

**RESOLUTION 22-027
EFFECTIVE SEPTEMBER 22, 2022**

A RESOLUTION OF THE GAINESVILLE-ALACHUA COUNTY REGIONAL AIRPORT AUTHORITY, RELATING TO ITS ANNUAL BUDGET FOR THE FISCAL YEAR BEGINNING OCTOBER 1, 2022 AND ENDING SEPTEMBER 30, 2023; ADOPTING AN ANNUAL BUDGET.

WHEREAS, the Gainesville-Alachua County Regional Airport Authority has complied with all conditions precedent to its adoption of an annual budget;

NOW, THEREFORE, BE IT RESOLVED BY THE GAINESVILLE-ALACHUA COUNTY REGIONAL AIRPORT AUTHORITY, as follows:

1. The annual budget consisting of amounts for Operating and Capital Expenses as detailed in Attachment "A" (GACRAA 2022--2023 Budget) is hereby adopted.

ADOPTED this 22nd day of September, 2022.



**GAINESVILLE-ALACHUA COUNTY
REGIONAL AIRPORT AUTHORITY**

A handwritten signature in black ink, appearing to read "Gerry Dedenbach", written over a horizontal line.

Gerry Dedenbach
Chair

ATTEST:

A handwritten signature in blue ink, appearing to read "Kinnon Thomas", written over a horizontal line.

Kinnon Thomas
Secretary / Treasurer

**APPROVED AS TO FORM AND
LEGALITY:**

A handwritten signature in blue ink, appearing to read "Matthew Foster", written over a horizontal line.

Matthew Foster
Attorney for the Authority



Gainesville-Alachua County
Regional Airport Authority

Resolution 22-027
Attachment A

FY2022-2023 Budget

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**Gainesville Regional Airport
Summary of Expense and Revenue**

	Budget 2022	Projected Ending 2022	Variance Over (Under)	Comments 2022 Proj. Actual vs. 2022 Budget (Highlights)	Proposed Budget 2023	Difference 2022 vs. 2023 Budget	Notes Index Budget Difference
Expenses: (Before Depreciation)							
200 Administration							
Payroll	642,536	625,907	(16,629)	Half 1FT TO PT for 4 mos/Half unused merit	702,021	59,485	A
Payroll Related	197,670	186,762	(10,908)	Savings based on above	206,753	9,083	D
Department Expenses	704,718	619,243	(85,475)	Savings from insurance/prof fees & travel	782,305	77,587	E
	1,544,924	1,431,912	(113,012)		1,691,079	146,155	
300 Operations							
Payroll	370,282	370,284	2	In line	420,817	50,535	B
Payroll Related	101,321	100,595	(726)	In line	122,735	21,414	B&D
Department Expenses	1,202,411	1,190,310	(12,101)	Savings mainly from training & anticipated	1,275,436	73,025	H
	1,674,014	1,661,189	(12,825)	vehicle maint being under budget	1,818,988	144,974	
380 Parking Lot							
Payroll	54,386	52,488	(1,898)	P/T person hours were under budget	65,893	11,507	G
Payroll Related	16,459	16,123	(336)	In line	17,702	1,243	G,D
Department Expenses	103,380	116,401	13,021	Mostly due to credit card fees related to over	107,991	4,611	C
	174,225	185,012	10,787	budget parking revenue	191,586	17,361	
400 Facilities and Maintenance							
Payroll	810,354	723,923	(86,431)	Mainly due to several unfilled positions	985,709	175,355	B,F
Payroll Related	350,452	289,072	(61,380)	Savings related to above	380,986	30,534	D&F
Department Expenses	823,896	863,131	39,235	Mostly related to high fuel costs	985,131	161,235	I
	1,984,702	1,876,126	(108,576)		2,351,826	367,124	
330 FAA Facilities Expense							
Payroll	-	0	0		-	0	
Payroll Related	-	0	0		-	0	
Department Expenses	3,600	568	(3,032)	Maintenance incurred as needed	2,300	(1,300)	
	3,600	568	(3,032)		2,300	-1,300	
340 General Aviation							
Department Expenses	58,802	58,794	(8)	In line	69,152	10,350	J
	58,802	58,794	(8)		69,152	10,350	
360 Fuel Farm							
Department Expenses	41,869	41,882	13	In line	56,988	15,119	K
	41,869	41,882	13		56,988	15,119	
370 Rental Car QTF							
Department Expenses	314,809	458,006	143,197	Fuel expense was much higher than projected	426,379	111,570	L
	314,809	458,006	143,197		426,379	111,570	
659 Interest							
Total Department Expense	5,796,945	5,713,489	(83,456)		6,608,298	811,353	
Interest Expense	6,000	0	(6,000)	Did not use LOC	-	(6,000)	
TOTAL EXPENSES	5,802,945	5,713,489	(89,456)		6,608,298	(805,353)	

Expense Assumptions and Comments FY21 vs. FY22 Budget:

Wages are increased by 7.6% COLA (gave 1.5% mid year)
Health insurance premiums decreased by 2% (same for GACRAA portion)
Any merit increases are discretionary

Notes:

- A) Mostly due to COLA & impact of 2 merit increase at end of FY22
- B) Mostly due to COLA and OT increase adjustment
- C) Increase is for new software
- D) FY 23 budget is updated for proj. participation in health ins. & rate decrease. Vacant positions filled assumed to be single
- E) Increase mainly due to consulting fees for ASD/FBO proposal
- F) F&M payroll is adding personnel, rate increases end of FY22 + COLA per above
- G) Increase is mainly due to COLA & rate increase at end of FY22
- H) Increase driven mainly by curb security, City police & fire services
- I) Mostly related to increased fuel costs (see more details in narrative)
- J) Increase due to utilities/R&M
- K) Increase driven by disposal of waste Jet fuel
- L) Increase mainly driven by higher fuel purchases/cost & utility increases

**Gainesville Regional Airport
Summary of Expense and Revenue**

	Budget 2022	Projected Ending 2022	Variance Over (Under)		Proposed Budget 2023	Difference 2022 vs. 2023 Budget
SUMMARY						
Total Revenues	6,720,140	7,860,159	1,140,019		7,421,616	701,476
Less: Total Expenses	5,802,945	5,713,489	(89,456)		6,608,298	(805,353)
Income/Loss Pre- Depreciation	<u>917,195</u>	<u>2,146,670</u>	<u>1,229,475</u>		<u>813,318</u>	<u>(103,877)</u>
Capital Items (see Capital Budget)	-	-	-		-	-
Subtotal	-	-	-		-	-
Net	<u>917,195</u>	<u>2,146,670</u>		Net	<u>813,318</u>	
Land Sales	-	311,650			459,000	
CARES Act monies	-	272,761			-	
ACRGP	3,500,000	2,979,181		Anticipated received FY23	568,528	
Adjusted Net income	<u>4,417,195</u>	<u>5,710,262</u>		Adjusted Net income	<u>1,840,846</u>	

					Difference Proj. 2022 vs. 2023 Budget
Total Payroll	1,877,558	1,772,602	(104,956)	2,174,440	401,838
Total Payroll Related	665,902	592,552	(73,350)	728,176	135,624
Total Department Expenses	3,253,485	3,348,335	94,850	3,705,682	357,347
Total Interest	6,000	0	(6,000)	0	-
Total Expense	5,802,945	5,713,489	(89,456)	6,608,298	894,809
	(1)	(1)		(1)	(1)

Note (1): See Expense analysis attachment

Proposed FY23 revenue is \$7,421,616. This is \$701,476 more than budgeted in 2022, the difference breaks down as follows:

AREA	FY22	FY23	(+/-)	ASSUMPTIONS
Airline Related	1,717,386	1,851,071	133,685	All direct and indirect airline revenue has been reduced to acknowledge AAs announced intent to lessen the number of flights and employ smaller aircraft for the time-being. This impacts not only landing fees and variable billing items, such as PBB use and Fuel Storage, but parking and other concessions as well. A per-turn fee has been added to the budget categories. Landing fees are 6 mo. @ \$1.80 and 6 mo. @\$2.00
General Aviation	1,218,239	1,207,896	-10,343	Budgeted less than FY 22 to account for 130k credit to Consortia for proposed hangar door modifications. All scheduled CPI increases have been applied at 6.5 percent.
Concession	3,429,058	3,946,558	517,500	Following a formal RFP process, new contracts have been issued for both the food and advertising concessions. The budget numbers reflect the increase in MAG for these services.
Other & Non-Recurring	355,457	416,091	60,634	The increase reflects the estimated difference in interest revenue from 2022 to 2033.
	6,720,140	7,421,616	701,476	

Airline and concession revenues have been adjusted to reflect the potential impact of American’s announced intent to, at least temporarily, cut flight frequency and employ smaller aircraft. This is in response to current crew shortages. We estimate that depending on duration, this could have anywhere from an 8.7% to 30% impact on overall revenue. The areas adjusted include landing fees, signatory fuel storage fees, passenger boarding bridge fees, food concession rent, ground transport TNC fees, rental car revenue, and parking.

