

**RESOLUTION 21-026
EFFECTIVE SEPTEMBER 30, 2021**

A RESOLUTION OF THE GAINESVILLE-ALACHUA COUNTY REGIONAL AIRPORT AUTHORITY, RELATING TO ITS ANNUAL BUDGET FOR THE FISCAL YEAR BEGINNING OCTOBER 1, 2021 AND ENDING SEPTEMBER 30, 2022; ADOPTING AN ANNUAL BUDGET.

WHEREAS, the Gainesville-Alachua County Regional Airport Authority has complied with all conditions precedent to its adoption of an annual budget;

NOW, THEREFORE, BE IT RESOLVED BY THE GAINESVILLE-ALACHUA COUNTY REGIONAL AIRPORT AUTHORITY, as follows:

1. The annual budget consisting of amounts for Operating and Capital Expenses as detailed in Attachment "A" (GACRAA 2021--2022 Budget) is hereby adopted.

ADOPTED this 30th day of September, 2021.



**GAINESVILLE-ALACHUA COUNTY
REGIONAL AIRPORT AUTHORITY**

Grace Horvath
Chair

ATTEST:

David Norton
Vice-Chair

**APPROVED AS TO FORM AND
LEGALITY:**

Matthew Foster
Attorney for the Authority



Gainesville-Alachua County
Regional Airport Authority

Resolution 21-026
Attachment A

FY2021-2022 Budget

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**Gainesville Regional Airport
Summary of Expense and Revenue**

	Budget 2021	Projected Ending 2021	Variance Over (Under)	Comments 2021 Proj. Actual vs. 2021 Budget (Highlights)	Proposed Budget 2022	Difference 2021 vs. 2022 Budget	Notes Index Budget Difference
Expenses: (Before Depreciation)							
200 Administration							
Payroll	597,626	596,921	(705)	In line	642,536	44,910	A
Payroll Related	181,700	179,389	(2,311)	In line	197,670	15,970	D
Department Expenses	610,683	550,602	(60,081)	Savings from profess. fees/travel/advertising	704,718	94,035	E
	1,390,009	1,326,912	(63,097)		1,544,924	154,915	
300 Operations							
Payroll	329,898	313,840	(16,058)	Savings due to staff decrease in hours	370,282	40,384	B
Payroll Related	98,396	87,846	(10,550)	Savings related to above	101,321	2,925	B&D
Department Expenses	1,181,862	1,131,743	(50,119)	Savings mostly due to outside contractors	1,202,411	20,549	H
	1,610,156	1,533,429	(76,727)	being under budget	1,674,014	63,858	
380 Parking Lot							
Payroll	46,662	47,597	935	OT a little higher than expected	54,386	7,724	G
Payroll Related	14,792	14,716	(76)	In line	16,459	1,667	G,D
Department Expenses	85,090	77,617	(7,473)	Savings mainly due to less supplies/maint.	103,380	18,290	C
	146,544	139,930	(6,614)		174,225	27,681	
400 Facilities and Maintenance							
Payroll	622,250	618,333	(3,917)	In line	810,354	188,104	B,F
Payroll Related	253,816	246,169	(7,647)	Savings related to above	350,452	96,636	D&F
Department Expenses	833,639	636,831	(196,808)	Savings due to less temp labor, less utility	823,896	(9,743)	I
	1,709,705	1,501,333	(208,372)	and outside contr. (tree removal)	1,984,702	274,997	
330 FAA Facilities Expense							
Payroll	-	0	0		-	0	
Payroll Related	-	0	0		-	0	
Department Expenses	3,600	924	(2,676)	Maintenance incurred as needed	3,600	0	
	3,600	924	(2,676)		3,600	0	
340 General Aviation							
Department Expenses	87,662	100,083	12,421	Over budget due to Silver hangar R&M	58,802	(28,860)	J
	87,662	100,083	12,421		58,802	(28,860)	
360 Fuel Farm							
Department Expenses	52,050	35,836	(16,214)	Equip. maint/environmental charges under	41,869	(10,181)	K
	52,050	35,836	(16,214)	budget	41,869	(10,181)	
370 Rental Car QTF							
Department Expenses	287,729	323,259	35,530	Fuel prices were higher than projected &	314,809	27,080	L
	287,729	323,259	35,530	water utilities were over budget	314,809	27,080	
659 Interest							
Total Department Expense	5,287,455	4,961,706	(325,749)		5,796,945	509,490	
Interest Expense	161,424	102,989	(58,435)	Did not use LOC/paid debt off	6,000	(155,424)	

TOTAL EXPENSES	5,448,879	5,064,695	(384,184)		5,802,945	(354,066)	
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Expense Assumptions and Comments FY21 vs. FY22 Budget :

Wages are increased by 5% COLA (per BLS as of July 2021)
Health insurance premiums increased by 10.4% (same for GACRAA portion)
Any merit increases are discretionary

Notes:

- A) Admin. payroll increase see COLA above + est. merit increases
- B) Mostly due to COLA adjust, Ops. hours increased (J.S.) & est. merit increase
- C) Increase of cc fees/tickets due to projected increase of activity
- D) FY 22 budget is updated for curr. participation in health ins. & rate increase. Vacant positions filled assumed to be single
- E) Increase mainly due to insurance/some travel. Adding expansion/rate increase to property values by \$16 million.
- F) F&M payroll is adding 2 custodians & 2 maint personnel offsetting reduction in temp labor
- G) Increase is mainly due to COLA + adding hours for the P/T employee
- H) Increase driven mainly by curb security & City Fire services
- I) Decreased due to temp labor by \$65k offset by increases Airfield maint. @ \$19k, Outside contractors by \$22k,var. M&S by \$14k
- J) Decreased due to less utilities/R&M from Silver hangar removal
- K) Decrease driven reduced monitoring of wells/environmental charges/equip maint.
- L) Increase mainly driven by higher fuel purchases/cost & utility increases

**Gainesville Regional Airport
Summary of Expense and Revenue**

	Budget 2021	Projected Ending 2021	Variance Over (Under)		Proposed Budget 2022	Difference 2021 vs. 2022 Budget
SUMMARY						
Total Revenues	5,335,202	5,706,427	371,225		6,720,140	1,384,938
Less: Total Expenses	5,448,879	5,064,695	(384,184)		5,802,945	(354,066)
Income/Loss Pre- Depreciation	<u>-113,677</u>	<u>641,732</u>	<u>755,409</u>		<u>917,195</u>	<u>1,030,872</u>
Capital Items						
Principal Payment Series A	345,979				-	
Principal Payment Series C	-				-	
Principal Payment Series 2007	-				-	
2007 Reserve (1)	-				-	
Subtotal	<u>345,979</u>	<u>-</u>			<u>-</u>	
Net	<u>(459,656)</u>	<u>641,732</u>		Net	<u>917,195</u>	
CARES Act monies	1,552,216	1,789,793			-	
ACRGP		2,293,744		Anticipated received FY22	3,500,000	
	<u>1,092,560</u>	<u>4,725,269</u>		Adjusted Net	<u>4,417,195</u>	

Note: Paid off 2006A Bond April 2021 - \$2,853,060 + SWAP payoff of \$393,180

					Difference Proj. 2021 vs. 2022 Budget
Total Payroll	1,596,436	1,576,691	(19,745)	1,877,558	300,867
Total Payroll Related	548,704	528,120	(20,584)	665,902	137,782
Total Department Expenses	3,142,315	2,856,895	(285,420)	3,253,485	396,590
Total Interest	161,424	102,989	(58,435)	6,000	(96,989)
Total Expense	5,448,879	5,064,695	(384,184)	5,802,945	738,250
	(1)	(1)		(1)	(1)

Note (1): See Expense analysis attachment

REVENUE ASSUMPTIONS FY 22

Two primary assumptions are reflected throughout the FY22 revenue budget. These are:

1. Airline travel will continue to grow to an amount representing 90% of what we experienced in 2019.
2. The CPI increase afforded in many of our leases will be approved by the Authority at the 5% level published by the U.S. Bureau of Labor Statistics in July 2021.

