20,600	104,058	70,020	120,375	Based on \$2.675 million (gross) parking @.045
631-380-000								
630-380-000								
632-380-000	330	781	6,954	2,820	9,774	-	17,400	Based on avg \$1,450 per mo.(for new parking system)
633-380-000			309	56	365	850	650	Based on prior year budget/actual
634-380-000	3,083	4,606	2,959	950	3,909	4,600	5,832	Based on 9k tickets used per mo @ 5.4cents per ticket
635-380-000	225	225	188	37	225	225	225	Based on prior year
636-380-000	3,118	1,583	1,830	410	2,240	2,400	2,400	Based on LY budget
638-380-000								
646-380-000	110	670	15	205	220	850	650	Based on projected needs
650-380-000								
651-380-000	27,527	28,439	6,614	1,125	7,739	25,696	11,750	Based on proj needs - 2 yr warranty on new system
652-380-000	0	714	837	-	837	850	850	Projected R&M to booth
654-380-000	1,054	2,300	2,059	100	2,159	2,500	2,500	Add sidewalk to booth area/ islands
657-380-000	76,144	115,724	105,223	26,303	131,526	107,991	162,632	

Budget Proposal  
For the Fiscal Year October 1, 2021 - September 30, 2022

**DEPARTMENTAL EXPENSES  
FAA FACILITIES**

	<u>2021</u> Actual	<u>2022</u> Actual	<u>2023</u> Period:1-10,Actual	<u>2023</u> Period:11-12,Est	<u>2023</u> Projected	<u>2023</u> Budget	<u>2024</u> Proposed Budget	2024 Budget notes
632-330-000	84	218	133	57	190	550	650	Based proj. needs by facilities mgr
648-330-000								
650-330-000								
651-330-000	482	74	1,173	137	1,310	1,750	1,850	Based proj. needs by facilities mgr
652-330-000								
654-330-000								
656-200-000	<u>566</u>	<u>292</u>	<u>1,306</u>	<u>194</u>	<u>1,500</u>	<u>2,300</u>	<u>2,500</u>	

Budget Proposal  
For The Fiscal Year October 1, 2021 -September 30, 2022

**DEPARTMENTAL EXPENSES  
GENERAL AVIATION**

	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2023</u>	<u>2023</u>	<u>2023</u>	<u>2023</u>	<u>2024</u>	
	<u>Actual</u>	<u>Actual</u>	<u>Period 1-10 Actual</u>	<u>Period 11-12 Est</u>	<u>Projected</u>	<u>Budget</u>	<u>Budget</u>	<u>Proposed</u>	<u>2024 Budget notes</u>
629-340-000	6,155	7,315	6,936	1,344	8,280	7,668	7,668	8,562	Based on prior year actual + 3.4%
632-340-000	6,596	2,927	3,410	1,588	4,998	4,600	4,600	5,100	Based on LY actual
631-340-000						500	500	-	
639-340-000	50,425	38,513	34,672	5,684	40,356	41,399	41,399	43,021	Based on GRU projections
648-340-000									
650-340-000									
651-340-000	862	3,255	1,304	261	1,565	1,500	1,500	1,500	Based on prior year budget
652-340-000	27,260	20,039	6,790	1,295	8,085	8,485	8,485	8,485	Based on proj maint./LY budget
653-340-000	7,430	1,115	325	1,075	1,400	3,000	3,000	3,000	Based on PY budget
653-340-001									
654-340-000	180	159	640	650	1,290	2,000	2,000	3,000	Based on projected needs
659-340-000									Increased \$1k for pot hole repairs
	<u>98,908</u>	<u>73,323</u>	<u>54,077</u>	<u>11,897</u>	<u>65,974</u>	<u>69,152</u>	<u>69,152</u>	<u>72,668</u>	

Budget Proposal  
For the Fiscal Year October 1, 2021 - September 30, 2022

**DEPARTMENTAL EXPENSES  
FUEL FARM**

	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2023</u>	<u>2023</u>	<u>2023</u>	<u>2023</u>	<u>2024</u>	
	<u>Actual</u>	<u>Actual</u>	Period 1-10 Actual	Period 11-12 Est	Projected	Budget	Budget	Proposed Budget	2024 Budget notes
631-360-000	0	0	0		-				
632-360-000	2,468	3,653	2,602	1,192	3,794	4,480	4,380	4,380	Based on LY budget/proj needs
633-360-000					-				
634-360-000					-				
636-360-000					-				
639-360-000	2,713	3,342	2,794	577	3,371	3,547	3,528	3,528	Based on GRU projected increase
643-360-000	0	1,015	1,528	-	1,528	1,450	1,450	1,450	Based on LY budget
646-360-000					-				
647-360-000					-				
648-360-000	2,741	2,870	0	3,975	3,975	3,975	3,975	3,975	Annual oil/water separator pump out and generator maint.
650-360-000					-				
651-360-000	10,417	5,283	6,450	1,857	8,307	10,305	10,305	10,305	Based on proj. tank maintenance
652-360-000	110	980	721	1,779	2,500	5,000	5,000	5,000	Based on LY budget (includes painting bldg)
654-360-000	12,200	11,645	10,309	-	10,309	10,000	10,000	5,000	Proj monitoring of wells -half of LY
655-360-000	4,188	4,204	3,526	708	4,234	4,381	4,381	4,381	Based on Gallagher (broker) est.
657-360-000	900	1,175	1,405	-	1,405	1,500	1,500	1,500	Based on prior year budget
658-360-000	278	3,097	3,562	6,000	9,562	12,350	10,350	10,350	Reduced disposal of waste jet fuel by \$2K
659-360-000					-				
669-360-000					-				
	<u>36,015</u>	<u>37,264</u>	<u>32,897</u>	<u>16,088</u>	<u>48,985</u>	<u>56,988</u>	<u>49,869</u>		