Both Delta and American will be charged for the preferential use of one gate and one passenger boarding bridge. To provide for those cases when an airline uses a bridge on an intermittent basis a per-turn fee has been added to GACRAA’s Rates and Charges.

A 6.5% increase has been added to all aircraft storage rates. The annual impact to GA tenants is shown in yellow below.

Facility	CURRENT RATE		6.50%	NEW RATE		Annual Difference	Additional Revenue
	Monthly	Annual		Monthly	Annual		
Row A	212.58	2,550.96	13.82	226.40	2,716.77	165.81	1,658.12
Row D	210.03	2,520.36	13.65	223.68	2,684.18	163.82	2,785.00
Row F	227.85	2,734.20	14.81	242.66	2,911.92	177.72	1,777.23
Row I	417.72	5,012.64	27.15	444.87	5,338.46	325.82	2,280.75
Row J	218.96	2,627.52	14.23	233.19	2,798.31	170.79	2,220.25
Row K	388.31	4,659.72	25.24	413.55	4,962.60	302.88	3,634.58
Row L	310.80	3,729.60	20.20	331.00	3,972.02	242.42	3,393.94
SS	125.54	1,506.48	8.16	133.70	1,604.40	97.92	195.84
POP Sm	140.15	1,681.80	9.11	149.26	1,791.12	109.32	218.63
POP Med	180.55	2,166.60	11.74	192.29	2,307.43	140.83	0.00
POP Grd	62.32	747.84	4.05	66.37	796.45	48.61	340.27
TD	37.80	453.60	2.46	40.26	483.08	29.48	206.39
							18,711.01

Revenue from the sale of land has been removed from the operating revenue budget but is noted on the bottom line as follows: Milliken at \$215,000 and Laurel Ridge at \$244,000, totaling \$459,000.

PROPOSED AIRPORT SCHEDULE OF RATES AND CHARGES FY23
OCTOBER 1, 2022 THROUGH SEPTEMBER 30, 2023

<u>Aircraft Storage</u>	No CPI Applied	Indicates Updated Items		
Hangar, Port-A-Port and Sunshade				FY 23 RATES
T-Hangar - Row A				226.40
T-Hangar - Row D				223.68
T-Hangar - Row F				242.66
T-Hangar - Row I				444.87
T-Hangar - Row J				233.19
T-Hangar - Row K				413.55
T-Hangar - Row L				331.00
Sunshade				133.70
Port-A-Port Hangar - Small				149.26
Port-A-Port Hangar - Medium				192.29
Port-A-Port Hangar - Ground Lease				66.37
Damage Deposit - New Lease - All Units				200.00
Rent Deposit - New Lease - All Units				One Month Rent
Tie down (Transient and Based)		Daily	Weekly	Monthly
Single Engine Piston		5.25	21.00	40.26
Single Engine Turboprop		6.30	25.20	48.08
Multiengine Piston		6.30	25.20	48.08
Multiengine Turboprop		7.35	29.40	55.91
Small Jet		7.35	29.40	55.91
Medium Jet		10.50	42.00	79.40
Large Jet		15.75	63.00	119.65
Blimp		31.00	120.00	213.00
<u>Unimproved Land Rate</u>				0.30 PSFPY
<u>Airline Passenger Terminal Rents - Signatory</u>				
Signatory Airline - Fixed Rent				
Covered Baggage Make-up Area per Sq. Ft. per year includes conveyor				52.00
Office Space - per Sq. Ft. per year				52.00
Ticket Counter - per Sq. Ft. per year				52.00
Gate				52.00
Passenger Boarding Bridge - per month	use/maint			725.00
Passenger Boarding Bridge - per turn fee	use/maint			85.00
Signatory Airline - Variable Rent				
Passenger Hold Room - per Sq. Ft. per year				35.03
(80% enplanement based, 20% carrier based)				
Baggage Claim Space and Offload Canopy- per Sq. Ft. per year				35.03
Signatory - Passenger Boarding Bridge Variable Fee per Scheduled Departure				
Aircraft Capacity < 100 passengers				7.00
Aircraft Capacity = 100-149 passengers				12.50
Aircraft Capacity ≥ 150 passengers				18.25

Rental Car Concession Fees

Counter and Office Rent - Per Square Foot Per Year (Years 2-5 of Concession Agreement Annual Increase)	45.00
Ready Return Lot 1 (84 spaces)	The Greater of CPI or 3% Per Space 15.00
CFC - per rental car day	1.00
Concession Privilege Fee	The Greater of 10% of Gross Receipts or MAG

Landing Fees

Signatory	Per 1,000 Pounds of Maximum Certified Landing Weight	\$1.80 Period 1-6 \$2.00 Period 7-12
Non-Signatory	Per 1,000 Pounds of Maximum Certified Landing Weight	2.49

Airline Passenger Terminal Rents - Non-Signatory & Charter

Passenger Boarding Bridge	Per Enplaned Passenger	1.00
Terminal Use Fee, per enplaned/deplaned aircraft	Aircraft Capacity < 150 passengers	350.00
	After 11:00 PM	450.00
	Aircraft Capacity ≥ 150 passengers	500.00
	After 11:00 PM	600.00
Ramp Fee	Signatory (Non-Charter)	No Charge
	Non-Signatory (Or Charter)	Every 24 hours 150.00
	After 11:00 PM	Arrivals After 11 PM 200.00

Boardroom and Conference Room Rental

Boardroom Non-tenants per hour	45.00
Reception in the Boardroom Non-tenants per hour	125.00
Conference Room per hour	25.00
Tenants	No Charge

Automobile Parking (Airline Passenger Terminal)

Public Parking - Short Term	0-30 minutes	1.00
	31-60 minutes	2.00
	> 1 hour - 2 hours	3.00
	> 2 hours - 3 hours	5.00
	> 3 hrs - 4 hrs	7.00
	> 4 hrs - 5 hrs	9.00
	> 5 hrs - 6 hrs	11.00
	> 6 hours - 24 hours and Daily Rate per Day Thereafter (Daily Max)	13.00
Public Parking - Long Term	0-30 minutes	1.00
	>30-2 hours	2.00
	> 2 hours - 3 hours	4.00
	> 3 hrs - 4 hrs	6.00
	> 4 hrs - 5 hours	8.00
	> 5 hours - 24 hours and Daily Rate per Day Thereafter (Daily Max)	10.00
Parking - Other	Tenant Employee Parking - per Employee per Month	5.00
	Non-Based Airline Employee - per month	35.00
	Charter Parking Billed to a Single Entity per Vehicle per Day	5.50

Ground Support Equipment Use Fees

Fees are for local use, additional fees may be added for distance. Distance use must be pre-approved.

Truck Airstairs	Per Use	125.00
Push Airstairs	Per Use	75.00
Baggage Cart	Per Cart per Use	15.00
Light Stands	Per Hour	25.00
Call Out Fee	After Hours-per Person	40.00
DPL Disabled Passenger Boarding Lift		75.00
TBR Towable Passenger Boarding Ramp		75.00
Per Plane Per Day		30.00

Banner Towing Fee

Reservation	(Under Lease to Amazon)	Per Day	100.00
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Driving Pad Rental Fee

Field Rental-Old Horseshow Grounds

Per Day	700.00
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Fuel Fees

Flowage	Signatory Airlines Paying Landing Fees	No Charge
	Retail Sales (FBO)	Per Gallon 0.10
Storage	Per Gallon Received into Fuel Farm	0.060

Identification/Security Badges

Initial Issuance of SIDA Badge (Plus Fingerprint Fee + Material Cost)	50.00
Renewal of SIDA Badge (Plus Fingerprint Fee If Required)	50.00
Renewal of SIDA Badge (Fingerprinting Not Required)	20.00
Initial Issuance of Non-SIDA Badge (Material Cost)	20.00
Deposit for ALL Airport Badges (refunded upon return)	50.00
Replacement of Damaged or Expired Badge	20.00
Replacement of Unaccounted, Lost, Stolen Badge	50.00
Second Replacement of Unaccounted, Lost, Stolen Badge if within 9 months from date of last issue	100.00
Departed Tenant/Employees Badge not Returned	150.00
Fingerprint Fee	57.00
Contractor Fine for badges not returned	each badge 300.00
Contractor Fine for hats not returned	each hat 500.00
Replace Lost Keys	per key 5.00
Replace Lost Padlock	65.00
Replace Lost Keys/Lock	Cost of Key Plus Padlock and/or Core 100.00