Proposed FY22 revenue is budgeted at \$6,720,140 which is \$1,384,938 above that budgeted in 2021 and \$492,063 over 2020 actual. The difference is as follows:

BUDGET COMPARISON 21 TO 22			
	FY21	FY22	(+/-)
Airline	1,418,090	1,717,386	299,296
General Aviation	975,156	1,218,239	243,083
Concession	2,542,574	3,429,058	886,484
Other/Non-Recurring	399,382	355,457	(43,925)
	5,335,202	6,720,140	1,384,938

It should be noted that GNV has received two ACRGP grants, Airport Corona Recovery Grant Program. The first, totaling \$2,293,744 was expended this fiscal year. The second totaling \$3,547,689 will be expended in FY 22. These funds can only be used to reimburse operational and internal capital expenditures and cannot be applied to capital improvement projects as the required local share.

AIRLINE RELATED REVENUE

Budgeted airline related revenue represents an increase of \$299k over the FY21 budget.

- Assumes no abatements will be granted for airline exclusive and non-exclusive rent in 2022, as were granted in 2020 and 2021.
- No CPI has been added to the square footage rate of \$48.20 and no increases have been made to airline rents, both exclusive and non-exclusive, or fuel storage fees. Additional square footage resulting from the terminal expansion has not been allocated in the FY22 budget.
- A CPI increase has been added to all landing fees both signatory and non-signatory.

GA RELATED REVENUE

Budgeted GA related revenue represents an increase of \$243k increase over the FY21 budget.

- A 5% CPI increase has been applied across the board to all aircraft storage rates beginning 12/01/21. Aircraft storage leases provide for an annual CPI increase.
- The same 5% increase has been added to all GA facility leases with language specifying annual CPI increases at 3% or CPI, whichever is greater.
- Chippewa/Consortia Airways revenue is budgeted for the entire fiscal year.

CONCESSION AND RELATED REVENUE

Our hardest hit area in FY20, FY 21 concession related revenue was budgeted at a decrease of \$1,372,888 from FY20. The FY22 budget sees \$855k, 63%, of that revenue coming back.

- Parking, which we estimate will end the FY21 year at \$1,230,000, has been budgeted at \$1,715,000. This is based on the Authority approving a \$1.00 increase in the maximum daily long-term and short-term rates and doing away with the weekly rate. Parking rates have not increased since FY 09.
- No fee reductions or abatements are offered to any concessionaires. Any assistance to concessionaires will come from ACRGP grants specific to that purpose and will depend on concessionaire’s eligibility based on grant criteria.
- The rental car companies are averaging over 1 million per month in gross receipts. In FY21 nothing was budgeted above MAG due to Corona, FY22 includes \$200k above MAG.

OTHER AND NON-RECURRING REVENUE

Other and non-recurring revenue is budgeted at \$355k, \$43k LESS than FY21.

- Interest income has dropped from \$15k to \$4.5k
- The Amazon Agreement expires April 30 and though it is likely the lease will be extended; any extension cannot be budgeted at this point. This represents a budget decrease of \$42k.

**PROPOSED AIRPORT SCHEDULE OF RATES AND CHARGES FY22
OCTOBER 1, 2021 THROUGH SEPTEMBER 30, 2022**

<u>Aircraft Storage</u>	5% CPI Increase Applied	FY22 RATES
Hangar, Port-A-Port and Sunshade		
T-Hangar - Row A		212.58
T-Hangar - Row D		210.03
T-Hangar - Row F		227.85
T-Hangar - Row I		417.72
T-Hangar - Row J		218.96
T-Hangar - Row K		388.31
T-Hangar - Row L		310.80
Sunshade		125.54
Port-A-Port Hangar - Small		140.15
Port-A-Port Hangar - Medium		180.53
Port-A-Port Hangar - Ground Lease		62.32
Damage Deposit - New Lease - All Units		200.00
Rent Deposit - New Lease - All Units		One Month Rent

Tie down (Transient and Based)	Daily	Weekly	Monthly
Single Engine Piston	5.25	21.00	37.80
Single Engine Turboprop	6.30	25.20	45.15
Multiengine Piston	6.30	25.20	45.15
Multiengine Turboprop	7.35	29.40	52.50
Small Jet	7.35	29.40	52.50
Medium Jet	10.50	42.00	74.55
Large Jet	15.75	63.00	112.35
Blimp	31.00	120.00	200.00

Unimproved Land Rate 0.26 PSFPY

Airline Passenger Terminal Rents - Signatory

<u>Signatory Airline - Fixed Rent</u>		
Covered Baggage Make-up Area per Sq. Ft. per year includes conveyor		48.20
Office Space - per Sq. Ft. per year		48.20
Ticket Counter - per Sq. Ft. per year		48.20
Valet Bag Claim per Sq. Ft. per year		48.20
Passenger Boarding Bridge - per month		630.00
<u>Signatory Airline - Variable Rent</u>		
Passenger Hold Room - per Sq. Ft. per year (80% enplanement based, 20% carrier based)		48.20
Baggage Claim Space and Offload Canopy- per Sq. Ft. per year		48.20
<u>Signatory - Passenger Boarding Bridge Variable Fee per Scheduled Departure</u>		
Aircraft Capacity < 100 passengers		6.00
Aircraft Capacity = 100-149 passengers		11.00
Aircraft Capacity ≥ 150 passengers		16.00

Rental Car Concession Fees

Counter and Office Rent - Per Square Foot Per Year (Years 2-5 of Concession Agreement Annual Increase)		45.00
Ready Return Lot 1 (84 spaces)	The Greater of CPI or 3%	15.00
CFC - per rental car day	Per Space	1.00
Concession Privilege Fee	The Greater of 10% of Gross Receipts or MAG	

Landing Fees

Signatory	Per 1,000 Pounds of Maximum Certified Landing Weight	1.65
Non-Signatory	Per 1,000 Pounds of Maximum Certified Landing Weight	2.07
CPI Added As Per Lease @ 5%		

Airline Passenger Terminal Rents - Non-Signatory & Charter

Passenger Boarding Bridge	Per Enplaned Passenger	1.00
	Aircraft Capacity < 100 passengers/seats	11.00
	Aircraft Capacity = 100-149 passengers/seats	16.00
	Aircraft Capacity ≥ 150 passengers/seats	21.00
Terminal Use Fee, per enplaned/deplaned aircraft		
	Aircraft Capacity < 150 passengers	350.00
	After 11:00 PM	450.00
	Aircraft Capacity ≥ 150 passengers	500.00
	After 11:00 PM	600.00
	Ramp Fee	
	Signatory (Non-Charter)	No Charge
	Non-Signatory (Or Charter)	Every 24 hours
	After 11:00 PM	Arrivals After 11 PM
		150.00
		200.00

Boardroom and Conference Room Rental

Boardroom Non-tenants per hour	35.00
Reception in the Boardroom Non-tenants per hour	100.00
Conference Room per hour	15.00
Tenants	No Charge

Automobile Parking (Airline Passenger Terminal)

Public Parking - Short Term	0-30 minutes	1.00
	31-60 minutes	2.00
	> 1 hour - 2 hours	3.00
	> 2 hours - 3 hours	5.00
	> 3 hrs - 4 hrs	7.00
	> 4 hrs - 5 hrs	9.00
	> 5 hrs - 6 hrs	11.00
	> 6 hours - 24 hours and Daily Rate per Day Thereafter (Daily Max)	13.00
Public Parking - Long Term	0-30 minutes	1.00
	>30-2 hours	2.00
	> 2 hours - 3 hours	4.00
	> 3 hrs - 4 hrs	6.00
	> 4 hrs - 5 hours	8.00
	> 5 hours - 24 hours and Daily Rate per Day Thereafter (Daily Max)	10.00
	Weekly Rate (7 days)	55.00
Parking - Other	Tenant Employee Parking - per Employee per Month	5.00
	Non-Based Airline Employee - per month	35.00
	Charter Parking Billed to a Single Entity per Vehicle per Day	5.50

Ground Support Equipment Use Fees

Fees are for local use,
additional fees may be
added for distance

Truck Airstairs	Per Use	125.00
Push Airstairs	Per Use	75.00
Baggage Cart	Per Cart per Use	15.00
Light Stands	Per Hour	25.00
Call Out Fee	After Hours-per Person	40.00

Banner Towing Fee

Per Plane Per Day	30.00
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Driving Pad Rental Fee

Reservation	Per Day	100.00
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Field Rental-Old Horseshow Grounds

Per Day	700.00
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Fuel Fees

Flowage	Signatory Airlines Paying Landing Fees	No Charge
	Retail Sales (FBO)	Per Gallon 0.10
Storage	Per Gallon Received into Fuel Farm	0.055