Capital item: Purchase vehicle to replace Traverse.

Budget Proposal  
For the Fiscal Year October 1, 2021 - September 30, 2022

**DEPARTMENTAL EXPENSES**  
**Rental Car Quick Turn Facility**

	2021 Actual	2022 Actual	2023 Period 1-10 Actual	2023 Period 11-12 Est	2022 Projected	2023 Budget	2024 Proposed Budget	2024 Budget notes
631-370-000 One -Time Expenditures	58	10,934	115	-	115	500	500	Based on LY budget
632-370-000 Materials and Supplies	1,263	1,690	1,758	150	1,908	1,825	2,000	Based on proj needs
639-370-000 Utilities Expense	19,155	24,499	22,543	4,247	26,790	26,474	29,038	Based on GRUWCA projected rates
648-370-000 Other Contractual	20,663	21,356	19,614	3,004	22,618	23,715	23,574	Based on projected contract
651-370-000 Maintenance & Repairs-Equip.	11,212	18,842	14,606	670	15,276	13,275	15,000	Based on planned maint.
652-370-000 Building Maintenance	11,008	11,754	14,266	2,400	16,666	11,074	11,485	Based on minimum proj. labor hours/rates
655-370-000 Insurance & Fees	7,082	7,433	6,226	1,246	7,472	8,714	10,932	Based on broker's proj. rates
658-370-000 Hazardous Waste Disposal								
631-370-001 One -Time Expenditures	4,094	3,323	3,569	732	4,301	4,600	5,326	Based on pro soap supplies + any misc
632-370-001 Materials and Supplies	19,492	9,256	6,272	1,230	7,502	9,902	7,740	Based on GRU proj./FY23 high due to water leakage
639-370-001 Utilities Expense	6,560	6,991	5,531	2,470	8,001	9,500	8,500	Based on LY budget less \$1k or actual
651-370-001 Maintenance & Repairs-Equip.	2,625	2,400	0	3,200	3,200	4,000	4,000	Based on prior year budget
658-370-001 Hazardous Waste Disposal								
640-370-002 Fuel Purchase	193,957	324,480	250,329	21,516	271,845	312,800	325,740	Based on est. usage of 91.5k gals. @ 3.56
	<u>297,169</u>	<u>442,958</u>	<u>344,829</u>	<u>40,865</u>	<u>385,694</u>	<u>426,379</u>	<u>443,835</u>	

FROM OPERATING FUNDS

PRIORITY	ITEM	DESCRIPTION / JUSTIFICATION	AMOUNT
1	Vehicle for Operation	Replace aging Traverse	31,500
1	Fuel Trailer	To refuel equipment. Efficiency and protect equipment.	16,500
1	Vehicle for fence check	Replace ops Gator	20,000
1	Golf Cart	replace aging golf cart in parking lot	9,000
2	FAA Building Carpet	replace aging carpet in building	6,600
2	Carpet for Jet Bridges 3, 4, 5	replace aging carpet in bridges	17,500
2	ARFF Handheld Radio	To replace failing equipment	6,600
2	Terminal Upholstry Repairs	24 seat cushions 1 sofa (estimate)	9,000
2	Trailer for electrical emergency repairs	Improve efficiency	15,000
2	Prefab Office and Restroom for Equipment Maintenance Facility	Airconditioned, mobile office trailer and restroom for basic needs of fleet mechanic.	27,500
3	Computer Systems	Upgrade, speed up, and improve campus wide network connections & wireless backup.	10,000
<b>Total potential capital purchase 100% from operating funds</b>			<b>169,200</b>

FROM CFCS

ITEM	DESCRIPTION / JUSTIFICATION	AMOUNT
Cameras for Quick Turn Facility	To improve security	20,000
<b>Total Potential Capital Outlay from CFC</b>		<b>20,000</b>

**TOTAL PROPOSED CAPITAL OUTLAY NOT RELATED TO CONSTRUCTION GRANTS 189,200**

The cost of these items are taken from quotes and rounded up, unless indicated as an estimate.  
 To be paid for from CFCS. CFCS are restricted funds and can only be used for expenditures related to items that benefit the rental car business.  
 The Airport has been successful in obtaining grants to acquire much needed airfield and grounds maintenance equipment, and operational vehicles. The existing maintenance facility and protective canopy are insufficient to adequately protect and allow for maintenance of the equipment now in GACRAAs possession.