Landing Fees

Per 1,000 Lbs Maximum Certified Gross Landing Weight

Signatory	Terminal Side	1.80 period 1-6. \$2.00 period 7-12
Non-Signatory	Terminal Side	2.49
Signatory	GA Side	2.00
Non-Signatory	GA Side	≥ 12,000 lbs 2.49

Office Machines

Passenger Terminal Administration Office

FAX	Local	1.00 plus .25 per page
FAX	Long Distance	1.00 plus 1.00 per page
Copy Machine	Per Page B&W	0.15
Copy Machine	Per Page Color	0.20

Public Information Request Fees

Hard Copy and/or Scan of Public Records - Letter or Legal Size		Black & White
1 Sided - 10 pages per month per person		No Charge
1 Sided > 10 pages per month per person	per Page	0.15
2 Sided - 10 pages per month per person		No Charge
2 Sided > 10 pages per month per person	per Page	0.20
Certified Copy of a Public Record		1.00
Copies of Audio and Video Tapes		Cost of Duplication
Research	Research, collect, copy and/or supervise public record retrieval > 45 minutes	Hourly rate of personnel performing the task
Copies of Documents on Disk.		Cost of Compact Disk plus duplication time.
E-Mail Documents		Employee Time - Cost to Scan and Email.

Taxi, Hotel Shuttle and Limousine Operating Fees

Que/Hail Permit	Per Vehicle per Year	100.00
Pre-Arranged Pick-up	Per Year	50.00
Single Use	One Time Pickup Permit	10.00
TNC / TAXI	Per Pick Up 01/01/21 to 09/30/22	3.00

Display Advertising

Large Case	Annual	3,000.00
	Monthly	300.00
Small Case	Annual	2,040.00
	Monthly	170.00
Sm Conference	Annual	3,000.00
	Monthly	300.00

Work Order Fee

Time and Materials plus 20%

Returned Check Fee

30.00

FY22 REVENUE WORKSHEET													2023 BUDGET		NOTES AND ASSUMPTIONS			
AIRLINE RELATED REVENUE													Variance (+/-)		2022 Est Ending			
	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Budget	2022 Mos 1-10	2022 Mos 11-12	2022 Est Ending	Variance (+/-)	2023 BUDGET	2023 BUDGET	2023 BUDGET	2023 BUDGET
411-300-000	309,316	324,621	331,600	371,262	367,773	528,233	527,993	450,994	504,290	564,902	449,353	115,549	564,902	0	590,120	590,120	590,120	Based on new lease rates. AA and Delta at 1 gate.
																		Includes 20% non-exclusive
412-300-000	719,204	719,204	719,204	719,204	749,251	624,325	624,325	559,291	572,298	624,325	520,271	104,054	624,325	0	702,225	702,225	702,225	Based on new lease rates.
412-300-000	249,030	270,262	319,918	294,930	373,344	397,981	442,688	338,347	343,886	363,787	414,149	82,836	496,985	133,198	366,000	366,000	366,000	AA use of gate 4. 2 X Wk @ \$85 per turn = 8,840 and PBB use fee 104 @ \$7 = 728.
457-360-001	94,279	92,099	79,263	74,496	69,562	85,230	124,768	100,556	95,337	100,500	112,365	21,000	133,365	32,865	115,000	115,000	115,000	Reduced as above
417-300-000	11,388	10,695	14,670	7,695	10,515	13,982	11,105	17,962	19,105	17,000	19,748	0	19,748	2,748	24,058	24,058	24,058	Charters. Based on FY 22 Activity & Rate Increase.
443-300-003	8,750	6,600	9,200	11,300	12,250	2,000	5,200	3,350	2,000	1,000	2,350	1,350	2,350	1,350	1,500	1,500	1,500	Charter related. Cannot assume activity.
443-300-004	450	450	1,100	48,909	50,028	50,559	52,587	44,447	37,634	44,872	41,144	8,232	49,376	4,504	42,100	42,100	42,100	ADJUSTED less flights, smaller planes
463-300-000	37,515	42,830	49,280	48,909	50,028	50,559	52,587	44,447	37,634	44,872	41,144	8,232	49,376	4,504	42,100	42,100	42,100	Mo Maint = 2@=725. X 12 = \$17,400 Use fee based on FY 22 of \$24,700
Total Airline Related Revenue	1,392,416	1,423,930	1,465,755	1,476,787	1,581,745	1,662,451	1,789,415	1,515,997	1,576,500	1,717,386	1,560,400	331,671	1,892,070	174,685	1,851,071	1,851,071	1,851,071	FY23 Budget (+/-) over FY22 Budget (40,999)
																		FY 23 Budget (+/-) over FY22 Actual (40,999)

FY22 REVENUE WORKSHEET													2023 BUDGET		NOTES AND ASSUMPTIONS			
GA RELATED REVENUE													Variance (+/-)		2022 Est Ending			
	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Budget	2022 Mos 1-10	2022 Mos 11-12	2022 Est Ending	Variance (+/-)	2023 BUDGET	2023 BUDGET	2023 BUDGET	2023 BUDGET
416-300-000	122,385	101,934	89,771	91,626	96,124	113,670	124,767	100,556	97,977	96,000	87,794	17,403	105,197	9,197	105,200	105,200	105,200	Based on FY22 Est Ending.
457-360-002	74,935	68,878	63,806	72,760	74,244	83,263	83,467	66,024	76,462	75,000	87,991	12,000	99,991	24,991	105,000	105,000	105,000	Based on FY22 Est Ending & Rate
417-340-000	969	369	3,003	7,022	7,636	11,273	11,205	4,094	5,295	5,000	10,147	0	10,147	5,147	5,000	5,000	5,000	Reduced fm FY22 due to Txyw & GA Apron Projects
433-340-000	182,955	180,123	190,051	198,948	217,283	209,246	229,076	209,196	212,588	244,935	199,245	39,911	239,156	5,778	290,825	290,825	290,825	Based on Current Occupancy and applied 6.5% rate increase.
434-340-000	4,723	7,401	5,443	4,233	3,002	2,933	2,996	3,290	2,865	2,989	2,624	365	2,989	0	3,209	3,209	3,209	We rent two sunshades.
451-340-001	9,234	9,234	8,632	8,122	8,809	9,886	9,038	8,285	7,957	10,972	7,598	1,559	9,157	1,815	3,582	3,582	3,582	Represents 1 unit. Assumes GNV Owned POP units will be rented at land rate to replace 4 units removed for Ed and Gate hangar.
451-340-000	6,919	6,919	7,497	7,551	6,863	6,988	7,408	7,700	7,823	8,161	6,823	1,371	8,194	33	9,157	9,157	9,157	Increase due to units being Xferred from GACRAA to POP land rent.
449-340-000	4,988	3,955	3,465	4,254	4,848	3,406	3,413	3,465	3,423	3,000	2,580	529	3,109	109	3,382	3,382	3,382	2 tie downs @ 37.80 and UAC @ 189.00 per mo.
448-340-000	6,160	7,220	5,260	770	585	1,585	1,020	5,745	5,460	5,000	7,935	673	8,608	3,608	3,000	3,000	3,000	Based on Charter Activity.
459-340-000	1,332	1,332	1,332	1,332	1,332	1,383	1,940	1,940	1,940	1,940	4,242	673	4,915	2,975	4,040	4,040	4,040	Lease Driven. FAA use of end unit = 1,940. UAC former FedEx Canopy = 2,100.
418-340-000	212,413	217,829	222,413	222,824	226,741	226,437	241,379	240,230	241,231	252,241	210,201	42,040	252,241	0	252,241	252,241	252,241	5% CPI Applied Oct 1, 21 Next CPI Oct 1, 2024
418-340-003	1,602	1,069	558	774	1,266	1,098	558	198	288	0	414	0	414	414	0	0	0	Can't assume activity
418-340-004	1,449	4,503	2,972	3,482	1,957	1,686	2,741	722	4,004	0	4,066	0	4,066	4,066	2,000	2,000	2,000	Based on FY22 Est Ending.
435-340-004	41,329	41,468	42,564	42,557	42,922	44,022	45,058	45,511	46,489	49,090	39,847	8,243	48,090	0	51,294	51,294	51,294	Annual JUN 1 CPI applied at 6.5%
435-340-007	28,285	28,647	29,024	29,189	29,613	29,832	30,440	31,068	31,455	32,662	27,419	5,243	32,662	0	34,850	34,850	34,850	Annual DEC 1 CPI applied at 6.5%
435-340-003	18,744	18,744	17,182	9,372	19,917	20,129	20,469	20,929	21,278	22,063	18,724	3,339	22,063	0	23,328	23,328	23,328	Annual FEB 1 CPI applied at 6.5%
420-340-001	62,821	63,771	64,168	64,658	65,912	67,430	66,303	65,053	65,053	65,053	54,211	10,942	65,053	0	65,053	65,053	65,053	Lease renewed April 2019. CPI every 5 years on April 16. Next CPI 2024
415-300-000	22,428	22,428	22,586	23,059	22,376	25,548	25,661	25,973	27,744	37,126	31,772	5,354	37,126	0	38,126	38,126	38,126	Collier Aviation= \$9,117, Kenn = \$6,658.44, UAA = \$11,024.76 Gulf Atlantic = \$11,325.60
435-340-002	14,148	14,148	14,148	14,148	14,148	14,148	14,148	14,148	23,092	22,405	18,670	3,734	22,404	0	22,404	22,404	22,404	New contract. 3 year term at this rate effective 10/1/20. Next rate change 10/1/24
435-340-006	340,000	340,000	340,000	340,000	45,233	73,496	117,851	116,414	201,959	285,602	237,577	50,575	288,152	2,550	186,204	186,204	186,204	Lease driven. Annual CPI May 1, beginning 2024. FY 23 reduced by 130K for door modifications as approved by Authority, 1/18/22.
443-300-005	120	210	30	0	0	90	60	0	30	0	0	0	0	0	0	0	0	Can't assume activity
443-300-006	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	Can't assume activity
Total GA Related Revenue	1,157,940	1,140,184	1,133,903	815,072	889,669	947,550	1,038,998	970,559	1,084,414	1,216,239	1,059,879	203,855	1,263,734	45,497	1,207,896	1,207,896	1,207,896	FY23 Budget (+/-) over FY22 Budget (10,344)
																		FY 23 Budget (+/-) over FY22 Actual (55,838)