Identification/Security Badges

Initial Issuance of SIDA Badge (Plus Fingerprint Fee + Material Cost)	50.00
Renewal of SIDA Badge (Plus Fingerprint Fee If Required)	50.00
Renewal of SIDA Badge (Fingerprinting Not Required)	20.00
Initial Issuance of Non-SIDA Badge (Material Cost)	20.00
Deposit for ALL Airport Badges (refunded upon return)	50.00
Replacement of Damaged or Expired Badge	20.00
Replacement of Unaccounted, Lost, Stolen Badge	50.00
Second Replacement of Unaccounted, Lost, Stolen Badge if within 9 months from date of last issue	100.00
Departed Tenant/Employees Badge not Returned	150.00
Fingerprint Fee	57.00
Contractor Fine for badges not returned	each badge 300.00
Contractor Fine for hats not returned	each hat 500.00
Replace Lost Padlock	65.00
Replace Lost Keys	Cost of Key Plus Padlock and/or Core 100.00

Landing Fees

Per 1,000 Lbs Maximum Certified Gross Landing Weight

Signatory	Terminal Side	1.65
Non-Signatory	Terminal Side	2.07
Signatory	GA Side	1.65
Non-Signatory	GA Side	≥ 12,000 lbs 2.07

Office Machines

Passenger Terminal Administration Office

FAX	Local	1.00 plus .25 per page
FAX	Long Distance	1.00 plus 1.00 per page
Copy Machine	Per Page B&W	0.15
Copy Machine	Per Page Color	0.20

Public Information Request Fees

Hard Copy and/or Scan of Public Records - Letter or Legal Size	Black & White	
1 Sided - 10 pages per month per person		No Charge
1 Sided > 10 pages per month per person	per Page	0.15
2 Sided - 10 pages per month per person		No Charge
2 Sided > 10 pages per month per person	per Page	0.20
Certified Copy of a Public Record		1.00
Copies of Audio and Video Tapes		Cost of Duplication
Research	Research, collect, copy and/or supervise public record retrieval > 45 minutes	Hourly rate of personnel performing the task
Copies of Documents on Disk.		Cost of Compact Disk plus duplication time.
E-Mail Documents		Employee Time - Cost to Scan and Email.

Taxi, Hotel Shuttle and Limousine Operating Fees

Que/Hail Permit	Per Vehicle per Year	100.00
Pre-Arranged Pick-up	Per Year	50.00
Single Use	One Time Pickup Permit	10.00
TNC / TAXI	Per Pick Up 01/01/21 to 09/30/22	3.00

Display Advertising

Large Case	Annual	3,000.00
	Monthly	300.00
Small Case	Annual	2,040.00
	Monthly	170.00

Work Order Fee

Time and Materials plus 20%

Returned Check Fee

30.00

FY22 REVENUE WORKSHEET

	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Budget	2021 Mos 1-10	2021 Mos 11-12	2021 Est Ending	Variance (+/-)	2022 BUDGET	2022 ASSUMPTIONS
AIRLINE RELATED REVENUE														
411-300-000	324,621	331,600	371,262	367,773	528,233	527,993	450,994	495,443	414,692	87,999	502,691	7,248	564,902	Reference Carrier Rate sheet.
412-300-000	719,204	719,204	719,204	749,251	624,325	624,325	559,291	585,125	468,244	104,054	572,298	12,827	624,325	As above. 16,191 s.f.@ \$48.20 = \$780,406.20. 80% = \$624,325 20% is under "Fixed".
424-300-000	270,262	319,918	294,930	373,344	397,981	442,688	338,347	221,344	272,753	73,712	346,464	125,120	363,787	CPI of .5% added to 2021 Estimated ending.
457-360-001	92,099	79,263	74,496	69,562	85,230	124,768	100,556	68,736	74,428	14,886	89,314	5,692	100,500	Based on FY20 ending. FY20 is 81% of FY19.
417-300-000	10,695	14,670	7,695	10,515	13,982	11,105	17,962	11,784	17,718	0	17,718	5,934	17,000	Based on FY 21 Activity
443-300-003	6,600	9,200	9,200	11,300	12,250	5,200	3,350	0	1,000	500	1,500	1,500	1,000	Charter related. Cannot assume activity.
443-300-004	450	1,100	0	0	450	750	1,050	0	1,950	0	1,950	1,950	1,000	Cannot assume activity
463-300-000	42,830	49,280	48,909	50,028	50,559	52,587	44,447	35,658	30,659	6,300	36,959	1,301	44,872	variable use fee estimate = 18,412. Mo Maintenance fee = 26,460
Total Airline Related Revenue	1,423,930	1,465,755	1,476,787	1,581,745	1,662,451	1,789,415	1,515,997	1,418,090	1,281,444	287,450	1,568,895	135,919	1,717,386	FY22 Budget (+/-) over FY21 Budget
													144,953	FY 22 Budget (+/-) over FY19 Actual
														(72,030)

GA RELATED REVENUE

	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Budget	2021 Mos 1-10	2021 Mos 11-12	2021 Est Ending	Variance (+/-)	2022 BUDGET	2022 ASSUMPTIONS
416-300-000	101,934	89,771	91,626	96,124	113,670	124,767	100,556	83,190	82,633	14,156	96,789	13,599	96,000	Based on FY21 Ending.
457-360-002	68,878	63,806	72,760	74,244	83,263	83,467	66,024	68,244	64,190	13,000	77,190	8,946	75,000	90% of FY19
417-340-000	369	3,003	7,022	7,636	11,273	11,205	4,094	5,000	5,295	0	5,295	295	5,000	Based on FY21 Ending.
433-340-000	180,123	190,051	198,948	217,283	209,246	229,076	209,196	238,490	176,651	19,595	196,246	42,244	244,935	5% CPI added for 10 months at current occupancy.
434-340-000	7,401	5,443	4,233	3,002	2,933	2,996	3,290	3,082	2,387	478	2,865	217	2,989	5% CPI added for 10 months at current occupancy.
451-340-001	9,234	8,632	8,122	8,809	9,886	9,038	8,285	8,500	6,469	1,756	8,224	276	10,972	5% CPI added for 10 months at current occupancy.
451-340-000	6,919	7,497	7,551	6,863	6,988	7,408	7,700	7,834	6,517	1,306	7,823	11	8,161	5% CPI added for 10 months at current occupancy.
449-340-000	3,955	3,465	4,254	4,848	3,406	3,413	3,465	3,000	2,847	210	3,057	57	3,000	5% CPI added for 10 months at current occupancy.
448-340-000	7,220	5,260	770	585	1,585	1,020	5,745	2,500	4,995	0	4,995	2,495	5,000	Based on FY21. Charter Based
459-340-000	1,332	1,332	1,332	1,332	1,383	1,940	1,940	1,940	1,617	323	1,940	0	1,940	Lease Driven. FAA Storage - use of end unit.
418-340-000	217,829	222,413	222,824	226,741	226,437	241,379	240,230	240,230	200,192	40,038	240,230	0	252,241	5% CPI Applied Oct 1, 21 Next CPI Oct 1, 2024
418-340-003	1,069	558	774	126	1,098	558	198	0	180	0	0	180	0	Can't assume activity
418-340-004	4,503	2,972	3,482	1,957	1,686	2,741	722	0	0	0	0	0	0	Can't assume activity
435-340-004	41,468	42,564	42,557	42,922	44,022	45,058	45,511	45,800	38,520	7,280	45,800	0	48,090	Annual JUN 1 CPI applied at 5%.
435-340-007	28,647	29,024	29,189	29,613	29,832	30,440	31,068	31,462	26,207	5,255	31,462	0	32,662	Annual DEC 1 CPI applied at 5%
435-340-003	18,744	17,182	9,372	19,917	20,129	20,469	20,929	20,130	17,719	2,411	20,130	0	22,063	Annual FEB 1 CPI applied at 5%
420-340-001	63,771	64,168	64,658	65,912	67,430	66,303	65,053	65,053	54,211	10,842	65,053	0	65,053	Lease renewed April 2019. CPI every 5 years on April 16. Next CPI 2024
415-300-000	22,428	22,586	23,059	22,376	25,548	25,661	25,973	26,546	22,334	4,212	26,546	0	37,126	Collier = \$9,117.12, Kenn = \$6,658.44, UAA = \$11,024.76 Gulf Atlantic = \$11,325.60
435-340-002	14,148	14,148	14,148	14,148	14,148	14,148	14,148	22,405	19,358	3,047	22,405	0	22,405	New contract. 3 year term at this rate effective 10/1/20. Next rate change 10/1/24
435-340-006	340,000	340,000	8,389	45,233	73,496	117,851	116,414	101,750	156,483	121,448	277,931	54,733	285,602	Lease driven. Annual CPI May 1, beginning 2024.
443-300-005	210	30	0	0	90	60	0	0	30	0	30	30	0	Can't assume activity
443-300-006	0	0	0	0	0	0	0	0	0	0	0	0	0	Can't assume activity
Total GA Related Revenue	1,140,184	1,133,903	815,072	889,669	947,550	1,038,998	970,539	975,156	888,834	245,356	1,134,010	37,587	1,218,239	FY22 Budget (+/-) over FY21 Budget
													84,229	FY 22 Budget (+/-) FY 19 Actual
														179,241