CONCESSION RELATED REVENUE		2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Budget	2022 Mos 1-10	2022 Mos 11-12	2022 Est Ending	Variance (+/-)	2023 BUDGET	NOTES AND ASSUMPTIONS
410-300-000	Advertising Sales	12,184	19,871	21,306	33,096	32,172	39,712	46,143	37,619	22,276	28,000	27,116	11,608	38,724	10,724	36,000	Departure Media. New contract 10/01/22 MAG yrs 1-5 = \$15,000. Also includes VISIT GNV, Chamber, UF New 10 Yr Contract April 2022. MAG based on 3 in-terminal points of sale. Adjusted due to AA.
462-300-000	Food Concession Rent	43,002	41,237	45,210	43,424	43,669	48,966	60,808	39,701	40,435	39,000	48,901	35,668	84,569	45,569	81,000	Based on FY22 Ending. Adjusted due to AA.
422-300-000	Ground Transport Taxi/TNC	6,800	10,780	8,650	8,835	21,717	31,493	40,389	30,524	44,102	45,000	74,050	16,000	90,050	29,050	72,250	Lease driven. New rate Oct 1, 2022 based on application of 6.5 CPI
427-300-000	Rental Car Exclusive Rent (Counter & Ready Return)	94,298	81,791	87,675	89,852	91,904	94,207	95,773	82,188	81,868	86,907	64,726	22,181	86,907	0	92,556	Lease driven. New rate Oct 1, 2022 based on application of 6.5 CPI
428-300-000	Rental Car (MAG)	544,252	611,619	746,354	748,247	768,453	783,792	794,292	681,866	898,047	924,874	693,656	231,218	924,874	0	933,565	Lease driven. New rate Oct 1, 2022 based on application of 6.5 CPI
432-300-000	Rental Car Above MAG	212,300	208,870	142,335	172,209	201,132	248,669	273,338	126,559	173,509	200,000	259,476	42,167	301,643	101,643	256,400	Based on FY22 Ending. Adjusted due to AA
436-300-000	Rental Car Overflow Parking	3,600	2,580	2,470	1,932	3,430	750	2,000	735	0	0	1,980	0	1,980	0	0	Cannot assume activity.
443-300-000	ATM Concessions	2,400	2,400	2,400	2,400	2,400	2,400	2,200	2,200	2,200	578	1,000	0	1,000	422	578	Contract renewed at lower rate so we could have an ATM.
414-380-000	Parking Revenue	1,546,998	1,636,677	1,782,775	1,805,573	1,805,192	1,964,529	2,149,977	1,355,267	1,267,603	1,715,000	1,908,208	380,000	2,288,208	573,208	1,945,000	budgeted flat from FY22 estimated ending. Adjusted for AA.
464-300-000	Cell Phone Tower Rent	16,560	16,560	16,560	16,560	18,630	19,044	19,044	19,044	19,044	19,044	16,080	2,964	19,044	0	19,044	Set by contract.
436-300-002	Rental Car QTF Land Rent	46,656	46,815	46,500	46,674	47,374	48,115	49,048	51,451	53,005	55,655	41,741	13,914	55,655	0	59,273	6.5% increase added for FY23
436-300-003	Rental Car QTF Fuel.	299,789	323,404	254,534	200,788	256,294	267,339	266,872	204,777	218,329	220,000	257,444	30,000	287,444	67,444	333,200	Actual revenue from fuel is a "wash" with expense. EXCEPT for the overhead charge of 0.24 per gal. Actual FY23 rev to GACRAA is est to be \$20,400 based on 85,000 gal sold at \$3.92 per gal.
436-300-004	Rental Car QTF Wash	17,142	15,181	18,068	20,321	21,326	21,675	22,122	20,382	13,995	15,000	8,928	6,072	15,000	0	15,000	2,500 washes per month @ .50 per wash.
436-300-005	Rental Car QTF Maint/O&M.	56,201	73,557	68,445	74,831	87,396	91,931	95,456	77,868	84,399	80,000	89,680	10,320	100,000	20,000	102,692	O&M rev is a "wash" with expense. Actual revenue to GACRAA is 20% of material & labor cost, \$19,318. Paid from CFC
Total Concession Related Rev		2,899,182	3,091,344	3,243,282	3,264,741	3,401,089	3,662,623	3,915,463	2,730,160	2,918,811	3,429,058	3,492,987	802,112	4,295,099	850,041	3,946,558	FY23 Budget (+/-) over FY22 Budget FY23 Budget (+/-) over FY22 Actual 517,499 (846,542)

OTHER & NON-RECURRING REVENUES		2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Budget	2022 Mos 1-10	2022 Mos 11-12	2022 Est Ending	Variance (+/-)	2023 BUDGET	NOTES AND ASSUMPTIONS
413-300-001	Airport Security Reimbursement.	102,200	102,200	102,200	50,400	102,100	96,000	75,285	76,505	89,070	90,000	46,845	43,155	90,000	0	90,000	Per Watt
411-302-000	TSA Office Rent	45,650	47,020	48,549	43,549	40,245	41,097	41,716	42,606	43,235	43,235	32,426	10,809	43,235	0	43,235	Contract based.
411-302-001	TSA Checkpoint Fees	5,772	5,772	13,664	21,633	21,865	22,157	22,336	13,211	4,086	4,086	3,064	1,021	4,086	0	4,086	TSA will no longer pay custodial only electric. Avg Utility= 340. per mo.
411-301-000	Aeronautical Radio	599	599	599	599	675	1,321	1,997	1,997	1,997	1,997	1,498	499	1,997	0	1,997	ARINC 24 sq. ft. 10 year lease thry FY28. No CPI
423-300-000	Non-Aeronautical Rent SKEET	18,889	16,753	16,544	13,469	14,510	13,386	9,479	9,699	9,846	10,238	7,689	2,549	10,238	0	10,866	Annual CPI applied Jan 1 @ 6.5%
421-300-000	Access Badge Fees.	12,750	12,710	9,355	8,485	9,340	8,685	6,891	8,941	11,454	2,500	9,190	3,500	12,690	6,690	8,000	Non-Rev Item. Rev recorded to balance w/expense. Taxway A project.
430-330-000	FAA Airways Facility Rent	32,742	32,742	32,742	32,742	35,288	38,878	40,006	41,134	42,262	43,296	32,472	10,824	43,296	0	44,424	Contract based.
431-330-000	FAA AFSS Rent	21,450	11,700	11,700	42,971	14,258	11,700	1,950	0	0	0	0	0	0	0	0	Leased to Chippewa rent included in Silver Revenue
437-300-000	Other Income	46,212	25,569	21,349	16,578	10,935	10,528	6,066	651,317	6,166	4,500	12,312	0	12,312	0	67,250	Can't assume activity
438-300-000	Interest Income	428	379	184	215	760	30,407	65,940	70,584	8,546	4,500	6,574	2,074	2,074	2,074	67,250	This assumes using 4.5 million in FY23 for GACRAA share of project costs. Reference Grant Match sheet.
440-300-000	Solar FIT Revenue	119,780	113,992	108,825	116,715	120,789	102,360	86,446	93,423	90,247	90,000	74,197	14,000	88,197	1,803	90,000	Based on FY22. Determined by weather.
442-300-000	Sales of Surplus Equipment	0	7,308	0	0	0	7,879	0	1,965	0	0	0	0	0	0	0	
446-300-000	Driving Pad - Amazon, Inc	0	0	0	0	0	30,832	106,759	108,433	110,009	65,605	84,460	18,744	103,204	37,599	56,233	Oct to Apr @ \$9,372 mo. Renewal not assumed.
Total Other & Non-Recurring Rev		406,472	376,744	365,712	347,358	370,767	384,397	358,112	1,011,380	416,918	355,457	310,727	105,102	409,255	56,872	416,091	FY23 Budget (+/-) over FY22 Budget FY23 Budget (+/-) over FY22 Actual 60,635 6,836

TOTAL OPERATING REVENUE		5,856,012	6,032,202	6,208,652	5,903,957	6,243,270	6,657,021	7,101,987	6,228,077	5,996,643	6,720,140	6,423,993	1,442,740	7,860,159	1,127,095	7,421,616	FY23 Budget (+/-) over FY22 Budget FY23 Budget (+/-) over FY22 Actual 701,476 (436,543)
439-300-000	Land Sales Non-Opr	4,445	4,168	3,621	0	0	0	0	0	0	0	311,650	0	311,650	0	459,000	FY23 Milliken 2.15k, & Laurel Ridge 24k

EXPENSE ANALYSIS FY23 BUDGET COMPARED TO BUDGET FY22

FY23 proposed total budget expense of \$6,608,298 compared to FY22 budget expense of \$5,802,945 has a \$805.4k increase or up by 13.9%, based on the following:

Total payroll FY23 is budgeted at \$2,174,440 compared to a budget FY22 at \$1,877,558 or \$296.9k increase. The increase is broken down as follows: COLA by \$166.8k, increase OT by \$24k (\$11.6k for Operations/ \$12.4k for F&M), market increases impact given at end of FY22 impact on FY23 by \$59K (\$43.3k for F&M, Parking \$6.1k, Admin \$5.6k & Ops \$4k) and net change of proposed new F&M positions by \$47.1k. Adding an electrician II & maintenance tech position, removing landscape position. The State of Florida has increased the minimum wage to \$11 which has impacted our wage rates. Also, all our merit increases are discretionary and any new positions will be filled based on the Airport's performance during the fiscal year.

Total Payroll related (fringes) FY23 is budgeted at \$728.2k compared to budget FY22 at \$665.9k or a \$62.3k increase. This increase breaks down as follows: the fringes (FICA & Retirement) would increase by about \$50k per added payroll above, the balance of \$12.3k increase is for health/life insurance for added positions less the decrease of health insurance by 2% overall.

Total Department expenses FY23 is budgeted at \$3,705,682 compared to a budget FY22 of \$3,253,485 or a \$452.2k increase (13.9%). This increase breaks down by department as follows:

Administration department expense FY23 is budgeted at \$782.3k compared to FY22 budget at \$704.7k or a \$77.6k increase. This increase primarily comes from professional services, specifically consulting fees as follows: ABS/FBO proposal of \$48.5k, an increase in ASD by \$22.5k and a net increase by \$6.6k for several other fees. All other administrative line items either had a small dollar or percent difference from last year.

Operations department expense FY23 is budgeted at \$1,275,436 compared to FY22 budgeted at \$1,202,411 or a \$73k increase. This increase is essentially from contractual services for Curb Security by \$36.5 and City Fire/Police services projected by \$12k each. Security access is up \$6.7k and the balance of the increase (\$5.8k) is spread over various supplies and maintenance accounts.

Parking lot department expense FY23 is budgeted at \$108k compared to FY22 budget at \$103.4k, with a \$4.6k increase. The increase is mainly due to budgeting for software for the new pay system.

Facilities and Maintenance department expense FY23 is budgeted at \$985.1k compared to FY22 budget at \$823.9k or a \$161.2k increase. This department is significantly impacted by the increase of fuel cost and inflation over the past year. Thus, we are budgeting an increase for the following expenses: utilities by \$62.6k, fuel (vehicles) by \$24.4k, maintenance expenses by \$27.5k, outside contractors by \$18.9k, supplies by \$10.8k and temp labor by \$13.9k.

FAA department expense budget FY23 is \$2.3k and FY22 at \$3.6k for only a \$1.3k decrease.

General Aviation department expense FY23 is budgeted at \$69.2k compared to FY22 budget of \$58.8k or about a \$10.4k increase. Utilities is budgeted to be \$5.2k higher than last year. The other \$5.2k is spread over supplies, maintenance & credit card fees accounts.

Fuel Farm department expense FY23 is budgeted at \$57k compared to FY22 budget at \$41.9k or a \$15.1k increase. The increase is mainly due to budgeting the disposal of waste jet fuel for \$12k. The other \$3.1k increase is split between supplies and maintenance.

Rental Car QTF facility department expense FY23 is budgeted at \$426.4k compared to FY22 budget at \$314.8k or a \$111.6k increase. The increase at the QTF is primarily for fuel expense which was significantly underbudgeted FY22 compared to actual costs. However, it should be noted all costs for this department are either paid with CFC's or billed to the rental car companies.

Interest expense FY23 is budgeted at \$0 compared to FY22 budget of \$6k or a \$6k decrease. Airport management decided not to renew LOC since it is not needed and it would cost thousands of dollars to have available but go unused.

EXPENSE ANALYSIS FY22 BUDGET COMPARED TO PROJECTED ACTUAL FY22

FY22 total budget expense is \$5,802,945 compared to a projected FY22 total expense of \$5,713,489 or a savings of about \$89.5k, based on the following:

Total payroll FY22 is budgeted at \$1,877,558 compared to a projected \$1,772,602 or \$105k under budget. This was mainly due to approximately 3.5 unfilled facilities maintenance positions (a landscaping assistant + 2.5 custodians) and one administrative person went FT to PT for four months during FY22.

Total payroll related (fringes) FY22 is budgeted at \$665.9k compared to a projected \$592.6k or a \$73.4k savings. The lower payroll would directly decrease fringes (FICA & Pension) by \$18.5k. The balance is primarily savings from health and life insurance budgeted for unfilled positions/new staff that did not participate in the health plan, as well as any changes in coverage.

Total department expenses were budgeted at \$3,253,485 FY22 compared to a projected \$3,348,335 or about \$94.9k over budget. This difference breaks down by department as follows:

Administration department expense FY22 is budgeted at \$704.7k compared to a projected \$619.2k or \$85.5k under budget. This difference mainly comes from the following areas anticipated to be under budget: professional fees by \$18k, insurance by \$41.3k, travel/training by \$8k and computer expense by \$5k. The remaining \$13.2k of savings is spread amongst various administration expense accounts.

EXPENSE ANALYSIS FY22 BUDGET COMPARED TO PROJECTED ACTUAL FY22 (continued)

Operations department expense FY22 is budgeted at \$1,202,411 and projected at \$1,190,310 or \$12.1k under budget. This is mainly due to the following areas expected to be under budget: curb security by \$4.8k, travel/training by \$6.6k and vehicle maintenance by \$7k. This was offset by an increase in ARFF supplies by \$6.1k.

Parking lot department expense FY22 is budgeted at \$103.4k and projected at \$116.4k or \$13k over budget. This is primarily due to credit card fees being over budget (see related over budget parking revenue).

Facilities and Maintenance department expense FY22 is budgeted at \$823.9k and projected at \$863.1k or \$39.2k over budget. Some highlighted expenses that are over budget are as follows: utilities by \$24k, fuel (for vehicles) by \$24k and equipment maintenance by \$18k. This was offset by a couple of expenses that were under budget as follows: temp labor by \$15.1k and airfield maintenance by \$8.9k.

FAA department expense FY22 is budgeted at \$3,600 and projected at about \$600 or \$3k under budget. Maintenance is incurred at this facility as needed.

General Aviation expense FY22 is budgeted at \$58.8k and projected at \$58.8k or a \$0 difference. R&M expenses were under budget by \$3k, while utilities & credit card fees (combined) were over budget by the same amount.

Fuel Farm expense FY22 is budgeted at \$41.9k and projected at \$41.9k or a \$0 difference. Waste disposal was over budget by \$2.7k, which was offset by several maintenance accounts (combined) being under budget by the same amount.