CPI CALCULATED @ 5% SEE <https://www.bls.gov/cpi/home.htm>

		2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Budget	2021 Mos 1-10	2021 Mos 11-12	2021 Est Ending	Variance (+/-)	2022 BUDGET	NOTES AND ASSUMPTIONS
CONCESSION RELATED REVENUE															
410-300-000	Advertising Sales	19,871	21,306	33,096	32,172	39,712	46,143	37,619	37,000	21,752	4,000	25,752	15,248	28,000	Departure Media MAG. Contract expires June 30, 2022. Visit GNV, Holiday Inn.
462-300-000	Food Concession Rent	41,237	45,210	43,424	43,669	48,966	60,808	39,701	25,000	29,897	10,000	39,897	197	39,000	Budgeted based on 2021 estimated ending.
422-300-000	Ground Transport Tax/TNC	10,780	8,650	8,835	21,717	31,493	40,389	30,524	64,183	31,088	6,217	37,305	26,878	45,000	Based on FY21 ten month average. Activity greatly increased May to July.
427-300-000	Rental Car Exclusive Rent (Counter & Ready Return)	81,791	87,675	89,852	91,904	94,207	95,773	82,188	98,595	67,768	11,025	78,793	30,827	86,907	Lease driven. CPI applied as per lease. 5% CPI used.
428-300-000	Rental Car (MAG)	611,619	746,354	748,247	768,453	783,792	794,292	681,866	859,159	744,604	744,604	744,604	114,555	924,874	Lease Driven.
432-300-000	Rental Car Above MAG	208,870	142,335	172,209	201,132	248,669	273,338	126,539	0	123,979	50,000	173,979	123,979	200,000	Monthly totals currently exceeding 1 million per month.
436-300-000	Rental Car Overflow Parking	2,580	2,470	1,932	3,430	750	2,200	735	0	0	0	0	0	0	No activity forecasted for FY 22
443-300-000	ATM Concessions	2,400	2,400	2,400	2,400	2,400	2,200	2,200	578	1,800	400	2,200	1,222	578	Contract renewed at lower rate so we could have an ATM.
414-380-000	Parking Revenue	1,636,677	1,782,775	1,805,573	1,805,192	1,964,529	2,149,977	1,355,267	1,100,000	967,775	262,225	1,230,000	130,000	1,715,000	FY22 est of 1,715,000 is based on adding \$1. to the daily max and doing away with the weekly rate.
464-300-000	Cell Phone Tower Rent	16,560	16,560	16,560	18,630	19,044	19,044	19,044	19,044	15,870	3,174	19,044	0	19,044	Set by contract.
436-300-002	Rental Car QTF Land Rent	46,815	46,500	46,674	47,374	48,115	49,048	51,451	53,005	44,171	8,834	53,005	0	55,655	5% CPI increase added for FY22
436-300-003	Rental Car QTF Fuel. Balance against expense.	323,404	254,534	200,788	256,294	267,339	266,872	204,777	184,800	190,847	40,000	230,847	46,047	220,000	Actual revenue from fuel is a "wash" with expense. EXCEPT for the overhead charge of 0.24 per gal. Actual FY22 rev to GACRAA is est to be \$19,200 based on 80,000 gal sold at an avg cost of \$2.75 per gal.
436-300-004	Rental Car QTF Wash	15,181	18,068	20,321	21,326	21,675	22,122	20,382	20,000	11,926	3,000	14,926	5,074	15,000	3,500 washes per month = 30,000 washes. @ .50 = \$15,000
436-300-005	Rental Car QTF Maint/O&M.	73,557	68,445	74,831	87,396	91,931	95,456	77,868	81,210	73,128	10,000	83,128	1,918	80,000	O&M rev is a "wash" with expense. Actual revenue to GACRAA is 20% of material & labor cost, \$16,242. Paid from CFC
Total Concession Related Rev		3,091,344	3,243,282	3,264,741	3,401,089	3,662,623	3,915,463	2,730,160	2,542,574	2,324,606	408,875	2,733,481	174,685	3,429,058	FY22 Budget (+/-) over FY21 Budget 886,484 FY 22 Budget (+/-) FY 19 Actual (486,404)

OTHER & NON-RECURRING REVENUES

413-300-001	Airport Security Reimbursement. TSA Grant	102,200	102,200	50,400	102,100	96,000	75,285	76,505	80,000	49,020	30,980	80,000	0	90,000	Per Matt
411-302-000	TSA Office Rent	47,020	48,549	43,549	40,245	41,097	41,716	42,606	43,235	36,029	7,206	43,235	0	43,235	Renewed 4/1/20. FY21 = current fee of \$3,602.92 for 12 mos.
411-302-001	TSA Checkpoint Fees	5,772	13,664	21,633	21,865	22,157	22,336	13,211	4,086	3,405	681	4,086	0	4,086	TSA will no longer pay custodial only electric. Avg = 340. per mo.
411-301-000	ARINC	599	599	599	675	1,321	1,997	1,997	2,127	1,664	463	463	0	1,997	ARINC Contract based.
423-300-000	Non-Aeronautical Rent SKEET	16,753	16,544	13,469	14,510	13,386	9,479	9,699	8,692	8,201	491	491	0	10,238	Annual CPI applied Jan 1 @5%
421-300-000	Access Badge Fees.	12,710	9,355	8,485	9,340	8,685	6,891	8,941	2,750	8,805	0	8,805	6,055	2,500	Non-Rev Item. Rev recorded to balance w/expense.
430-330-000	FAA Airways Facility Rent	32,742	32,742	32,742	35,288	38,878	40,006	41,134	42,168	35,140	7,028	42,168	0	43,296	Contract based.
431-330-000	FAA AFSS Rent	11,700	11,700	42,971	14,258	11,700	1,950	0	0	0	0	0	0	0	Leased to Chippewa rent included in Silver Revenue
437-300-000	Other Income	25,569	21,349	16,578	10,935	10,528	6,066	651,317	0	6,058	0	0	6,058	0	FY 20 = Curtis @ 325K, Hogget @ 4,900 and FEMA @ 26,137. Primarily used for Repair Reimbursements.
438-300-000	Interest Income	379	184	215	760	30,407	65,940	70,584	15,000	7,814	0	0	7,186	4,500	per Matt
439-300-000	Industrial Park Land Sales	4,168	3,621	0	0	0	0	0	0	0	0	0	0	0	FY20 = FedEx. Can't assume activity.
440-300-000	Solar FIT Revenue	113,992	108,825	116,715	120,789	102,360	86,446	93,423	90,000	76,045	14,748	90,793	793	90,000	In large part determined by weather.
442-300-000	Sales of Surplus Equipment	7,308	0	0	0	7,879	0	1,965	3,000	0	0	0	3,000	0	
446-300-000	Driving Pad - Amazon, Inc	380,912	369,333	347,358	370,767	384,397	358,112	1,011,380	399,382	323,174	61,597	108,324	0	355,457	Oct to Apr @ \$9,372.13 per mo. Renewal not assumed.
Total Other & Non-Recurring Rev		380,912	369,333	347,358	370,767	384,397	358,112	1,011,380	399,382	323,174	61,597	270,041	2,721	355,457	FY22 Budget (+/-) over FY21 Budget -43,925 FY 22 Budget (+/-) FY 19 Actual 358,112
Difference Between FY21 Estimated Ending and FY22 Budget		85,416													
Difference Between FY21 Estimated Ending and FY22 Budget		350,912													
TOTAL OPERATING REVENUE		6,036,370	6,212,273	5,903,957	6,243,270	6,657,021	7,101,987	6,228,077	5,335,202	4,818,058	1,003,278	5,706,427	350,912	6,720,140	FY22 Budget (+/-) over FY21 Budget 1,384,938

EXPENSE ANALYSIS FY22 BUDGET COMPARED TO BUDGET FY21

FY22 proposed total budget expense of \$5,802,945 compared to FY21 budget expense of \$5,448,879 has a \$354k increase or up by 6.5%, based on the following:

Total payroll FY22 is budgeted at \$1,877,558 compared to a budget FY21 at \$1,596,436 or \$281k increase. The increase comes from three main areas as follows: new positions (2 maintenance & 2 custodians) \$104k, COLA at \$87K and FY22 merit increases at \$31.8k. All merit increases are discretionary. Other factors include: FY21 merit increases over budget by \$29k, maintenance mechanic replacement/overlap at \$13.2K and the impact of increasing/adjusting P/T hours in Operations, F&M and the Parking lot totaling \$16K.