Rental Car (QTF) facility department expense FY22 is budgeted at \$314.8k and projected at \$458k or \$143.2k over budget. This is mainly due to fuel expense being over budget by \$138k and one-time expenditures by \$10.4k for work done at the retention pond. This was offset by a net decrease of \$5.2k in the various QTF supplies and maintenance accounts. It should be noted that all costs here are either paid with CFC's or directly billed to the rental car companies.

Interest expense FY22 is budgeted at \$6k and projected at \$0 or \$6k under budget. The \$6k savings is from an unused LOC.

Budget Proposal
For the Fiscal Year October 1, 2021 - September 30, 2022

**DEPARTMENTAL EXPENSES
ADMINISTRATION**

	<u>2020</u> <u>Actual</u>	<u>2021</u> <u>Actual</u>	<u>2022</u> <u>Period 1-10, Actual</u>	<u>2022</u> <u>Period 11-12, Est.</u>	<u>2022</u> <u>Projected</u>	<u>2022</u> <u>Budget</u>	<u>2023</u> <u>Proposed</u> <u>Budget</u>	2023 Budget notes
622-200-000	11	-	0	0	-	1,000	500	Allowance for any staff change
625-200-000	7,175	6,939	4,496	2,957	7,453	9,156	9,156	Based on proj. needs/LY budget
628-200-000	12,348	1,261	0	-	-	4,100	7,200	Increase due to Pos. Pay fees proj.
630-200-000	2,928	8,012	4,690	1,178	5,868	3,000	3,000	Based on last year budget
631-200-000	4,364	2,661	2,724	-	2,724	475	475	Based on last year budget/actual
632-200-000	384	599	232	185	417	5,565	5,565	Based on last year budget
633-200-000	4,553	5,888	3,767	1,259	5,026	150	150	Based on last year budget
634-200-000	-	-	18	-	18	11,076	8,084	Projected based on curr. usage & rates
636-200-000	11,895	11,044	7,141	1,238	8,379	2,250	2,250	Estimate based on prior year actual/budget
637-200-000	2,071	1,605	1,563	682	2,245	120,930	121,782	Based on planned advertising
638-200-000	110,255	60,140	80,670	37,200	117,870	2,795	6,795	Based on planned events
638-200-003	6,222	7,477	2,275	545	2,820	7,500	8,000	Based on planned fly-in event
638-200-002	2,366	46	8,245	-	8,245	3,220	5,595	Based on proj activity
638-200-004	3,250	3,964	5,765	1,125	6,890	150	150	Based on projected local usage
642-200-000	-	-	-	-	-	34,745	31,020	Based on projected travel planned
643-200-000	5,920	5,603	15,257	11,500	26,757	14,795	15,829	Based on planned activity
644-200-000	9,957	6,267	10,042	1,295	11,337	9,404	9,240	Based on LY actual/budget
646-200-000	7,967	7,297	7,276	1,495	8,771	89,340	166,960	Based on projected needs/increased consulting fees for ASD/FBO proposal
647-200-000	81,222	102,174	59,544	11,740	71,284	6,949	6,949	Based on new contract
648-200-000	-	-	-	-	-	1,500	1,500	Misc. equip. repair/est. color copies usage
650-200-000	7,105	7,105	5,816	1,163	6,979	325,638	315,625	Based on Ins. broker rates, increase in property values of \$18 million due to expansion for a full year & payroll for added staff/COLA
651-200-000	837	1,040	481	437	918	5,000	5,000	Estimate required by accountants
655-200-000	203,464	237,742	236,635	47,690	284,325	45,980	51,480	Based on prior years + increases for upgrades and new lease roll software
659-200-001	-	-	-	-	-	-	-	
659-200-002	-	-	-	-	-	-	-	
660-200-000	-	-	-	-	-	-	-	
669-200-000	37,363	44,022	33,657	7,260	40,917	-	-	
674-200-000	520	709	-	-	-	-	-	
	<u>522,177</u>	<u>521,595</u>	<u>490,294</u>	<u>128,949</u>	<u>619,243</u>	<u>704,718</u>	<u>782,305</u>	

Budget Proposal
For the Fiscal Year October 1, 2021- September 30, 2022

**DEPARTMENTAL EXPENSES
OPERATIONS**

	<u>2020</u> <u>Actual</u>	<u>2021</u> <u>Actual</u>	<u>2022</u> <u>Period 1-10, Actual</u>	<u>2022</u> <u>Period 11-12, Est.</u>	<u>2022</u> <u>Projected</u>	<u>2022</u> <u>Budget</u>	<u>2023</u> <u>Proposed</u> <u>Budget</u>	2023 Budget notes
626-300-000 Security/Access Control System	30,310	36,774	24,119	6,079	30,198	32,800	39,500	Increase mainly due to camera replacements
631-300-000 One Time Expenditures					-		400	Radio
632-300-000 Materials and Supplies-Opns.	6,052	5,227	5,509	362	5,871	6,000	7,700	Increased \$1k to emergency exercise
632-310-000 Materials and Supplies-K9	2,641	3,031	2,285	513	2,798	3,500	3,500	Based on recommendation for (K9) per year
632-300-001 Materials and Supplies-ARFF	1,436	2,120	8,894	350	9,244	3,150	5,150	Based on proj materials needed
632-300-330 Materials and Supplies Grounds					-			
633-300-000 Office Supplies					-			
634-300-000 Printing & Binding					-			
635-300-000 Uniforms Expense	1,224	1,014	1,000	374	1,374	1,500	1,500	Based on projected needs for staff
636-300-000 Telephone Expense	4,909	5,327	4,751	832	5,583	5,569	5,583	Based on current usage/rates
637-300-000 Postage					-			
638-300-000 Advertising Expense					-			
639-300-000 Utilities Expense Ops	20,741	19,638	16,584	4,295	20,879	20,880	21,898	Based on GRU proj rates
640-300-000 Vehicle Fuel and Oil					-			
643-300-000 Travel/Training	8,860	8,531	7,017	3,383	10,400	17,000	16,600	Based on planned training
644-300-000 Dues and Subscriptions	425	287	412	-	412	375	375	Based on prior yr. budget
646-300-000 Misc. Expense					-			
647-300-000 Professional Services					-			
648-300-000 Other Contractual Service	99,246	109,383	109,390	29,096	138,486	143,350	179,821	Based on contract - Allied Universal
648-300-002 Airport Police Services	387,459	299,374	294,770	58,954	353,724	350,784	362,567	Based on projection from the City
648-300-003 Airport Fire Services	553,956	556,092	477,310	95,462	572,772	574,167	584,232	Based on projection from the City
649-300-000 Vehicle Maintenance	34,515	29,313	15,804	5,696	21,500	28,500	28,950	Based on prior year budget +first aid kits
650-300-000 Equipment Rental Ops					-			
651-300-000 Equipment Maintenance	108	1,420	996	380	1,376	500	500	Based on prior year budget
652-300-000 Building Maint Ops	5,199	7,346	6,227	158	6,385	4,711	7,535	Based on proj requirements for building
653-300-000 Airfield Maintenance					-			
654-300-000 Grounds Maintenance					-			
657-300-000 Licenses and Permits			122	-	122	325	325	Based on PY budget
658-300-000 Hazardous Waste Disposal	1,589	-	82		82	100	100	Allowance for disposal of oil dry
669-300-000 Computer Systems Expense	8,018	7,501	7,753	1,351	9,104	9,200	9,200	Part 139 software + est. maint.
	<u>1,166,688</u>	<u>1,092,378</u>	<u>983,025</u>	<u>207,285</u>	<u>1,190,310</u>	<u>1,202,411</u>	<u>1,275,436</u>	

Capital & Prepaid items:

Fire extinguishers (58) - 12 yrs	\$ 8,816	See GA
Wheeled extinguisher - 10 yrs	\$ 5,000	
ARFF handheld radio - 10 yrs	\$ 6,600	