Total Payroll related (fringes) FY22 is budgeted at \$665.9k compared to budget FY21 at \$548.7k or a \$117.2k increase. This increase breaks down as follows: the fringes (FICA & Retirement) would increase by \$49.6k per added payroll above, health/life insurance rate increase of 10.4% on existing staff is \$28.6k and health/life insurance for added staff is anticipated to be about \$39k.

Total Department expenses FY22 is budgeted at \$3,253,485 compared to a budget FY21 of \$3,142,315 or a \$111.2k increase (3.5%). This increase breaks down by department as follows:

Administration department expense FY22 is budgeted at \$705k compared to FY21 budget at \$611k or a \$94k increase. This increase primarily comes from Insurance expense by \$87k and Travel by \$10k. This was offset by a decrease of \$5k for Special events expenses. A large part of the insurance expense is due the property value increase of \$16 million for the expansion.

Operations department expense FY22 is budgeted at \$1,202,411 compared to FY21 budgeted at \$1,181,862 or a \$20.5k increase. This increase is essentially from contractual services for Curb Security by \$11k and City Fire services projected by \$6k. There was also a budgeted increase in Vehicle maintenance (ARFF) by \$2k and Travel/Training by \$1.5k.

Parking lot department expense FY22 is budgeted at \$103.4k compared to FY21 budget at \$85.1k, with a \$18.3k increase. This increase would mainly be due to the credit card fees by \$18.8k based on the projected increased of parking revenue.

Facilities and Maintenance department expense FY22 is budgeted at \$824k compared to FY21 budget at \$834k or a \$10k decrease. This decrease is from temp labor by nearly \$65k (see increase in payroll above). This was offset by the following increases: Contractual services by \$22k, Airfield Maintenance by \$29k and Materials/supplies by \$4k.

FAA department expense FY22 and FY21 are the same at \$3.6k, thus \$0 difference.

General Aviation department expense FY22 is budgeted at \$58.8k compared to FY21 budget of \$87.7k or about a \$29k decrease. Utilities is budgeted to be \$28k lower than last year's budget, as well as maintenance by \$1k. This is due to Chippawae taking occupancy of the Silver hangar.

Fuel Farm department expense FY22 is budgeted at \$42k compared to FY21 budget at \$52k or \$10k less. The decrease breaks down as follows: the monitoring of wells/environmental charges by \$7k and equipment maintenance/other by \$3k.

Rental Car QTF facility department expense FY22 is budgeted at \$314k compared to FY21 budget at \$287k or a \$27k increase. The increase breaks down as follows: fuel purchases by \$16k, Utilities by \$6k and maintenance by \$5k.

Interest expense FY22 is budgeted at \$6k compared to FY21 budget of \$161k or a \$155k decrease. The decrease is mainly due to paying off the 2006A loan in April 2021. The \$6k of interest is for the LOC (line of credit) in the event we had to utilize such for temporary funding.

EXPENSE ANALYSIS FY21 BUDGET COMPARED TO PROJECTED ACTUAL FY21

FY21 total budget expense is \$5,448,879 compared to a projected FY21 total expense of \$5,064,695 or a savings of about \$384k, based on the following:

Total payroll FY21 is budgeted at \$1,596,436 compared to a projected \$1,576,691 or \$19.8k under budget. This was mainly due to Operations personnel having less hours than anticipated and turnover within the F&M department leaving some gaps in staff.

Total payroll related (fringes) FY21 is budgeted at \$548.7k compared to a projected \$528.1k or a \$20.6k savings. The lower payroll would directly decrease fringes (FICA & Pension) by \$3.5k. The balance is primarily savings from health and life insurance budgeted for unfilled positions/new staff that did not participate in the health plan, as well as any changes in coverage.

Total department expenses were budgeted at \$3,142,315 FY21 compared to a projected \$2,856,895 or about \$285.4k under budget. This difference breaks down by department as follows:

Administration department expense FY21 is budgeted at \$611k compared to a projected \$551k or \$60.1k under budget. This difference mainly comes from the following areas anticipated to be under budget: professional fees by \$14.6k, advertising by \$9.4k, travel/training by \$17.8k and special events by \$7.7k. The remaining \$10.6k of savings is spread amongst various administration expense accounts.

EXPENSE ANALYSIS FY21 BUDGET COMPARED TO PROJECTED ACTUAL FY21 (continued)

Operations department expense FY21 is budgeted at \$1,181,862 and projected at \$1,131,743 or \$50.1k under budget. This is mainly due to the following areas expected to be under budget: curb security by \$21.2k, travel/training by \$5.8k and City police and fire services by \$22k. The remaining \$1.1k was spread amongst various operations expense accounts.

Parking lot department expense FY21 is budgeted at \$85k and projected at \$77.6k or \$7.4k under budget. This is primarily due to equipment & other maintenance being under budget by \$5.8k. The remaining savings of \$1.6k comes from supplies.

Facilities and Maintenance department expense FY21 is budgeted at \$833.6k and projected at \$636.8k or \$196.8k under budget. The difference largely comes from temp labor and utilities being under budget by \$46.6k and \$104.2k, respectively; as well as outside contractors by \$17.9k. Airfield maintenance is also expected to be under budget by \$10.6k, while the remaining \$17.5k is spread amongst various F&M expense accounts. Utilities were under budget because the expansion took longer than expected to complete and this expense was calculated to be more than the actual cost. Temp labor is low because it has been difficult to obtain support help and why FY22 budget anticipates hiring more airport staff.

FAA department expense FY21 is budgeted at \$3,600 and projected at about \$900 or \$2.7k under budget. Maintenance is incurred at these locations as needed.

General Aviation expense FY21 is budgeted at \$87.6k and projected at \$100k or \$12.4k over budget. This was mainly due to R&M being over budget by \$23.6k at the Silver hangar to facilitate the occupancy by Chippawae, which resulted in an offsetting decrease in utility expense by \$11.2k.

Fuel Farm expense FY21 is budgeted at \$52k and projected at \$35.8k or \$16.2k under budget. Equipment, building and grounds maintenance combined are anticipated to be \$12.4k under budget. The remaining \$3.8k is spread amongst several fuel farm expense accounts.

Rental Car (QTF) facility department expense FY21 is budgeted at \$287.7k and projected at \$323.2k or \$35.5k over budget. This is mainly due to fuel expense being over budget by \$36.3k, partially from prices being higher than expected. The difference of \$.8k is the net decrease of various QTF expenses. It should be noted that all costs here are either paid with CFC's or directly billed to the rental car companies.

Interest expense FY21 is budgeted at \$161.4k and projected at \$103k or \$58.4k under budget. There was a savings of \$49.4k due to the early payoff of 2006A Bond & the \$9k balance was from unused LOC.

Budget Proposal
For the Fiscal Year October 1, 2021 - September 30, 2022

**DEPARTMENTAL EXPENSES
ADMINISTRATION**

	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2021</u>	<u>2021</u>	<u>2021</u>	<u>2021</u>	<u>2021</u>	<u>2021</u>	<u>2022</u>	
	<u>Actual</u>	<u>Actual</u>	<u>Period 1-10 Actual</u>	<u>Period 11-12 Est</u>	<u>Projected</u>	<u>Budget</u>	<u>Budget</u>	<u>Budget</u>	<u>Budget</u>	<u>Budget</u>	<u>2022 Budget notes</u>
622-200-000	-	11	0	500	500	500	500	500	500	1,000	Allowance for any staff change
625-200-000	15,790	7,175	5,949	2,512	8,461	8,461	8,461	8,461	8,461	9,156	Based on proj. needs
628-200-000	365	12,348	0								
630-200-000	706	2,928	2,959	724	3,683	3,683	3,683	3,683	3,683	4,100	Increase due to Pos. Pay fees proj.
631-200-000	2,707	4,364	2,661	-	2,661	2,661	2,661	2,661	2,661	3,000	Based on last year budget
632-200-000	490	384	306	86	392	392	392	392	392	475	Based on last year budget/actual
633-200-000	5,665	4,553	4,116	1,349	5,465	5,465	5,465	5,465	5,465	5,565	Based on last year budget/actual
634-200-000	143	-	0	-	-	-	-	-	-	150	Based on last year budget
636-200-000	11,882	11,895	9,789	1,930	11,719	11,719	11,719	11,719	11,719	11,076	Projected based on curr. usage & rates
637-200-000	2,380	2,071	1,057	718	1,775	1,775	1,775	1,775	1,775	2,250	Estimate based on prior year's
638-200-000	125,257	110,255	40,072	71,246	111,318	111,318	111,318	111,318	111,318	120,930	Based on last year budget
638-200-003	6,279	6,222	6,071	1,817	7,888	7,888	7,888	7,888	7,888	2,795	Based on planned events
638-200-002	5,597	2,366	46	-	46	46	46	46	46	7,500	Based on planned fly-in event
638-200-004	5,964	3,250	2,736	450	3,186	3,186	3,186	3,186	3,186	3,220	Based on last year actual
642-200-000	38	-	0	-	-	-	-	-	-	150	Based on projected local usage
643-200-000	12,548	5,920	2,330	4,377	6,707	6,707	6,707	6,707	6,707	34,745	Based on projected travel planned
644-200-000	11,218	9,957	5,398	4,615	10,013	10,013	10,013	10,013	10,013	14,795	Based on planned activity
646-200-000	7,607	7,967	5,787	2,193	7,980	7,980	7,980	7,980	7,980	9,404	Based on current rates
647-200-000	104,540	81,222	61,657	13,500	75,157	75,157	75,157	75,157	75,157	89,340	Based on projected needs/increased market consulting fees
648-200-000	7,105	7,105	5,920	1,185	7,105	7,105	7,105	7,105	7,105	6,949	Based on new contract
650-200-000	1,640	837	602	520	1,122	1,122	1,122	1,122	1,122	1,500	Misc. equip. repair/color copies used
651-200-000	189,873	203,464	196,923	43,605	240,528	240,528	240,528	240,528	240,528	325,638	Based on Ins.broker proj. for rate increases and property value increase of \$16 million due to expansion
659-200-001	-	-	-	-	-	-	-	-	-	-	
659-200-002	-	-	0	-	-	-	-	-	-	5,000	Estimate required by accountants
660-200-000	40,249	37,363	40,296	4,600	44,896	44,896	44,896	44,896	44,896	45,980	Based on prior years & current anticipated
669-200-000	-	520	0	-	-	-	-	-	-	-	
674-200-000	558,043	522,177	394,675	155,927	550,602	550,602	550,602	550,602	550,602	704,718	

Budget Proposal
For the Fiscal Year October 1, 2021- September 30, 2022

**DEPARTMENTAL EXPENSES
OPERATIONS**

	<u>2019</u> Actual	<u>2020</u> Actual	<u>2021</u> Period 1-10 Actual	<u>2021</u> Period 11-12 Est	<u>2021</u> Projected	<u>2021</u> Budget	<u>2022</u> Proposed Budget	2022 Budget notes
626-300-000 Security/Access Control System	36,384	30,310	30,171	4,249	34,420	33,100	32,800	Based on LY actual & less fingerprinting and id cards due to expansion completion
631-300-000 One Time Expenditures					-			
632-300-000 Materials and Supplies-Opns.	5,537	6,052	3,993	804	4,797	6,000	6,000	Based on PY budget
632-310-000 Materials and Supplies-K9	2,645	2,641	2,280	1,026	3,306	3,500	3,500	Based on recommendation for (K9) per year
632-300-001 Materials and Supplies-ARFF	9,105	1,436	1,143	229	1,372	3,650	3,150	Based on PY budget & less fire agent expense
632-300-330 Materials and Supplies Grounds					-			
633-300-000 Office Supplies					-			
634-300-000 Printing & Binding					-			
635-300-000 Uniforms Expense	1,312	1,224	696	500	1,196	1,500	1,500	Based on projected needs for staff
636-300-000 Telephone Expense	4,827	4,909	3,958	1,442	5,400	5,205	5,569	Based on current usage, increase in satellite phone expense
637-300-000 Postage					-			
638-300-000 Advertising Expense					-			
639-300-000 Utilities Expense Ops	22,648	20,741	15,898	3,868	19,766	20,628	20,880	Based on GRU proj rates
640-300-000 Vehicle Fuel and Oil					-			
643-300-000 Travel/Training	11,256	8,860	7,989	1,684	9,673	15,500	17,000	Based on planned training
644-300-000 Dues and Subscriptions	375	425	275	150	425	375	375	Based on prior yr. budget
646-300-000 Misc. Expense					-			
647-300-000 Professional Services					-			
648-300-000 Other Contractual Service	115,414	99,246	90,431	20,571	111,002	132,240	143,350	Based on contract
648-300-002 Airport Police Services	326,549	387,459	306,429	33,313	339,742	350,028	350,784	Based on projection from the City
648-300-003 Airport Fire Services	539,897	553,956	463,410	92,682	556,092	567,816	574,167	Based on projection from the City
649-300-000 Vehicle Maintenance	26,239	34,515	25,042	3,263	28,305	26,500	28,500	Based on prior year actual
650-300-000 Equipment Rental Ops					-			
651-300-000 Equipment Maintenance	1,045	108	1,250	-	1,250	500	500	Based on prior year budget
652-300-000 Building Maint Ops	4,640	5,199	7,126	370	7,496	6,695	4,711	Based on proj requirements for building decrease due to roll up door repair 2021
653-300-000 Airfield Maintenance					-			
654-300-000 Grounds Maintenance					-			
657-300-000 Licenses and Permits	120	-	0	-	-	325	325	Based on PY budget
658-300-000 Hazardous Waste Disposal		1,589		0	-	100	100	Allowance for disposal of oil dry
669-300-000 Computer Systems Expense	7,200	8,018	6,301	1,200	7,501	8,200	9,200	Part 139 software + est. maint. + lap top
	<u>1,115,193</u>	<u>1,166,688</u>	<u>966,392</u>	<u>165,351</u>	<u>1,131,743</u>	<u>1,181,862</u>	<u>1,202,411</u>	