Budget Proposal
For the Fiscal Year October 1, 2021 - September 30, 2022

**DEPARTMENTAL EXPENSES
FACILITIES AND MAINTENANCE**

	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2022</u>	<u>2022</u>	<u>2022</u>	<u>2022</u>	<u>2022</u>	<u>2022</u>	<u>2022</u>	<u>2023</u>		
	<u>Actual</u>	<u>Actual</u>	<u>Period 1-10 Actual</u>	<u>Period 11-12 Est.</u>	<u>Projected</u>	<u>Budget</u>	<u>Budget</u>	<u>Budget</u>	<u>Budget</u>	<u>Budget</u>	<u>Proposed</u>	<u>Budget</u>	2023 Budget notes
625-400-000	72,950	41,598	7,654	-	7,654	22,786					36,696		Based on 2 maint. For 22 weeks
631-400-000	8,369	10,571	5,522	1,104	6,626	8,260					11,995		Mostly hand tools/equip/accessories
631-400-310													
632-400-000													
632-400-310	15,839	23,491	16,270	4,229	20,499	22,000					26,970		Based on proj needs
632-400-320	18,895	15,828	17,368	3,936	21,304	20,300					22,500		Based on LY actual
632-400-330	11,753	5,553	9,163	2,631	11,794	13,650					15,900		Based on proj needs
633-400-000													
633-400-310													
634-400-000													
635-400-000	1,044	1,921	1,938	388	2,326	2,326					3,200		Based on LY actual + 3
636-400-000	2,911	2,742	2,146	475	2,621	3,600					3,150		Based on proj F&M staffing increase of 2 more phones
637-400-000													
639-400-000	379,491	320,420	385,204	77,743	462,947	438,956					501,544		Est. per GRU projections
640-400-000	32,180	26,322	43,620	11,280	54,900	30,875					55,250		Proj. based on PY actual
642-400-000													
643-400-000	1,720	116	30	1,100	1,130	2,800					3,000		Based on Facilities mgr. proj
644-400-000													
646-400-000	1,868	2,246	1,568	401	1,969	2,000					2,000		Maintain safety supplies
648-400-000	66,155	66,288	97,500	14,086	111,586	109,608					128,521		Based on contracts
649-400-000	7,385	6,554	9,449	2,043	11,492	7,500					10,500		Based on prior years actual
650-400-000													
651-400-000	21,701	27,543	40,903	4,550	45,453	27,450					32,050		Based on proj needs
651-400-001	17,006	7,227	10,002	2,995	12,997	20,000					25,000		Based on proj needs
652-400-000	18,650	27,752	26,360	4,720	31,080	22,010					29,810		Based on proj needs
652-400-310													
653-400-000	79,478	35,889	47,392	6,900	54,292	63,225					67,995		Based on LY budget added retroreflector meter rental, etc.
652-400-310	730	90	200	500	700	4,350					6,650		Added \$2.3k for Masterlawn care to LY budget
654-400-000													
652-400-330	929	1,693	1,256	50	1,306	1,650					1,650		Based on prior year budget
657-400-000	1,792	1,062	455	-	455	550					750		Based on est disposal of lamps
658-400-000	<u>760,846</u>	<u>624,906</u>	<u>724,000</u>	<u>139,131</u>	<u>863,131</u>	<u>823,896</u>					<u>985,131</u>		

Budget Proposal
For the Fiscal Year October 1, 2021 -September 30, 2022

**DEPARTMENTAL EXPENSES
PARKING**

	<u>2020</u> <u>Actual</u>	<u>2021</u> <u>Actual</u>	<u>2022</u> Period 1-10 Actual	<u>2022</u> Period 11-12 Est	<u>2022</u> Projected	<u>2022</u> Budget	<u>2023</u> Proposed Budget	2023 Budget notes
625-380-000	0	0	0	-	-	-	-	
629-380-000	51,447	40,697	61,808	15,010	76,818	61,740	70,020	Based on \$1.945 million parking @.036
631-380-000								
632-380-000	469	330	756	100	856	850	850	Based on prior year budget/actual
633-380-000								
634-380-000	3,387	3,083	3,859	880	4,739	4,239	4,600	Based on proj parking rev & est new tickets
635-380-000	48	225	187	38	225	225	225	Based on prior year
636-380-000	3,778	3,118	1,260	403	1,663	1,704	2,400	Based on current rates + 1 new phone
638-380-000								
646-380-000	1,239	110	470	201	671	850	850	Based on LY budget
650-380-000								
651-380-000	24,583	27,527	24,335	4,792	29,127	30,622	25,696	Based on Hub contract (1/2 yr) + est. expense
652-380-000	428	0	715	112	827	650	850	Projected R&M to booth
654-380-000	3,093	1,054	808	667	1,475	2,500	2,500	Add sidewalk to booth area/ islands
657-380-000								
	<u>88,472</u>	<u>76,144</u>	<u>94,198</u>	<u>22,203</u>	<u>116,401</u>	<u>103,380</u>	<u>107,991</u>	

Budget Proposal
For the Fiscal Year October 1, 2021 - September 30, 2022

**DEPARTMENTAL EXPENSES
FAA FACILITIES**

	<u>2020</u> <u>Actual</u>	<u>2021</u> <u>Actual</u>	<u>2022</u> <u>Period 1-10 Actual</u>	<u>2022</u> <u>Period 11-12 Est</u>	<u>2022</u> <u>Projected</u>	<u>2022</u> <u>Budget</u>	<u>2023</u> <u>Proposed</u> Budget	2022 Budget notes
632-330-000	0	84	0	154	154	550	550	Based on prior yr budget/proj. needs
648-330-000								
650-330-000								
651-330-000	387	482	56	358	414	3,050	1,750	Based on projected needs
652-330-000								
654-330-000								
656-200-000								
	<u>387</u>	<u>566</u>	<u>56</u>	<u>512</u>	<u>568</u>	<u>3,600</u>	<u>2,300</u>	

Budget Proposal
For The Fiscal Year October 1, 2021 -September 30, 2022

**DEPARTMENTAL EXPENSES
GENERAL AVIATION**

	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2022</u>	<u>2022</u>	<u>2022</u>	<u>2022</u>	<u>2022</u>	<u>2023</u>	
	<u>Actual</u>	<u>Actual</u>	<u>Period 1-10 Actual</u>	<u>Period 11-12 Est</u>	<u>Projected</u>	<u>Budget</u>	<u>Budget</u>	<u>Proposed</u>	<u>Budget</u>	<u>2023 Budget notes</u>
629-340-000	5,182	6,155	5,968	1,229	7,197	6,100	6,100	7,668	7,668	Based on prior year actual + 6.5%
632-340-000	3,914	6,596	1,656	565	2,221	2,850	2,850	4,600	4,600	Based on LY budget + incr lamps/ballasts
631-340-000					-			500	500	Fixture for Bi- Fold hangar
639-340-000	64,441	50,425	31,804	6,186	37,990	36,152	36,152	41,399	41,399	Based on GRU projections
648-340-000					-					
650-340-000					-					
651-340-000	0	862	2,660	-	2,660	1,250	1,250	1,500	1,500	Based on prior year budget + est \$250
652-340-000	16,553	27,260	5,712	1,930	7,642	7,950	7,950	8,485	8,485	Based on proj maint.
653-340-000	41	7,430		750	750	3,000	3,000	3,000	3,000	Based on PY budget
653-340-001					-					
654-340-000	0	180	159	175	334	1,500	1,500	2,000	2,000	Based on projected needs
659-340-000					-					
	<u>90,131</u>	<u>98,908</u>	<u>47,959</u>	<u>10,835</u>	<u>58,794</u>	<u>58,802</u>	<u>58,802</u>	<u>69,152</u>	<u>69,152</u>	

Budget Proposal
For the Fiscal Year October 1, 2021 - September 30, 2022

**DEPARTMENTAL EXPENSES
FUEL FARM**

	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2022</u>	<u>2022</u>	<u>2022</u>	<u>2022</u>	<u>2023</u>	
	<u>Actual</u>	<u>Actual</u>	<u>Period 1-10 Actual</u>	<u>Period 11-12 Est</u>	<u>Projected</u>	<u>Budget</u>	<u>Budget</u>	<u>Proposed</u>	<u>2023 Budget notes</u>
								<u>Budget</u>	
631-360-000	0	0	0		-				
632-360-000	2,818	2,468	2,461	174	2,635	2,530	2,530	4,480	Added a spill cont. drum & tools to LY budget
633-360-000					-				
634-360-000					-				
636-360-000					-				
639-360-000	3,005	2,713	2,716	669	3,385	2,988	2,988	3,547	Based on GRU projected increase
643-360-000	929	0	1,015	200	1,215	1,450	1,450	1,450	Based on LY budget
646-360-000					-				
647-360-000					-				
648-360-000		2,741	2,870	733	3,603	3,725	3,725	3,975	Annual oil/water separator pump out and generator maint.
650-360-000					-				
651-360-000	14,971	10,417	4,187	3,545	7,732	11,745	11,745	10,305	Based on proj. tank maintenance
652-360-000	93	110	43	1,447	1,490	3,200	3,200	5,000	Based on LY budget + paint bldg.
654-360-000	4,850	12,200	11,645	1,500	13,145	10,000	10,000	10,000	Projected monitoring of wells
655-360-000	4,201	4,188	3,500	704	4,204	4,381	4,381	4,381	Based on Gallagher (broker) est.
657-360-000	1,150	900	1,175	250	1,425	1,500	1,500	1,500	Based on prior year budget
658-360-000	2,353	278	3,048	-	3,048	350	350	12,350	Added disposal of waste jet fuel
659-360-000					-				
669-360-000					-				
	<u>34,370</u>	<u>36,015</u>	<u>32,660</u>	<u>9,222</u>	<u>41,882</u>	<u>41,869</u>	<u>41,869</u>	<u>56,988</u>	