Budget Proposal
For the Fiscal Year October 1, 2021 - September 30, 2022

**DEPARTMENTAL EXPENSES
FACILITIES AND MAINTENANCE**

	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2021</u>	<u>2021</u>	<u>2021</u>	<u>2021</u>	<u>2021</u>	<u>2022</u>	
	<u>Actual</u>	<u>Actual</u>	<u>Period 1-10 Actual</u>	<u>Period 11-12 Est</u>	<u>Projected</u>	<u>Budget</u>	<u>Budget</u>	<u>Budget</u>	<u>Proposed</u>	<u>Budget notes</u>
625-400-000	97,618	72,950	34,204	6,515	40,719	87,298	87,298	22,786	22,786	Based on 2 maint./1 custodian S/T
631-400-000	8,697	8,369	9,079	1,090	10,169	7,260	7,260	8,260	8,260	Mostly hand tools/equip/accessories
631-400-310					-					
632-400-000	16,274	15,839	20,689	3,847	24,536	17,670	17,670	22,000	22,000	Based on LY actual
632-400-310	22,722	18,895	13,364	2,638	16,002	20,300	20,300	20,300	20,300	Based on LY budget
632-400-320	12,594	11,753	4,883	1,119	6,002	13,650	13,650	13,650	13,650	Based on LY budget
632-400-330										
633-400-000										
633-400-310										
634-400-000										
635-400-000	1,950	1,044	1,615	323	1,938	1,938	1,938	2,326	2,326	Based on LY year budget + 4
636-400-000	2,953	2,911	2,259	475	2,734	3,060	3,060	3,600	3,600	Based on proj F&M staffing increase of 2 more phones
637-400-000										
639-400-000	385,531	379,491	270,892	65,505	336,397	440,627	440,627	438,956	438,956	Est. per GRU /increase - expansion
640-400-000	30,515	32,180	22,003	6,168	28,171	30,875	30,875	30,875	30,875	Proj. based on PY actual/budget
642-400-000										
643-400-000	645	1,720	116	-	116	2,800	2,800	2,800	2,800	Based on Facilities mgr. proj
644-400-000										
646-400-000	1,641	1,868	1,815	481	2,296	1,600	1,600	2,000	2,000	Maintain safety supplies
648-400-000	58,216	66,155	55,772	13,987	69,759	87,684	87,684	109,608	109,608	Based on contracts
649-400-000	7,830	7,385	4,512	1,991	6,503	7,500	7,500	7,500	7,500	Based on prior years budget
650-400-000										
651-400-000	22,009	21,701	19,570	2,953	22,523	23,950	23,950	27,450	27,450	Based on proj needs
651-400-001	6,662	17,006	8,019	1,637	9,656	15,000	15,000	20,000	20,000	Based on proj needs
652-400-000	21,957	18,650	18,489	3,912	22,401	22,010	22,010	22,010	22,010	Based on LY budget
652-400-310										
653-400-000	71,030	79,478	27,286	6,608	33,894	44,467	44,467	63,225	63,225	Based on LY budget + surveys
652-400-310										
654-400-000	4,453	730	0	260	260	3,750	3,750	4,350	4,350	Based on projected needs
652-400-330										
657-400-000	967	929	1,643	50	1,693	1,450	1,450	1,650	1,650	Based on prior year actual
658-400-000	696	1,792	1,062	-	1,062	750	750	550	550	Based on anticipated needs
	<u>774,960</u>	<u>760,846</u>	<u>517,272</u>	<u>119,559</u>	<u>636,831</u>	<u>833,639</u>	<u>833,639</u>	<u>823,896</u>	<u>823,896</u>	

Budget Proposal
For the Fiscal Year October 1, 2021 -September 30, 2022

**DEPARTMENTAL EXPENSES
PARKING**

	<u>2019</u> <u>Actual</u>	<u>2020</u> <u>Actual</u>	<u>2021</u> <u>Period 1-10 Actual</u>	<u>2021</u> <u>Period 11-12 Est</u>	<u>2021</u> <u>Projected</u>	<u>2021</u> <u>Budget</u>	<u>2022</u> <u>Proposed</u> <u>Budget</u>	<u>2022</u> <u>Budget notes</u>
625-380-000	0	0	0	-	-	-	-	
629-380-000	72,420	51,447	30,030	12,524	42,554	42,900	61,740	Based on \$1.715 million parking @ .036
631-380-000								
632-380-000	891	469	289	40	329	850	850	Based on prior year budget
633-380-000								
634-380-000	3,494	3,387	2,388	675	3,063	3,300	4,239	Based on the \$1.715 million in parking revenues
635-380-000	88	48	187	38	225	225	225	Based on prior year
636-380-000	3,147	3,778	3,097	282	3,379	3,480	1,704	Based on current rates
638-380-000								
646-380-000	979	1,239	108	35	143	1,080	850	Based on anticipated expense
650-380-000								
651-380-000	28,245	24,583	22,714	4,367	27,081	29,905	30,622	Based on Hub contract + est. expense
652-380-000	1,079	428	0	112	112	850	650	Projected R&M to booth
654-380-000	8,333	3,093	178	553	731	2,500	2,500	Add sidewalk to booth area/ islands
657-380-000								
	<u>118,676</u>	<u>88,472</u>	<u>58,991</u>	<u>18,626</u>	<u>77,617</u>	<u>85,090</u>	<u>103,380</u>	

Budget Proposal
For the Fiscal Year October 1, 2021 - September 30, 2022

**DEPARTMENTAL EXPENSES
FAA FACILITIES**

	<u>2019</u> Actual	<u>2020</u> Actual	<u>2021</u> Period 1-10 Actual	<u>2021</u> Period 11-12 Est	<u>2021</u> Projected	<u>2021</u> Budget	<u>2022</u> Proposed Budget	2022 Budget notes
632-330-000 Materials and Supplies	41	0	84	-	84	550	550	Based on prior yr budget/proj. needs
648-330-000 Other Contractual Services								
650-330-000 Equipment Rental								
651-330-000 Equipment Maintenance	658	387	482	358	840	3,050	3,050	Based on prior yr budget/proj. needs
652-330-000 Building Maintenance								
654-330-000 Grounds Maintenance								
656-200-000 AFSS Rent to City								
	<u>699</u>	<u>387</u>	<u>566</u>	<u>358</u>	<u>924</u>	<u>3,600</u>	<u>3,600</u>	

Budget Proposal
For The Fiscal Year October 1, 2021 - September 30, 2022

**DEPARTMENTAL EXPENSES
GENERAL AVIATION**

	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2021</u>	<u>2021</u>	<u>2021</u>	<u>2021</u>	<u>2022</u>	
	<u>Actual</u>	<u>Actual</u>	<u>Period 1-10 Actual</u>	<u>Period 11-12 Est</u>	<u>Projected</u>	<u>Budget</u>	<u>Budget</u>	<u>Proposed</u>	<u>Budget</u>
									2022 Budget notes
629-340-000	5,212	5,182	4,960	1,140	6,100	5,250	5,250	6,100	Based on prior year actual
632-340-000	2,296	3,914	6,596	282	6,878	2,850	2,850	2,850	Based on prior year budget
631-340-000					-				
639-340-000	57,750	64,441	47,514	5,594	53,108	64,325	64,325	36,152	Based on GRU projections less due to removal of Silver
648-340-000					-				
650-340-000					-				
651-340-000	552	0	770	170	940	1,250	1,250	1,250	Based on prior year budget
652-340-000	20,393	16,553	28,912	515	29,427	11,487	11,487	7,950	Based on proj maint. - less due to Silver
653-340-000	222	41	3,630	-	3,630	2,000	2,000	3,000	Based on PY actual
653-340-001					-				
654-340-000	332	0	0	-	-	500	500	1,500	Based on projected needs
659-340-000									
	<u>86,757</u>	<u>90,131</u>	<u>92,382</u>	<u>7,701</u>	<u>100,083</u>	<u>87,662</u>	<u>87,662</u>	<u>58,802</u>	

Budget Proposal
For the Fiscal Year October 1, 2021 - September 30, 2022

**DEPARTMENTAL EXPENSES
FUEL FARM**

	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2021</u>	<u>2021</u>	<u>2021</u>	<u>2021</u>	<u>2021</u>	<u>2022</u>	
	Actual	Actual	Period 1-10 Actual	Period 11-12 Est	Projected	Budget	Budget	Proposed Budget	Budget	2022 Budget notes
631-360-000	0	0	0		-					
632-360-000	2,000	2,818	2,355	184	2,539	2,530	2,530	2,530	2,530	Based on LY actual/ budget
633-360-000					-					
634-360-000					-					
636-360-000					-					
639-360-000	2,895	3,005	2,379	494	2,873	2,868	2,868	2,988	2,988	Based on GRU projected increase
643-360-000	889	929	0	-	-	1,450	1,450	1,450	1,450	Based on LY budget
646-360-000					-					
647-360-000					-					
648-360-000					-					
650-360-000					2,741	2,775	2,775	3,725	3,725	Annual oil/water separator pump out and generator maint.
651-360-000	6,284	14,971	9,283	419	9,702	14,396	14,396	11,745	11,745	Based on proj. tank maintenance
652-360-000	120	93	110	-	110	3,000	3,000	3,200	3,200	Based on LY budget
654-360-000	0	4,850	8,800	3,400	12,200	17,000	17,000	10,000	10,000	Less environmental charges in 2022
655-360-000	4,078	4,201	3,490	698	4,188	4,381	4,381	4,381	4,381	Based on Gallagher (broker) est.
657-360-000	1,025	1,150	900	250	1,150	1,500	1,500	1,500	1,500	Based on prior year budget
658-360-000	2,048	2,353	179	154	333	2,150	2,150	350	350	Based on prior year's actual
659-360-000					-					
669-360-000					-					
	<u>19,339</u>	<u>34,370</u>	<u>30,237</u>	<u>5,599</u>	<u>35,836</u>	<u>52,050</u>	<u>52,050</u>	<u>41,869</u>	<u>41,869</u>	

Budget Proposal
For the Fiscal Year October 1, 2021 - September 30, 2022

**DEPARTMENTAL EXPENSES
Rental Car Quick Turn Facility**

	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2021</u>	<u>2021</u>	<u>2021</u>	<u>2021</u>	<u>2021</u>	<u>2021</u>	<u>2022</u>	
	<u>Actual</u>	<u>Actual</u>	<u>Period 1-10 Actual</u>	<u>Period 11-12 Est.</u>	<u>Projected</u>	<u>Projected</u>	<u>Budget</u>	<u>Budget</u>	<u>Budget</u>	<u>Proposed</u>	
631-370-000	5,279	0	18	95	113	113	500	500	500	500	Based on est. projection
632-370-000	1,861	1,260	848	497	1,345	1,345	2,500	2,500	1,750	1,750	Based on proj needs
639-370-000	21,333	20,006	15,925	3,142	19,067	19,067	22,512	22,512	20,592	20,592	Based on GRU/WCA projected
648-370-000	16,125	20,663	17,813	2,850	20,663	20,663	20,503	20,503	22,715	22,715	Based on projected contracts
651-370-000	17,455	6,093	11,036	1,407	12,443	12,443	17,600	17,600	17,600	17,600	Based on planned maint.
652-370-000	11,832	10,686	9,439	1,573	11,012	11,012	9,436	9,436	9,962	9,962	Based on proj. labor hours/rates
655-370-000	5,692	6,047	5,862	1,220	7,082	7,082	8,159	8,159	9,115	9,115	Based on broker's proj. increases
658-370-000											
631-370-001											
632-370-001	2,172	3,708	3,526	549	4,075	4,075	5,650	5,650	5,350	5,350	Mainly soap supplies based on proj. activity
639-370-001	9,904	5,592	14,468	2,415	16,883	16,883	7,069	7,069	14,925	14,925	Based on GRU proj./est. activity
651-370-001	5,486	4,259	5,697	1,111	6,808	6,808	5,000	5,000	7,500	7,500	Based on proj. maint.
658-370-001	4,000	1,688	2,625	0	2,625	2,625	4,000	4,000	4,000	4,000	Based on prior year budget
640-370-002	262,072	175,337	184,043	37,100	221,143	221,143	184,800	184,800	200,800	200,800	Adjust based on est. usage of 80k gals. @ 2.51
	<u>363,211</u>	<u>255,339</u>	<u>271,300</u>	<u>51,959</u>	<u>323,259</u>	<u>323,259</u>	<u>287,729</u>	<u>287,729</u>	<u>314,809</u>	<u>314,809</u>	

INTEREST EXPENSE SUMMARY Interest Summary

CURRENT	FY08	2018	2019	2020	2021	2021	2021	2021	2022
		Actual	Actual	Actual	Period 1-10 Actual	Period 11-12 Est	Projected	Budget	Proposed Budget
659-200-000	659-340-000	205,413	188,692	172,268	102,989	0	102,989	152,424	-
659-200-000	659-340-000	0							
659-200-000	659-200-000								
Capitalized									
Capitalized									
659-200-000	659-200-000							9,000	6,000
659-340-000									
147-444-910									
659-360-000	659-360-000								
659-380-000	659-380-000								
659-360-000	659-360-000	0							
659-340-000	659-340-000	0							
659-340-000	659-340-000	32,362	15,468	0					
		<u>237,775</u>	<u>204,160</u>	<u>172,268</u>	<u>102,989</u>	<u>0</u>	<u>102,989</u>	<u>161,424</u>	<u>6,000</u>

Principal	2021	Interest
2006A	345,979	
2006C	-	
T-Hangar	-	
T-Hangar	-	
	<u>345,979</u>	

Principal	2021	Interest
2006A	375,000	
2006C	0,0375	
T-Hangar	14,063	4,688
T-Hangar	172,500	
	0,0375	
	6,469	
	<u>4,313</u>	
Use	\$	9,000

FROM OPERATING FUNDS

ITEM	DESCRIPTION / JUSTIFICATION	AMOUNT
Powder coat 18 Exterior Benches	These are very heavy, expensive curbside benches. Finish has failed over 15 years.	11,200
Electrical Trailer	Trailer stocked with electrical equipment for emergency airfield repairs.	4,000
Landscape Trailer	Needed to efficiently transport landscape equipment. Improve safety.	4,100
Equipment Shed	120 X 60. Includes kit, engineered drawings, installation, permitting, site plan. Extend the life of GACRAA equipment.	41,000
Expand Maintenance Equipment Canopy	Need additional space for equipment and mobile office	28,000
Prefab Office and Restroom for Equipment Maintenance Facility	Airconditioned, mobile office trailer and restroom for basic needs of fleet mechanic.	25,000
Vehicle for use by Maintenance and Operations Managers	State contract Ford F-150	22,000
Computer Back-up System Expansion and Server Replacement	Enable remote backup of data to an additional backup server and retire the oldest of 3 servers currently enabling data backup. In addition to providing full system backup, this will greatly improve the speed of the SAGE accounting system.	12,470
Other IT Related Items	Upgrade fiber optic transceivers, replace major field switches, replace/upgrade 2 workstations, misc. lightning damage replacements.	15,000
Tree Clearing	Clear approach surface R/W 7/25. Approx. 4 acres.	15,000
Maintenance Vehicles	Replace 1995 Chevy 1500 and 2001 Ford Ranger.	25,000
360 Cameras	Replace 3 older cameras with new 360 cameras for enhanced footage.	4,500
Security Barrier for Parking Lot	Secure west side entrance to parking lot for grass lot.	5,000
	Total potential capital purchase 100% from operating funds	212,270

FROM CFCS

ITEM	DESCRIPTION / JUSTIFICATION	AMOUNT
Gate operators Quick Turn Facility	To improve security	30,000
	Total Potential Capital Outlay from CFC	30,000

TOTAL PROPOSED CAPITAL OUTLAY NOT RELATED TO CONSTRUCTION GRANTS 242,270

The cost of these items are taken from quotes and rounded up. The IT related items address data management and back-up, communications, security, and safety. These costs are paid directly from operating funds, and depreciated as applicable.

The Airport has been successful in obtaining grants to acquire much needed airfield and grounds maintenance equipment, and operational vehicles. The existing maintenance facility and protective canopy are insufficient to adequately protect and allow for maintenance of the equipment now in GACRAAs possession.

These items will be paid for from CFCS. CFCS are restricted funds and can only be used for expenditures related to items that benefit the rental car business.

GRANT MATCH

CAPITAL IMPROVEMENTS - GRANT FUNDED FY22

GRANT	PROJECT	PROJ TOT	FY22 EXPENSE			
			AIP	FDOT	PFC 4 ¹	LOCAL ²
AIP 42	Terminal Expansion Phase 2 - Construction	16,000,000			1,200,000	
AIP 45	2 new PBBs	2,200,000	1,980,000		220,000	
AIP 48	Apron & Taxiway Design	2,140,266	2,140,266			
AIP 49	ACRGP 2	3,547,689	3,547,689			
FDOT 438739-1	Terminal & Parking, Refurbish PBBs	300,000	0	60,000		60,000
FDOT 434921-1	GA Bulk Hangar	836,000		418,000		
FDOT 445134-1	Multimodal Garage	2,400,000		1,200,000		800,000
FDOT 443799-1	Markings	22,000		11,000		11,000
FDOT 442046-1	Baggage/Office	4,900,000		2,450,000		370,000
		28,798,266	7,667,955	4,139,000	1,420,000	1,241,000
TOTAL GRANT MATCH REQUIRED FY22						1,241,000

Offset by ACRGP. Total ACRGP FY 22 = \$3,547,689

¹ PFC 4 funds listed for AIP 42 are being used to cover FAA 10% hold on the AIP 42 grant until closeout. Project funding in PFC 4 can be amended to a maximum of 25% of the total approved collection amount per project.

² All eligible local expenditures, not included in the current PFC 4 application, or an amendment, will be included in PFC 5.