Budget Proposal
For the Fiscal Year October 1, 2021 - September 30, 2022

**DEPARTMENTAL EXPENSES
Rental Car Quick Turn Facility**

	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2022</u>	<u>2022</u>	<u>2022</u>	<u>2023</u>	
	<u>Actual</u>	<u>Actual</u>	<u>Period 1-10, Actual</u>	<u>Period 11-12, Est</u>	<u>Projected</u>	<u>Budget</u>	<u>Proposed</u>	<u>Budget notes</u>
631-370-000	0	58	10,934	-	10,934	500	500	Based on est. projection
632-370-000	1,260	1,263	1,607	518	2,125	1,750	1,825	Based on proj needs
639-370-000	20,006	19,155	19,964	4,253	24,217	20,592	26,474	Based on GRU/WCA projected rates
648-370-000	20,663	20,663	18,352	3,004	21,356	22,715	23,715	Based on projected contracts
651-370-000	6,093	11,212	13,640	2,752	16,392	17,600	13,275	Based on planned maint.
652-370-000	10,686	11,008	10,025	2,208	12,233	9,962	11,074	Based on proj. labor hours/rates
655-370-000	6,047	7,082	6,188	1,233	7,421	9,115	8,714	Based on broker's proj. rates
658-370-000								
631-370-001								
632-370-001	3,708	4,094	2,522	810	3,332	5,350	4,600	Mainly soap supplies based on proj. activity
639-370-001	5,592	19,492	8,003	1,285	9,288	14,925	9,902	Based on GRU proj./est. activity
651-370-001	4,259	6,560	7,679	1,825	9,504	7,500	9,500	Based on LY actual
658-370-001	1,688	2,625	2,400	-	2,400	4,000	4,000	Based on prior year budget
640-370-002	175,337	193,957	274,512	64,292	338,804	200,800	312,800	Adjust based on est. usage of 85k gals. @ 3.68
	<u>255,339</u>	<u>297,169</u>	<u>375,826</u>	<u>82,180</u>	<u>458,006</u>	<u>314,809</u>	<u>426,379</u>	

INTEREST EXPENSE SUMMARY

Interest Summary

CURRENT		FY08	2018	2019	2020	2021	2021	2021	2021	2021	2022
			Actual	Actual	Actual	Actual	Period 1-10 Actual	Period 11-12 Est	Projected	Budget	Proposed Budget
659-200-000	659-340-000	Series 2006A - Eclipse	205,413	188,692	172,268	102,989	0	0	102,989	152,424	-
659-200-000	659-340-000	Series 2006B - Eclipse Tax Free Grant Anticipation Loan for Terminal (Pending. Based on 3 Million) and LOC	0	-	-	-	-	-	-	-	-
659-200-000	659-200-000	Tax - Free Note	-	-	-	-	-	-	-	-	-
Capitalized		Line of Credit									
659-200-000	659-200-000	Line of Credit									6,000
659-340-000		Line of Credit									
147-444-910		Line of Credit									
659-360-000	659-360-000	Wachovia Note - Fuel Farm									
659-380-000	659-380-000	Wachovia Note - Parking									
659-360-000	659-360-000	Series 2006C - Fuel Farm	0								
659-340-000	659-340-000	Series 2006C - Parking	0								
659-340-000	659-340-000	Series 2007 - T Hangar	32,362	15,468	0	102,989	0	0	102,989	161,424	6,000
			<u>237,775</u>	<u>204,160</u>	<u>172,268</u>	<u>102,989</u>	<u>0</u>	<u>0</u>	<u>102,989</u>	<u>161,424</u>	<u>6,000</u>
Principal	2006A	Principal 2021	345,979						LOC	2021	Interest
	2006C		-								
	T-Hangar		-						375,000		
	T-Hangar		-						0,0375		
			-						14,063		4,688
			<u>345,979</u>						172,500		
									0,0375		
									6,469		4,313
									Use	\$	9,000
											9,000

FROM OPERATING FUNDS

PRIORITY	ITEM	DESCRIPTION / JUSTIFICATION	AMOUNT
1	CV Drive Shafts for tractors	Replace standard drive shafts, reduce risk of snapping standard drive shaft sharper turns, prevent frequent brakdowns.	5,500
1	Fuel Trailer	To refuel equipment. Efficiency and protect equipment.	15,000
1	HVAC Recovery Machine	Recover Vehicle Refrigerant -EPA Requirement	5,000
1	Terminal Outside Seating	These are very heavy, expensive curbside benches. Finish has failed over 15 years.	5,000
1	Wheeled Fire Extinguisher	Needed to meet compliance standards.	5,000
2	Heat lance for crack seal machine	Allows you to crack fill in moist conditions.	4,500
2	Luggage Carts for terminal		5,100
2	Maintenance Vehicles	Replace 1995 Chevy 1500 and 2001 GMC Suburban	25,000
2	Paint FAA Airways Facility	Contract Required	11,000
2	Paint Fuel Farm		3,500
2	Prefab Office and Restroom for Equipment Maintenance	Airconditioned, mobile office trailer and restroom for basic needs of fleet mechanic.	27,500
3	Equipment Shed, upgrade to Maintenance Canopy, Site	120 X 60. Includes kit, engineered drawings, installation, permitting, site plan. Extend the life of	51,000
	ARFF Handheld Radio		6,600
3	Rotary Cutter for Skidsteer	Allows slope mowing, between the fence mowing	5,500
3	Security Barrier for Parking Lot	Secure west side entrance to parking lot for grass lot.	5,000
3	Trailer for electrical emergency repairs		4,000
3	Upgrade light fixtures T-Hangars K & L	Switch to LED lighting	9,000
3	Wide Area Vacuum	48" wide area vacuum. Increase custodial production.	4,500
Total potential capital purchase 100% from operating funds			197,700

FROM CFCS

ITEM	DESCRIPTION / JUSTIFICATION	AMOUNT
Gate operators Quick Turn Facility	To improve security	30,000
Total Potential Capital Outlay from CFC		30,000

TOTAL PROPOSED CAPITAL OUTLAY NOT RELATED TO CONSTRUCTION GRANTS 227,700

The cost of these items are taken from quotes and rounded up.

The Airport has been successful in obtaining grants to acquire much needed airfield and grounds maintenance equipment, and operational vehicles. The existing maintenance facility and protective canopy are insufficient to adequately protect and allow for maintenance of the equipment now in GACRAAs possession.

To be paid for from CFCS. CFCS are restricted funds and can only be used for expenditures related to items that benefit the rental car business.

FY23-24 GRANT MATCH

CAPITAL IMPROVEMENTS - GRANT FUNDED FY23-24

PROJ #	GRANT	PROJECT	EST PROJ TOT	BIL/AIG	BIL/ATP	AIP REGULAR	AIP SUPP	FDOT	PFC 4	LOCAL	FUNDING TOTAL
1	UPIN #13935	Preliminary Concept Design New GA Terminal	100,000	90,000						10,000	100,000
2	AIP 51	Rehabilitate Taxiway A - Construction Includes 1,250 in admin costs	10,794,633			9,710,670		533,735		550,228	10,794,633
	AIP SUPPLEMENTAL	Rehabilitate Taxiway A - Construction @ 100% no local match required.	6,060,287				6,060,287			0	6,060,287
		Rehabilitate GA Apron - Construct Ph 1 Includes 1,250 in admin costs	5,739,103			5,171,943		50,000		517,160	5,739,103
3	FDOT 445134-1	Multimodal Garage	10,144,444					5,500,000		5,500,000	11,000,000
	BIL/ATP	Multi-modal Walkways, Restrooms, Queuing lanes.	1,855,556		1,670,000					185,556	1,855,556
4	FDOT 442046-1	In-Line Baggage System SIS	14,675,512	7,374,000				2,216,000	2,216,000	0	11,806,000
		Terminal Phase 4A						1,434,756	1,434,756	0	2,869,512
	FDOT 438739-1	Terminal & Parking (Apply to Phase 4-Baggage - Airline Offices)	Combined Total Phase 4A & 4B								
5	FDOT 434921-1	GA Bulk Hangar (Ed and Nate)	450,000					325,579		124,421	450,000
6	UNASSIGNED	Central Energy Plant	1,450,070	1,377,500						72,500	
				7,464,000	1,670,000	14,882,613	6,060,287	10,060,070	3,650,756	6,959,865	50,675,091

The FY 23 grant match reflects the duration of the projects involved. Projects included in AIP 51 are multi year projects as is the in-line baggage system.

3,479,933